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16 **Measuring physiological stress in the common marmoset (*Callithrix jacchus*): Validation of**
17 **a salivary cortisol collection and assay technique**

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36

37 **Abstract**

38

39 Cortisol levels are often used as a physiological measure of the stress response in captive
40 primates, with non-invasive measures of this being an important step in welfare
41 assessment. We report a method of collecting saliva samples voluntarily from
42 unrestrained captive common marmosets (*Callithrix jacchus*), and validate an enzyme-
43 linked immunosorbent assay (ELISA) technique previously unused in this species. Saliva
44 samples were collected from marmosets housed in pairs in a UK laboratory. The assay
45 showed parallelism, precision, accuracy and sensitivity, meeting the criteria typically
46 used to investigate the effectiveness of new analytical techniques. Use of Salimetrics®
47 Oral Swabs considerably increased the amount of cortisol recovered in comparison with
48 previous studies using cotton buds. However, while use of banana on the swabs can
49 encourage chewing, it may influence results. Although increases in cortisol levels have
50 traditionally been interpreted as an indicator of stress in primates, there are many factors
51 that affect the hypothalamic-pituitary-adrenal axis, with some studies showing decreases
52 in cortisol levels post-stressor. Following a likely stressful event (capture for weighing),
53 we also found cortisol levels significantly decreased, possibly due to social buffering or
54 ‘blunting’ of the HPA axis. Order of weighing also had an effect. The method therefore
55 provided an effective non-invasive means of assessing acute changes in cortisol level that
56 may be more useful than previous methods, improving our ability to study physiological
57 aspects of welfare in primates. We discuss methodological considerations, as well as
58 implications of using cortisol as a measure of stress.

59

60 Key words: common marmoset; HPA axis; salivary cortisol; ELISA; swabs; validation

61

62

63 **1 Introduction**

64 *Cortisol as a measure of stress*

65 When aroused, the body undergoes a set of characteristic changes, including activation of
66 the hypothalamic-pituitary-adrenal (HPA) axis. During activation, the hypothalamus releases
67 CRH (corticotropin releasing hormone), causing the pituitary gland to release ACTH
68 (adrenocorticotropin hormone) into the blood, which in turn causes the adrenal gland to increase
69 the output of glucocorticoids (Sapolsky, 1992), making more energy available for immediate use
70 and preparing the body for increased demands. While HPA axis activation is an adaptive
71 response, very strong or prolonged periods of activation can lead to failure to reproduce (Rivier
72 and Rivest, 1991); abnormal behaviour (Fraser, 2008); impaired cognitive function (Teixeira et al,
73 2015); immunosuppression (Martin, 2009), which could increase severity of infections (reviewed
74 in McEwen, 1998); or heightened risk of cardiovascular and metabolic syndromes (reviewed in
75 Walker, 2007), all of which can have substantial implications for the wellbeing of animals.

76 Cortisol is the main glucocorticoid in many mammals. Numerous studies have therefore
77 used it as an indicator of stress (Mason and Mendl, 1993, eg. *Equus caballus*: Pawluski et al,
78 2017; *Canis familiaris*: Hennessy, 2013; *Macaca mulatta*: Clarke, 1993; Reinhardt, 2003;
79 *Callithrix sp.*: Smith & French, 1997; Norcross & Newman, 1999; Cross et al, 2004). Baseline
80 samples can be taken, to look at relative stressfulness of certain situations, or a stressor can be
81 imposed to examine HPA axis activation (Novak et al, 2013). In this case, the intensity of the
82 response from baseline to post-exposure is thought to reflect the degree of averseness, with large
83 changes in cortisol indicating unusually high activation of the stress response, and so greater
84 psychological and physiological stress (Fraser, 2008). Primates face a number of potentially
85 stressful experiences when kept in laboratories, resulting from the captive environment and
86 routine husbandry procedures, as well as experimental manipulations (Bassett et al, 2003).
87 Increased cortisol levels have been well documented in primates following stressors such as loud
88 unfamiliar noise and human activity (*Callithrix jacchus*: Cross et al, 2004; Kaplan et al, 2012),

89 restraint (*M. mulatta*: Reinhardt et al, 1995), human handling (*Saimiri sciureus*: Hennessy et al,
90 1982) and maternal separation (reviewed in Hennessy, 1997). Relocation (reviewed in Novak et
91 al, 2013), watching other animals undergo procedures (*M. fascicularis*: Flow and Jaques, 1997),
92 isolation (*C. jacchus*: Cross et al, 2004), and death of a social group member (*C. jacchus*: Kaplan
93 et al, 2012) have also been shown to be physiologically stressful.

94 However, the use of cortisol does have its difficulties. Levels vary across the day and
95 season, depend on the history of the individual, the type of stressor, the presence of social
96 companions and the collection method used (Reinhardt, 1990, 2003; Smith et al, 1998; Cross et
97 al, 2004; de Kloet et al, 2005). For example, Johnson et al (1996) provided comprehensive data
98 on blood cortisol levels in *C. jacchus*, measuring differences depending on sex, social status,
99 housing and time of day, with concentrations ranging more than ten-fold from 31.2+/-2.8µg/dl to
100 317.5+/-82.2 µg/dl. In the same species, Dettling et al (2002) found that brief separations from
101 the family in the first month of life led to lower basal cortisol levels in 28 day old infants,
102 compared to controls. However, there are no established normal adaptive fluctuations in levels of
103 cortisol (Fraser, 2008).

104 As well as this, there are a number of studies showing decreases in cortisol concentration
105 following potential stressors in common marmosets. For example, Bowell (2010) found that
106 salivary cortisol level decreased significantly from baseline levels by 30 minutes after capture for
107 weighing. Similarly, Cross and Rogers (2006) found a consistent decrease in salivary cortisol
108 level in all marmosets after presentation of a snake-model stimulus, although their behaviour
109 indicated this was a clear stressor for them. Why there are such differences in findings is not
110 immediately clear, and demonstrates the complexity of using cortisol as a measure of stress.
111 These studies highlight the importance of collecting contextual and behavioural data to assist with
112 the interpretation of cortisol measurements.

