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1 **Pesticides and Bees: ecological-economic modelling of bee populations on farmland.**

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15 **Abstract**

16 Production of insect-pollinated crops typically relies on both pesticide use and pollination, leading to a  
17 potential conflict between these two inputs. In this paper we combine ecological modelling with  
18 economic analysis to investigate the effects of pesticide use on wild and commercial bees, whilst allowing  
19 farmers to partly offset the negative effects of pesticides on bee populations by creating more on-farm bee  
20 habitat. Farmers have incentives to invest in creating wild bee habitat to increase pollination inputs due to  
21 the contribution this makes to yields. However, the optimal allocation of on-farm habitat strongly depends  
22 on the negative effects of pesticides, with a threshold-like behaviour at a critical level of the impairment.  
23 When this threshold is crossed, the population of wild bees becomes locally extinct and their availability  
24 to pollinate breaks down. We show that availability of commercial bees masks this decrease in pollination  
25 services which would otherwise incentivise farmers to conserve the wild pollinator population. Indeed, if  
26 commercial bees are available, optimum profit may be achieved by providing no habitat at all for wild  
27 bees, and allowing these wild pollinators to go extinct.

28

29 **Keywords:** pollination, pesticides, wild bees, commercial bees, ecological-economic modelling.

30 **1. Introduction**

31 Globally, around three-quarters of food crops are at least partly dependent on insect pollination [1], and  
32 this share has been rising over the past 50 years [2]. Ensuring sufficient pollination of these crops will be  
33 challenging in the future, due to adverse pressures on the supply of pollination services. Wild insect  
34 pollinator populations are threatened by habitat loss, declines in foraging resources [3,4] and agricultural  
35 intensification [5,6], leading to population declines [6,7]. For some crops, honeybees are used to  
36 supplement or substitute wild pollinators, along with other commercial pollinators such as factory-reared  
37 bumblebees [8], although the majority of insect pollination for most crops is currently still delivered by  
38 wild pollinators [9,10].

39  
40 However, whilst commercial pollinators can be substitutes for wild pollinators for many crops, [11,12],  
41 the use of commercial pollinators is not without risk. Honeybees have suffered losses in recent years due  
42 to the abandonment of hives (Colony Collapse Disorder), the impacts of the *Varroa* mite and associated  
43 diseases [13] and falling numbers of bee keepers in some countries [14]. If losses of honeybees occur over  
44 a wide area, there can be an impact on the supply of these insects for pollination services, which can lead  
45 to cost increases to farmers; for example, prices for honeybee hire for use on almond farms doubled  
46 between 2006 and 2008 in the US [15]. Given the risks associated with reliance on commercial  
47 pollination sources, maintaining viable wild pollinator populations is likely to be crucial for sustaining the  
48 production of insect-pollinated crops into the future [10,16]. Moreover, as we show in this paper, the  
49 availability of commercial bees can mask declines in wild pollinators past a local extinction threshold,  
50 threatening the supply of a wider set of valuable ecosystem services supplied by wild pollinators [39].

51

52 One of the factors implicated in the decline of insect pollinators such as bees is the use of pesticides.

53 There is growing evidence of negative effects of commonly used insecticides on population- determining

54 traits such as foraging rates and navigation in bees, on the overall growth and performance of colonies,  
55 and on the pollination services that they provide [17–24]. Awareness of this evidence has led to the  
56 temporary banning of the use on flowering crops of a widely used group of insecticides – neonicotinoids  
57 – within the European Union, but other insecticides are still widely used. Farmers of insect pollinated  
58 crops therefore face a dilemma, as one input (pesticides) is potentially dangerous to another (pollinators).  
59 One option, not investigated here, is to switch production to organic principles, and use zero pesticides.  
60 However, in the majority of global agricultural systems, abstaining from the use of all pesticides is not  
61 usually possible without substantial sacrifices in yields. Farmers must either attempt to reduce the impact  
62 of pesticides on wild pollinators, or increase the use of commercial pollinators which can be replenished  
63 year after year.

64 Wild pollinators require habitat either off-farm or within the farm area. Although pollinating insects can  
65 forage over large distances, in intensive agricultural landscapes there is a decay in visitation of flowers by  
66 pollinators with increasing distance from the nearest habitat patch [25,26]. To offset this, farmers can  
67 encourage wild bees to nest within foraging distance of crops by providing nesting habitat and alternative  
68 foraging resources on the farm for when the crop is not in flower [3]. The effect of such interventions has  
69 been found to be strongest in intensively farmed areas [27] but depends also on the spatial location of bee-  
70 friendly habitat [28,29]. Hence, local or field-scale management practices may offset the negative  
71 impacts of intensive monoculture agriculture on pollination services to some extent [30].

72

73 In this paper, we develop an ecological-economic model to investigate the relations between two  
74 agricultural inputs, pollination and pesticides, and two sources of pollination with different  
75 characteristics; commercial pollinators, which can be replaced at a cost, and wild pollinators, which rely  
76 on a population being sustained within the farm area. Dedicating some of the farm area to sustain wild  
77 pollinators (eg by cultivating wild flower strips) is assumed to be costly in terms of foregone profits from

78 maintaining a larger cropping area [31]. The model is parameterised using farm management data for  
79 strawberries, a relatively well-studied crop on which both wild and commercial bees are used. The  
80 neonicotinoid pesticide thiacloprid is also commonly used in strawberry farming to protect the crop from  
81 destructive pests such as capsid bugs. Our modelling framework is, however, generalizable to other  
82 cropping systems where conflict occurs between pesticides, crop area and the survival of wild bee  
83 populations. . Our model improves on previous modelling attempts which have looked at either habitat  
84 considerations [28,29] or pesticide impacts [32] in isolation. In contrast, we combine these factors co-  
85 determining pollinator populations in a realistically-parameterised model which includes both economic  
86 and ecological behaviours.

## 87 **2. Methods: the ecological economic model.**

88 The model has three main linked components: the dynamics of the wild bee population; a production  
89 function which links bee populations and pesticide use to output, and farmers' decisions over which  
90 inputs to employ, represented via a profit function. We consider a farm that produces a single crop;  
91 parameters are chosen to represent a typical soft-fruit production system [33,34]. The farm has an area  $A$   
92 which is divided into a wild bee habitat conservation area,  $vA$ , and a cropping area  $(1-v)A$ , where  $v$  is the  
93 proportion assigned to the wild bee habitat (for modelling purpose we vary this between 0% and 70%).  
94 Honeybees and commercially reared bumblebees can both provide pollination services for fruit  
95 production. For simplicity we consider all commercial (non-wild) pollinators to have the characteristics  
96 of commercially reared bumblebees in terms of nest size and pollinating efficiency, and generate results  
97 for both a scenario where all pollinators are affected by pesticides, and a scenario where wild bees are  
98 affected but commercial bees are not. These choices correspond to extreme situations; in reality it is  
99 possible that commercial pollinators are affected, but to a lesser extent than wild bees, since efforts can be  
100 made to minimise chemical exposure to commercial nests such as shutting the bees inside the boxes  
101 before spraying, or only spraying before the placement of nest boxes. Wild nests, on the other hand, may  
102 be exposed to multiple sprays of insecticides. Although both wild and commercial bumblebee nests are

103 vulnerable to disease, wild nests are more likely to have infestations of parasites at the time spraying  
104 occurs (commercial bee boxes *should* arrive at the farms free from disease and therefore only pick up  
105 infections and parasites from that point onwards), putting wild bees at increased risk of any interactive  
106 effects between parasites and pesticides [35]

107

108 For simplicity we are assuming that the farm is a closed system with regard to wild or commercial bees,  
109 so that bees are not migrating in from surrounding non-farmed habitat or leaving the farm. In reality bees  
110 do move between farms, which may buffer some of the more extreme effects predicted by our models  
111 (such as local extinction), and also means that bee populations supported by the actions of one farmer  
112 may benefit their neighbours. However, we do not capture the value of this external benefit in the model.  
113 We also assume no transfer of pesticides across the boundaries of the farm.