113

114 *Collecting and measuring cortisol*

115 Cortisol can be collected from several different mediums, giving researchers options for
116 how to measure the physiological stress response (Novak et al, 2013). Blood samples have
117 traditionally been taken, often to determine acute reactions to stressors such as social separation
118 (eg. Higley et al, 1992). However, this method is often confounded by the stress of restraint or
119 sedation. Urine can instead be collected, which is not influenced by unplanned stressful events
120 occurring shortly beforehand. However, individual differences in output, and the precise time lag
121 for excreted cortisol to reach the urine, can make interpretation difficult (Novak et al, 2013).
122 Furthermore, if 24 hour sampling is required, animals have to be individually housed (Setchell et
123 al, 1977), which may confound the measurement, although primates have been trained using
124 positive reinforcement to provide a urine sample on request (eg. *C. jacchus*: McKinley et al,
125 2003). Faecal cortisol can also be sampled (Romano et al, 2010), although like urine, lag time
126 means pinpointing changes in relation to a specific stressor under study are imprecise, and levels
127 depend on species, food availability and circadian variation (Touma and Palme, 2005; Smith et al,
128 2015). To examine chronic HPA axis activity, hair has been analysed in a variety of species, with
129 significant relationships being found between hair cortisol and stressors or abnormal behaviour
130 (eg. Carlitz et al, 2014; Davenport et al, 2008; Dettmer et al, 2012; Dettmer et al, 2014; Fourie
131 and Bernstein, 2011; Fourie et al, 2015; Van Uum et al, 2008). Levels of cortisol in hair are not
132 affected by time of day or associated restraint or isolation stress, although it can be difficult to
133 measure the time frame represented and as it is a relatively new technique, there are potential
134 issues in how to best process the hair, extract cortisol and measure it (Novak et al, 2013).

135 Saliva sampling is the preferred means for assessing HPA function. Salivary cortisol is
136 thought to reflect the non-protein bound 'free' cortisol, which is the biologically active fraction of
137 the hormone. It is highly correlated with plasma cortisol levels (*M. mulatta*: Davenport et al,
138 2003), with concentrations beginning to change within one minute of a bolus injection of cortisol
139 (Laudenslager et al, 2006), indicating almost no lag time. Saliva can therefore provide a reflection

140 of acute changes in hormone level (*M. mulatta*: Higham et al, 2010), which could not be
141 investigated using metabolites within excreta, and does not cause stress like restraint or isolation
142 as animals can learn to chew voluntarily on collection devices without structured training (eg. *C.*
143 *jacchus*: Cross et al, 2004; *M. mulatta*: Lutz et al, 2000). Previous studies have shown that
144 coating a cotton bud in fruit is an effective method for saliva collection in the marmoset. Banana
145 is the preferred flavour, reliably encouraging chewing, and variations in banana concentration are
146 likely to have minimal effects on the assayed cortisol concentration (Cross et al, 2004). Samples
147 can be obtained quickly and in a number of different settings, while animals remain in their social
148 group. There has therefore been significant progress in non-invasive physiological welfare
149 assessment using hormones in saliva (Higham et al, 2010).

150 Once samples are collected, the enzyme-linked immunosorbent assay (ELISA) can be
151 used to quantify the cortisol response. Saliva assays are being increasingly used to measure
152 cortisol levels, and have been validated in a number of primate species, including baboons (*Papio*
153 *h. hamadryas*: Pearson et al, 2008), macaques (*M. mulatta*: Lutz et al, 2000) and marmosets (*C.*
154 *jacchus*: Cross et al, 2004). Validation involves the assessment of four established criteria,
155 specificity, accuracy, precision and sensitivity (see Reimers and Lamb, 1991), to ensure the
156 reliability of the assay and the absence of any species-specific problems. Biological relevance of
157 the results should also be examined. However, cortisol concentrations have differed between
158 studies (eg. *C. jacchus*: Cross et al, 2004; Howell, 2010), which may be due to methodological
159 differences, including the collection and assay techniques used (Salimetrics, 2012). Improvement
160 and validation of methods are therefore needed, to promote more widespread use of non-invasive
161 cortisol sampling techniques (Pearson et al, 2008).

162 The aim of this study was to assess methods of collecting and analysing salivary cortisol
163 samples in captive common marmosets. We explore how the use of different collection devices
164 (cotton buds and Salimetrics® Oral Swabs, with and without banana coating) can affect results.
165 We also validate the use of a commercially available enzyme-linked immunosorbent assay

166 (Salimetrics®), previously unused in this species, by assessing four typically used criteria, as well
167 as looking at changes in cortisol level following the mild routine stressor of capture and
168 weighing, which involved short separations from the pair-mate. As direction is difficult to predict
169 based on previous research (eg. increases post stressor: Cross et al, 2004; decreases post stressor:
170 Cross and Rogers, 2006), we hypothesise that cortisol concentration will change significantly
171 from baseline levels following brief isolation and weighing. Those weighed last in the room may
172 also have higher cortisol levels than those weighed first. Once validated, the method can be used
173 to monitor stress levels of marmosets in the colony, in combination with behavioural
174 observations, and the commercial availability of the assay will encourage uptake by other
175 facilities, increasing valid comparisons across studies.

176

177 **2 Method**

178 **2.1 Animals and housing**

179 Twenty-six adult common marmosets, housed in vasectomised male mixed-sex pairs in 3
180 rooms at Dstl, Porton Down, UK were studied (aged between 1 year 7 months and 2 years 7
181 months). All animals were purpose bred in captivity: 19 were family-reared, 7 received
182 supplementary feeding from carestaff as infants, but remained with the family for the majority of
183 time. All marmosets were socialised to humans from birth, with regular hand-feeding and positive
184 interactions.

185 Marmosets were housed in cages measuring 100cm wide x 60cm deep x 180cm high,
186 lined with wood chippings and furnished with a nestbox, wooden platforms, perches, ropes,
187 suspended toys and a wire veranda. All marmosets had *ad libitum* access to water, and food was
188 delivered twice a day. Primate pellets (40/pair) were fed in the morning, and a variety of fruit (1
189 piece/animal) was provided in the afternoon. This was supplemented with malt loaf, egg, rusk,
190 mealworms, dates, peanuts and bread on alternating days. Gum arabic and milkshake (with added
191 Vitamin D once a week) were also given twice a week, and a constant supply of forage mix was

192 available. Enrichment was introduced once a week, where paper parcels, cardboard boxes or
193 bottles were provided, with forage mixed into sawdust. Temperature and humidity were at 23-
194 24°C and 55 +/- 10% respectively. Lighting was provided on a 12 hour light/dark cycle, with a
195 dawn and dusk phase. Methods were approved after review by the Stirling University Psychology
196 Ethics Committee and the facility involved, and complies with legal and ethical requirements in
197 the UK.

198

199 **2.2 Study 1: Assay validation criteria**

200 Initially, 4 marmosets (2 male, 2 female) provided 5 samples each, using Salimetrics®
201 Oral Swabs (SOS) coated in banana, to assess typical assay validation criteria.

202 *2.2.1 Saliva collection*

203 The monkeys were first habituated to the saliva collection device for 5 minutes on three
204 days prior to sampling. One end was presented through the wire wall of the home cage, with the
205 other held by the experimenter, and the marmoset allowed to lick and chew the end, depositing
206 saliva onto the swab (following Cross et al, 2004). After approximately 5 minutes, the collection
207 device was removed and the marmoset given a small piece of banana. All samples were taken
208 between 9:00-10:00.

209 The collection device was then taken for processing (any containing visible traces of
210 blood, which would affect the cortisol assay, were removed). The device was first cut to
211 approximately 3cm to fit into the storage tube, and sealed. Samples were marked with subject ID,
212 time and date. The tubes, with their contents, were frozen at -20°C for less than one week. The
213 samples were then placed into a centrifuge and spun for 15 minutes at 1500 RPM, to separate the
214 saliva from the collection device. A minimum of 25µL of saliva is necessary for analysis
215 (Salimetrics, 2012a), which was typically collected. The saliva samples were then stored at
216 -80°C, until being assayed within 6 months. Storage time should not exceed 9 months (Aardal
217 and Holm, 1995).

218 2.2.2 *Cortisol assay*

219 Samples were analysed using Salimetrics® Salivary Cortisol Enzyme Immunoassay
220 Research Kits. The plate was run as per the manufacturer's instructions (Salimetrics®, 2012a),
221 using the standards in the range 82.77, 27.59, 9.19, 3.06, 1.02, 0.33 nmol/L. Cross reactivities of
222 the cortisol antibodies can be found in Salimetrics® (2012a). All SOS samples were run in
223 duplicate at a dilution of 1:5000.

224 2.2.3 *Assay validation*

225 The Salimetrics® assay was validated for use in common marmosets, using standard
226 techniques (Buchanan and Goldsmith, 2004). Serial dilutions of pooled SOS samples, detailed
227 above, were run in conjunction with synthetic standards provided in the kit, to assess specificity.
228 Accuracy was investigated by quantifying the recovery of increasing amounts of synthetic
229 cortisol (0, 9.19, 27.59, 82.77 nmol/L), added to known quantities of sample measured from the
230 pooled saliva (2.43 nmol/L). Coefficients of variation (CV) of low and high concentration quality
231 controls were assessed within and between plates, to identify intra- (N= 3 plates) and inter-assay
232 precision (N=3 plates). Sensitivity was determined as the smallest concentration of cortisol that
233 could be detected in the working range (the point of 90% B/B0) of the assay (Reimers and Lamb,
234 1991).

235

236 **2.3 Study 2: Collection method**

237 Six marmosets (3 male, 3 female) provided 4 samples each to assess the collection
238 method (Salimetrics® Oral Swabs vs cotton buds, with and without banana).

239 2.3.1 *Saliva collection*

240 Salimetrics® Oral Swabs are made of a polymer, have verified recoveries of salivary
241 cortisol, and do not cause a change in sample pH. Saliva was collected using the method outlined
242 in section 2.2.1. Each marmoset was presented with both collection devices (cotton bud first,
243 followed by SOS 5 minutes later), firstly without banana. Approximately 30 minutes later, they

244 were then presented with each collection device again (cotton bud first, followed by SOS 5
245 minutes later), after rubbing it into a banana for 5 seconds to coat it with the fruit. This order
246 avoided contamination of the first samples, and has been used previously by Cross et al (2004).
247 Cortisol was assayed using the above method (see section 2.2.2).

248 2.3.2 *Statistical analysis*

249 As no transformation was successful in making data normally distributed (assessed using
250 Kolmogorov-Smirnov tests), non-parametric tests were used to assess the saliva collection
251 method. Mann Whitney tests were used to compare cortisol concentration between cotton buds
252 and SOS with and without banana. Spearman's rank correlations were also conducted, to look at
253 the relationship with and without banana for each collection device. Two-tailed tests were used,
254 with $P < 0.05$ considered to be statistically significant. All analyses were conducted in SPSS
255 Version 19.

256

257 **2.4 Study 3: Biological validation**

258 Twenty-one marmosets (12 male, 9 female) provided baseline (same time period on
259 normal, undisturbed days in the lab) and post stressor samples on one weighing occasion, to
260 assess biological validity of the assay. All marmosets provided 3 baseline samples each. Eighteen
261 marmosets provided 2 post stressor samples, while the remaining 3 individuals provided only one
262 post stressor sample. In 5 cases, the same animal was sampled in both the biological validation
263 and the collection device studies.