114

#### 115 *Wild bee population*

116 The dynamics of the wild bee population is described in terms of  $N(t)$  – a number of nests in a given  
117 year,  $t$ . This evolves according to equation (1):

$$118 \quad N(t) = \min(R(N(t-1) - D(t-1)), K) \quad (1)$$

119 where  $N(t-1)$  is the number of nests at the beginning of year  $t-1$ ,  $D(t-1)$  represents the number of nests  
120 that die during year  $t-1$ .  $N(t-1) - D(t-1)$  represents the number of live nests at the end of year  $t-1$  that  
121 will reproduce in the following year.  $R$  is the reproduction rate, i.e. the number of new nests that each  
122 reproducing nest produces in the following year. The carrying capacity,  $K$ , is calculated from the likely  
123 on-farm nesting densities of wild bumblebees,  $N_w$ , under the assumption that wild bees nest in the  
124 conservation area only,  $K = N_w \nu A$ . The simple, piecewise linear function, equation (1), captures the

125 essential features of the nest dynamics – exponential growth for small numbers of nests, limited by a  
126 carrying capacity,  $K$ , for large numbers. We also considered alternative formulation of (1) with a logistic  
127 functional form; this produces very similar results, so they are not shown in this paper.

128

129 Not all bumblebee nests will produce queens in a given year, and the likelihood of reproduction will  
130 depend in part on nest size. Pesticides can indirectly impact the likelihood of a nest reproducing by  
131 impairing the performance of foragers or increasing worker mortality and thus decreasing a nests' ability  
132 to gather and process resources. These impacts can lead to increased colony failure, either through early  
133 colony death or by limiting the number of new queens produced [19,20,23]. Bryden et al. [32] suggested a  
134 model in which the probability of nest death was inversely proportional to the number of foragers  
135 adjusted for pesticide impairments. Here we use an equivalent deterministic model in which a proportion  
136  $d_N$  of nests dies in year  $t-1$  so that<sup>1</sup>:

137 
$$D(t-1) = d_N \times N(t-1) . \tag{2}$$

138

139 Although in principle  $d_N$  can depend on time, in this model we assume the constant probability of nest  
140 death following [32],

141 
$$d_N = \frac{\mu}{\varphi + b_w} \tag{3}$$

---

<sup>1</sup> We also consider a stochastic equivalent of model (1), with nest deaths given by a random variable binomially distributed (with the maximum number of  $N(t)$  and probability given by  $d_N$ ): results are qualitatively similar to the ones presented here for the deterministic model.



142 where  $b_w$  is an effective number of foraging wild bees per nest,  $b_w = F_w(1-w_w)$  with  $F_w$  being an average  
 143 number of wild foragers per nest and  $w_w$  the impairment factor due to pesticides. If no pesticides are  
 144 used, or if pesticides are used but do not affect bees,  $w_w = 0$ ; otherwise  $w_w > 0$ , reflecting for example, the  
 145 effects on the navigational ability of honeybees which reduces the number of foragers which successfully  
 146 return to the nest [18,19].  $\mu$  and  $\phi$  are parameters determining the response of bumblebee population to  
 147 pesticide (see Table 1).

148 Equation (1) can thus be rewritten

$$149 \quad N(t) = \begin{cases} R \times \left( 1 - \frac{\mu}{\phi + F_w \times (1 - w_w)} \right) N(t) & \text{if smaller than } K, \\ K & \text{otherwise.} \end{cases} \quad (4)$$

150 The initial condition is assumed to be  $N(t) = K$  for  $t=0$ . Under this assumption  $N(t)$  will stay constant for  
 151  $t > 0$ , as long as:

$$152 \quad R \times \left( 1 - \frac{\mu}{\phi + F_w \times (1 - w_w)} \right) \geq 1 \quad (5)$$

153 and will decline exponentially to zero otherwise. In the following we assume parameter values such that  
 154 condition (5) is always satisfied if and only if  $w_w = 0$ , that is, if there is no impairment due to pesticides.