264 2.4.1 *Weighing procedure*

265 Weighing is a necessary routine event, carried out each month, which provides a good
266 opportunity to assess how individuals cope with a mild stressor, without imposing any stress for
267 the sole purpose of the study. Weighing took place between 9:00 and 10:00. The marmoset was
268 caught by grasping the base of the tail and then holding the animal around the chest. After a brief
269 health check, the animal was placed into a small, plastic box and weighed on the scales. They had

270 no visual or olfactory contact with their pair member while in the weighing box, although they
271 were within auditory contact. The box was opened in the new clean cage and the animal allowed
272 to leave at will. The old cage was then removed for washing. The whole process lasted
273 approximately 5 minutes/marmoset. While in the home cage, the marmosets were in view of other
274 pairs in the room being weighed. Order of weighing (comparing 12 individuals weighed first in
275 the room with 9 individuals weighed last in the room (see Ash et al, in prep) was counter
276 balanced between males and females.

277 2.4.2 *Saliva sampling*

278 Saliva was sampled on three baseline days between 9:00 and 10:00 in the week prior to
279 weighing, with similar timings for each individual animal, to ensure compatibility and avoid
280 variation due to circadian rhythm (Cross and Rogers, 2004). Two saliva samples were collected
281 after capture and weighing, at 0-5 mins and 25-30 mins. Saliva was collected using the method in
282 section 2.2.1, using SOS with a banana coating, and the assay was conducted as outlined in
283 section 2.2.2.

284 2.4.3 *Statistical analysis*

285 To look at biologically meaningful changes in cortisol level, means were calculated from
286 the three baseline cortisol values for each individual, to obtain one baseline value for use in the
287 analysis, in attempt to reduce variability. As no transformation was successful in making data
288 normally distributed, Friedman tests were conducted to look at differences in cortisol
289 concentration over the time points (baseline, post 0-5 mins and post 25-30 mins). Follow-up
290 Wilcoxon tests were conducted to find where the difference lay. Mann Whitney tests were used to
291 look at sex differences at baseline. As data was approximately normally distributed within order
292 of weighing, differences in cortisol between those weighed first and last in the room were
293 analysed at baseline (using all 3 values), post 0-5 mins and post 25-30 mins using Independent
294 samples t tests.

295

296 **3 Results**

297 **3.1 Study 1: Assay validation criteria**

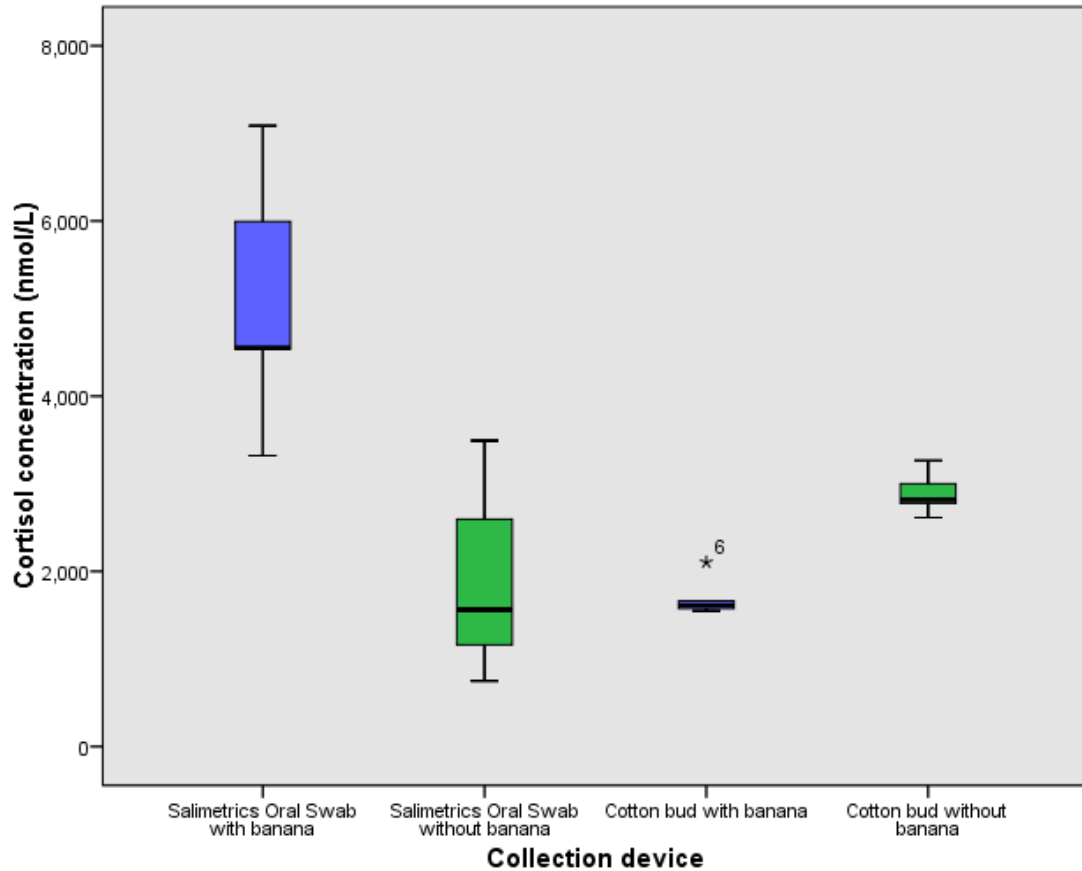
298 Displacement curves of serial dilutions of the commercial standards and the pooled saliva
299 samples over the 10-90% binding range did not differ significantly (ANCOVA: $F(1,16)=0.944$,
300 NS), inferring parallelism between the standards and samples, and so assay specificity. Recovery
301 of the commercial standards (3.06, 1.02, 0.33 nmol/L) added to a low concentration (1:2000
302 dilution) mixed saliva pool was 101.71% +/- 6.26 ($r=0.998$, $P<0.0001$), and a high concentration
303 (1:1000 dilution) mixed saliva pool was 92.64% +/- 5.41 ($r=0.999$, $P<0.0001$), suggesting good
304 accuracy at both dilutions. Intra-assay coefficients of variation for low and high concentration
305 quality controls were 2.39% and 2.39% respectively (N=3 plates). Inter-assay coefficients of
306 variation for low and high concentration quality controls were 4.54% and 7.28% respectively
307 (N=3 plates). Sensitivity, computed from the pooled saliva samples, was 0.86nmol/L.

308

309 **3.2 Study 2: Collection method**

310 A dilution of 1:1000 was necessary for pooled samples collected by cotton buds to fall
311 within the linear range of the standard curve (i.e. B/B_0 of around 50%), while a 1:5000 dilution
312 was necessary for samples collected by SOS. For cotton bud samples, those without banana had
313 significantly higher cortisol concentrations than those with banana (Mann Whitney tests: $U=0.00$,
314 $N=16$, $P=0.001$). A highly significant positive correlation was also found between cortisol
315 concentrations collected with and without banana (Spearman's rank correlation: $r=0.98$,
316 $P<0.001$). The relationship fit the following equation: without banana=with banana/0.55.
317 However, for SOS samples, those with banana had significantly higher cortisol levels than those
318 without banana ($U=1.00$, $N=11$, $P=0.011$; Figure 1). SOS samples with and without banana were
319 not significantly correlated ($r=0.70$, $P=0.188$).

320



321

322 Figure 1: Median cortisol concentration (nmol/L) for each collection device, with and without
 323 banana. Median: solid line; Interquartile range: boxes; Minimum and Maximum value: whiskers;
 324 Outliers: stars.

325

326 3.3 Study 3: Biological validation

327 In total, 95.06% of samples were successfully collected and analysed. As a banana
 328 correction factor for SOS was difficult to identify (see section 3.2), all data presented were
 329 uncorrected for banana. Variation across baseline cortisol measurements was high, ranging from
 330 614.10-28917.10 nmol/L. Although not significant, females had higher baseline cortisol values
 331 than males (mean 9473.34+/-7833.69nmol/L v. 6388.47+/-5530.48nmol/L).

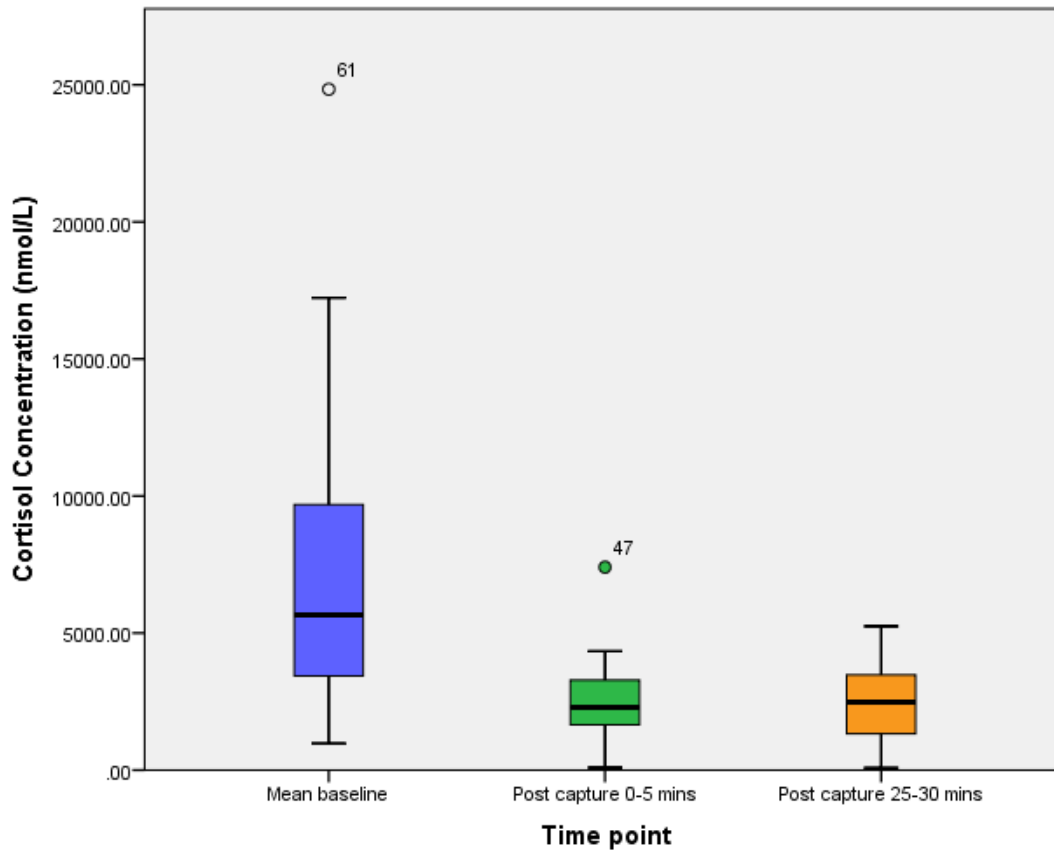
332 There was a significant difference in cortisol concentrations across the three time points
 333 ($X^2(2)=19.86$, $P<0.001$). Cortisol significantly decreased from baseline to post-capture 0-5 mins

334 (Z=-3.82, P<0.001), and from baseline to post-capture 25-30 mins (Z=-3.36, P<0.001; Figure 2).

335 Those weighed last in the room had significantly higher cortisol values than those weighed first,

336 both at baseline (t=2.79, P=0.007) and at post-capture 25-30 mins (t=2.86, P=0.013; Figure 3).

337



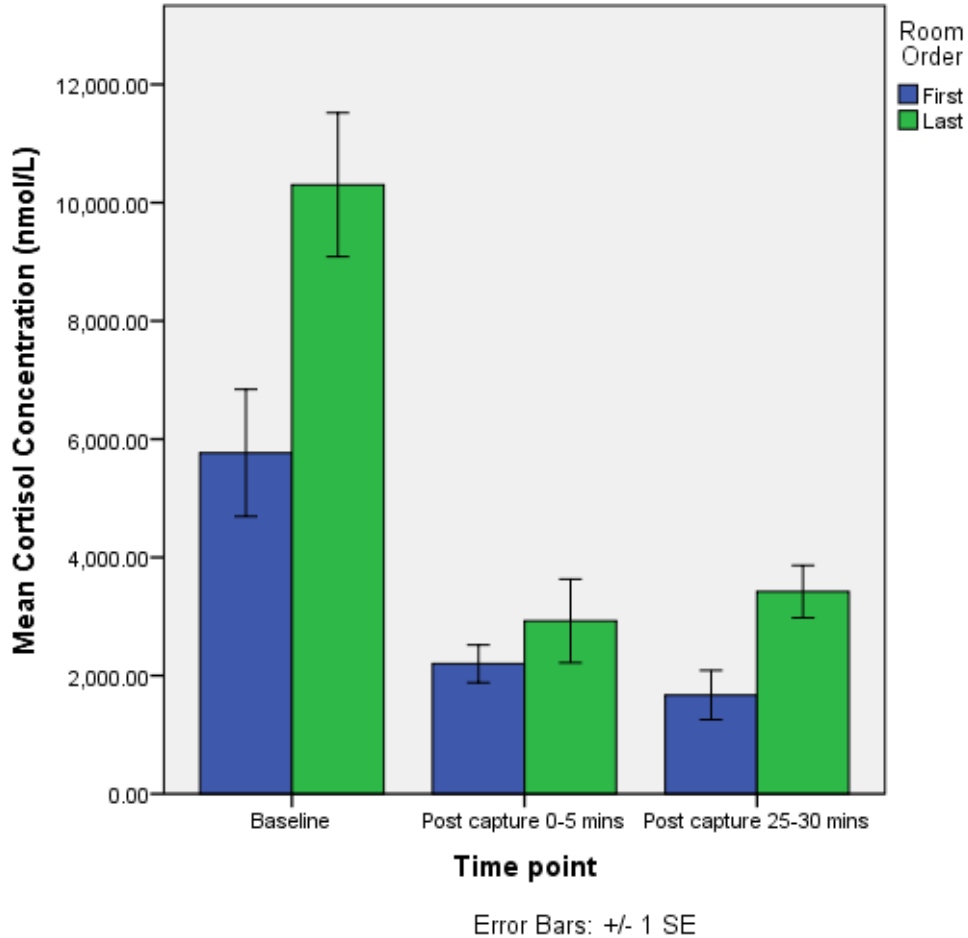
338

339 Figure 2: Median cortisol concentration (nmol/L) at each time point (average baseline, post

340 capture 0-5 mins, post capture 25-30 mins). Median: solid line; Interquartile range: boxes;

341 Minimum and Maximum value: whiskers; Outliers: circles.

342



343

344 Figure 4: Mean cortisol concentration (nmol/L) for animals weighed first (n=12) and last (n=9) in
 345 the room, at each time point (3 baseline values, post capture 0-5 mins, post capture 25-30 mins).

346

347 **4 Discussion**

348 *Assay validation criteria*

349 The Salimetrics® ELISA performed well on typical tests used to validate an assay in a
 350 new species. It was found to have high specificity, demonstrating that cortisol in the samples and
 351 standards reacted in a similar manner with the antibody (Reimers and Lamb, 1991), with minimal
 352 cross reactivity from other molecules present in the saliva or banana. As the measurement
 353 obtained in the assay agreed with the actual amount of the substance when known amounts of
 354 cortisol were added to dilutions of the sample, accuracy was also high. Target values of less than

355 5% for intra-assay and 10% for inter-assay CVs were met (Schultheiss and Stanton, 2009), and so
356 there was excellent agreement between replicate measures of a known sample, assayed within and
357 between plates. Lastly, as the assay is able to detect even small concentrations of cortisol
358 (computed at 90% B/B0%), sensitivity was high. Comparison of values with a further assay
359 following a chromatographic procedure to purify the cortisol could however confirm validity
360 (Cekan, 1979).

361 *Collection method*

362 Levels of cortisol have been reported in callitrichids using saliva (Cross et al, 2004;
363 Bowell, 2010), blood plasma (eg. Torii et al, 1998; Johnson et al, 1996), urine (Torii et al, 1998;
364 Smith et al, 1998), faeces (Sousa and Ziegler, 1998; Sousa et al, 2005) and hair (Clara et al,
365 2008), with cortisol measurements varying between methods of collection and even between
366 studies using the same collection method (reviewed in Bowell, 2010). For example, blood plasma
367 concentrations have been reported in adult female *C. jacchus* to range from 182.07µg/dl (Schultz-
368 Darken et al, 2004) to 3858µg/dl (Whitehouse and Abayasekara, 2000).

369 Mean baseline cortisol level in the present study, using Salimetrics® Oral Swabs, was
370 7710.56+/-6735.65 nmol/L. Although not statistically significant, females had approximately one-
371 third higher baseline levels than males, as reported previously in marmosets (*C. jacchus*: Johnson
372 et al, 1996: blood cortisol; *Callithrix kuhli*: Smith and French, 1997: urinary cortisol), which may
373 be due to the impact of reproductive steroids on HPA axis function (Saltzman et al, 1998). A
374 considerably higher amount of salivary cortisol was therefore recovered in the current study,
375 compared to previously published data. For example, Cross et al (2004) used cotton buds to
376 collect saliva, finding mean concentration at undisturbed baseline periods to be 561nmol/L.
377 However, this rose to almost 4500nmol/L in disturbed periods in certain individuals (mean
378 1198+/-179 nmol/L). Differences between studies may be due to time of sample collection, with
379 Cross et al (2004) collecting their samples later in the day, at 16:00-17:00, when cortisol has

380 decreased significantly from morning levels. Cross and Rogers (2004) found that salivary cortisol
381 in marmosets peaked upon waking (to as high as 1200nmol/L), then gradually declined
382 throughout the day. They also found high variation in morning samples, during undisturbed
383 periods, which is similar to our baseline findings. Direct comparisons between published studies
384 may therefore not be useful, although relative differences can be found within studies.

385 Results from the current study showing that a 1:5000 dilution was necessary for SOS,
386 compared to a 1:1000 dilution for cotton buds, suggest that polymer collection devices can
387 recover 5 times more cortisol than cotton collection devices, which is similar to findings by
388 Salimetrics® (2012b) and Groschl and Rauh (2014: Salivette). This finding is likely because SOS
389 are designed for the collection of saliva samples for analysis, being made of a material that filters
390 mucins, cells and other aggregates in the saliva, allowing for greater recovery. Therefore, the use
391 of SOS is recommended over cotton buds.

392 The vast majority of samples with banana were successfully analysed, and those with no
393 readings were likely because not enough saliva was collected. However, while the relationship
394 between cotton buds with and without banana was comparable to that found by Cross et al (2004)
395 for *C. jacchus* (without banana=with banana/0.55), as expected due to dilution of the samples
396 with banana, there was unexpectedly no consistent effect of banana on cortisol concentration over
397 collection devices. Although the impact of using sequential presentation of cotton buds then SOS
398 is not known for saliva samples, it is possible that previous exposure to the banana on the cotton
399 bud increased cortisol levels for the subsequent SOS sample, either due to food (humans: Toda et
400 al, 2004) or excitement. To further assess any effect of banana on SOS, recovery of samples with
401 banana could be compared to samples without banana. However, given that banana may confound
402 the data in some way, and that marmosets often chewed on the swabs with no banana, using SOS
403 without fruit coating is the preferred option.

404

405

406 *Biological validation*

407 Biological validation is necessary to assess whether the assay can accurately reflect
408 biologically meaningful changes in hormone levels in the species (Heistermann et al, 2006).
409 Changes in cortisol concentration were detected following a stressor, with levels significantly
410 decreasing in the marmosets after they had been hand-captured, weighed and placed in a new
411 cage. As habituation to the swabs was carried out, it is unlikely the higher cortisol levels at
412 baseline were due to stress during saliva collection, although may have been related to positive
413 excitement, as, with rare exceptions, the marmosets were always willing to chew on the swabs.
414 Elevated baseline levels could also be due to greater activity (*Homo sapiens*: Stupnicki and
415 Obminski, 1992), with positive correlations being found between cortisol concentration and levels
416 of locomotion in *C. kuhli* (Smith et al, 1998), or because food was more freely available at this
417 time (Toda et al, 2004). Behavioural observations would therefore aid in interpretation (Ash et al.,
418 in prep).

419 While some studies have found significant elevations in salivary cortisol following social
420 isolation and a period of noise and human activity in the animal house (Cross et al, 2004; Kaplan
421 et al, 2012), others have found similar reductions in cortisol post-stressor. For example, all
422 marmosets had a significant decrease in salivary cortisol following presentation of a model snake
423 (Cross and Rogers, 2006). This response was unexpected, given the increase in stress related
424 behaviours, including tsik calls, agitated movement and mobbing responses. In a further study,
425 cortisol levels doubled in magnitude when marmosets were isolated from peers in an unfamiliar
426 room, although playback of mobbing (tsik) calls from a familiar conspecific when isolated lead to
427 decreases in cortisol (Cross and Rogers, 2006). Increases in these vocalisations were noted
428 following capture for weighing in the current study (Ash et al., in prep), which may help to
429 explain the decrease in cortisol.

430 Such stress reduction could be due to social buffering, the ability of a companion to ease
431 the stress of challenging situations (Gilbert and Baker, 2010), resulting in a reduced cortisol peak

432 and faster recovery (Novak et al, 2013), compared to when facing the situation alone. Much
433 physiological evidence has been found for this, such as Smith et al (1998), who found no change
434 in urinary cortisol levels in *Callithrix kuhli* after 4 day separations from their group when placed
435 in close proximity to a pair-mate, although cortisol levels rose significantly when they were
436 alone. Alternatively, ‘blunting’ of the HPA axis may have occurred following a prolonged period
437 of stress (Tiefenbacher et al, 2004; Lolman and Gunnar, 2010), due to increased negative
438 feedback sensitivity to glucocorticoids. In a study of humans, Gallagher et al (2016) found that
439 although unemployed people reported higher levels of stress, they unexpectedly had lower
440 cortisol output than employed people. Such down regulation may be an adaptive mechanism to
441 protect the individual from exposure to high cortisol levels. Overall, these results suggest that
442 decreases in cortisol associated with stress may be a common feature across primates.

443 Order of weighing in the room also appeared to have an effect on salivary cortisol levels.
444 Cortisol concentration was significantly higher 30 minutes after capture in marmosets weighed
445 last in the room, compared to marmosets weighed first, perhaps as they had been anticipating
446 capture for longer. Previous research has found a positive relationship between order of blood
447 sampling in a room and plasma cortisol concentrations (*M. fascicularis*: Flow and Jaques, 1997),
448 suggesting that watching other monkeys undergo routine husbandry or procedures, or lengthy
449 anticipation of a negative event, can be stressful. While this fits the predicted results, it is a little
450 unexpected given the overall decrease in cortisol following weighing. As those weighed last had
451 significantly higher baseline levels than those weighed first (which was not ideal), the result may
452 simply be due to levels returning to these higher baseline concentrations at 30 minutes post
453 capture. It is possible that as there was no disturbance 30 minutes after the last marmosets were
454 weighed, compared to those weighed first (when weighing was still occurring 30 minutes after
455 their capture), the mobbing calls were then reduced, having less diminishing effect on cortisol
456 levels. However, there was a consistent pattern of results, with both those weighed first and last
457 showing the same decrease in cortisol levels following capture for weighing.

458 *Methodological considerations*

459 Use of SOS and the commercially available Salimetrics® assay did prove to be a valid
460 way of monitoring salivary cortisol in pair-housed marmosets, confirming this is a promising
461 non-invasive method of measuring acute changes in cortisol- an important tool in animal welfare
462 assessment. However, we do not yet have a full understanding of time course and variation in
463 responses to different stressors in most species of non-human primate (Novak et al, 2013).
464 Previous research has found that the salivary cortisol response to an ACTH injection stressor in
465 chimpanzees started to increase from 15 minutes and peaked at 45 minutes (Heintz et al, 2011),
466 which is similar to humans. However, New World monkeys have low corticosteroid-binding
467 globulin (CBG) capacity and affinity, leading to exceptionally high levels of cortisol compared to
468 other primates (Klosterman et al, 1986), and so salivary cortisol response and half-times in
469 marmosets may be different from other species. Despite this, studies looking at the response to
470 capture and weighing in marmosets have detected significant changes in cortisol concentration
471 from 0-30 minutes post stressor (eg. Bowell, 2010). Therefore, 30 minutes, as used in the current
472 study, should be sufficient to find any changes in cortisol concentration.

473 Differences in early life history could have also contributed to the range in baseline levels
474 (see Dettling et al, 2002). Twins are the usual litter size in wild marmosets, but triplet litters are
475 common in captivity (Ash and Buchanan-Smith, 2014), and so intra-uterine stress or
476 supplementary feeding of large litters to improve survival may have influenced cortisol reactivity.
477 Other factors could have affected concentrations, such as ovulation in females (Saltzman, 1998)
478 or undetected blood contamination, which will increase cortisol levels (Davenport et al, 2003).

479 While validation of a biochemical nature may be beneficial to confirm the validity of the
480 assay, such as ACTH challenge, which is followed by significant elevations of glucocorticoid
481 metabolites (Romero and Wingfield, 2001), purely non-invasive measures were selected in the
482 present study, which also piggybacked on unavoidable, potentially stressful husbandry events.
483 Similarly, plasma matching would require venepuncture, which is likely to be stressful in itself

484 and so influence cortisol levels (Reinhardt, 2003). Studies do however consistently report
485 correlations between plasma and salivary cortisol levels, both in nonhuman (eg. *M. mulatta*:
486 Davenport et al, 2003) and human primates (eg. Calixto et al, 2002; Galard et al, 1991),
487 suggesting that salivary cortisol levels can reliably indicate plasma cortisol levels.

488 *Using cortisol to assess welfare*

489 Despite potential complexities, there is widespread use of cortisol level as a measure of
490 physiological stress in the captive environment, with HPA axis activity being assessed in a variety
491 of contexts, including management practices, social experiences and abnormal behaviour (eg.
492 Reinhardt et al, 1995; Cross et al, 2004; Davenport et al, 2008). However, studies of similar
493 stressors have yielded inconsistent results, with some studies finding reduced HPA axis activity
494 and others finding no differences or increased cortisol levels (eg. abnormal behaviour: reviewed
495 in Novak et al, 2013), making it difficult to draw firm conclusions about animal welfare. Further,
496 particular conditions which are thought to be inherently stressful have led to lowered cortisol
497 levels, including capture and weighing in the present study, and the HPA axis response to positive
498 stimuli, such as winning a social interaction, can be as large as the response to aversive stimuli,
499 such as social defeat (Koolhaas et al, 1997). These results suggest that the magnitude of the
500 response is often simply a reflection of metabolic requirements of behavioural activity (Koolhaas
501 et al, 2011).

502 The conventional use of the stress concept does therefore have its problems. However,
503 the difference in responses to stressors may be due to the psychological, rather than physical,
504 nature of the situation. For example, increased perception of predictability or controllability,
505 could lead to a decline in the magnitude of the stress response or quicker recovery (Koolhaas et
506 al, 2011). It is possible in the current study that by the time the marmosets were back in their
507 home cage, the danger had passed, control had been regained, and the parasympathetic nervous
508 system had dampened the stress response (eg. Arnhold et al, 2009). Alternatively, while a passive
509 response is associated with increased activation of the parasympathetic system, resulting in

510 greater fluctuations of cortisol, more active responses involve activation of the sympathetic
511 system, which releases adrenaline (Cross and Rogers, 2006). This again highlights the need for
512 contextual and behavioural data.

513 With accumulating evidence that lower concentrations of cortisol may not always be
514 good and higher concentrations may not always be bad (Novak et al, 2013), care is needed when
515 using cortisol as an index of wellbeing, particularly when comparing studies using different
516 collection methods. Measuring cortisol may however be a useful addition to other assessments of
517 primate welfare (Dawkins, 1998), to provide a more holistic insight into their wellbeing.

518

519 **5 Conclusion**

520 This study demonstrated that Salimetrics® Oral Swabs and Salimetrics® Enzyme
521 Immunoassays are reliable means of recovering salivary cortisol, to assess physiological stress in
522 marmosets. The swabs recovered a much greater range of cortisol than traditionally used cotton
523 buds, improving its measurement. The assay was also validated for use in marmosets, and could
524 be used to monitor acute changes in free cortisol levels, including those associated with capture
525 and brief separation from partners. There is now much empirical data showing decreases in
526 cortisol following a stressor, along with increases in cortisol in response to positive stimuli,
527 challenging traditional views on cortisol as an index of stress. The techniques presented may
528 however aid researchers in deciding the optimal strategy for their work, and when used with other
529 measures such as behavioural observations, could enhance our understanding of primate welfare.

530

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