155

### 156 *Pollination and yield.*

157 The single crop is pollinated by foragers originating from both wild and commercial nests. The total  
 158 effective number of foraging wild bees is given by  $B_w(t) = F_w(1-w_w)N(t)$ , whereas for commercial bees  
 159 the effective number of foragers is assumed to be constant through time but proportional to the crop area,  
 160  $B_c = F_c(1-w_c)N_c(1-v)A$ . Here,  $F_c$  is the average number of foragers per commercial nest,  $w_c$  is the  
 161 impairment of commercial bees due to pesticide use,  $N_c$  is the number of commercial nests per ha, and

162  $(1-v)A$   $(1-v) A$  is the area under the crop (here we assume that commercial nests will only be placed  
 163 where the crop is located, not in the area set aside as on-farm wild bee habitat). As for wild bees, if no  
 164 pesticides are used or are used but have no effect on commercial bees, then  $w_c = 0$  .

165  
 166 Both wild and commercial bees are assumed to forage across the whole farm, over both crop land and the  
 167 conservation area. The resulting effective density of foraging pollinators is then given by:

$$168 \quad B(t) = \frac{B_w(t) + B_c}{A} = \frac{F_w(1-w_w)N(t) + F_c(1-w_c)N_c(1-v)A}{A} . \quad (6)$$

170  
 171  
 172 *Production.*

173 The total farm production of a given crop in year  $t$  is given by  $Y(t) \times (1-v)A$  where  $Y(t)$  is the current  
 174 yield (in tonnes per ha) which is assumed to be a step-wise linear function of  $B(t)$  . We assume that  
 175 without pollinators there is a set but low proportion,  $\alpha Y_{\max}$  , of a maximum yield ( $Y_{\max}$  ) that can be  
 176 achieved. When pollination is fully supplied, the maximum yield is given by  $\gamma Y_{\max}$  with  $\gamma$  being a  
 177 maximum proportion of high quality crop [36]. For intermediate values of  $B(t)$  the yield per area in year  $t$   
 178 is given by:

$$179 \quad Y(t) = Y_{\max} \times \min(\gamma, \alpha + \beta B(t)) \quad (7)$$

180 where  $\gamma$  is the maximum proportion of good quality fruit in the case of “full” pollination,  $\alpha$  is the  
 181 proportion of good quality fruits without bees and  $\beta$  is the incremental effect of bee visitation. The  
 182 maximum attainable yield,  $Y_{\max}$ , depends on pesticide use and efficiency; we choose a higher value of

183  $Y_{\max}$ ,  $Y_{\max,p}$ , if pesticides are used, and a lower value,  $Y_{\max,nop}$ , if they are not. As is the case for equation  
 184 (1), in the light of limited available evidence this simple function captures the key elements of the yield  
 185 dependence on supply of pollination services: an initial proportionality to the availability of bees and a  
 186 saturation point at which additional numbers of pollinators have no further effect.

187

188 *Farm economics.*

189 There are two components to the profit function, the income from the sale of the crop and various costs,  
 190 thus:

191 
$$\Pi(t) = \text{Profit} = \text{Income} - \text{Cost of commercial bees} - \text{Pesticide costs} - \text{other costs.}$$

192 The crop is sold at price  $p$  and with commission  $c_m$  so that the income is given by:

193 
$$\text{Income} = p \times (1 - c_m) \times Y(t) \times (1 - v) A . \quad (8)$$

194 Note that this implicitly accounts for opportunity costs associated with the crop considered here, as it  
 195 includes ‘lost’ income due to diminished area under crop.

196 Total costs for each year are the sum of variable (yield dependent) costs as well as the costs of wild  
 197 flower seeds, pesticides and commercial bees. Harvesting and packaging costs are assumed to be variable  
 198 and calculated per tonne. We divide the costs into three components. “Other costs” do not directly  
 199 depend on the usage of commercial bees or pesticides, and are given by:

200 
$$\text{Other costs} = C_h \times Y(t) \times (1 - v) A + C_a \times (1 - v) A + C_f \times A + C_s \times v \times A \quad (9)$$

201 where  $C_h$  is the cost per tonne (harvesting and packaging),  $C_a$  is the cost per crop area (planting,  
 202 structures, fieldwork),  $C_f$  is the fixed cost per area incurred regardless of whether it is cropped on not  
 203 (e.g. land lease costs), and  $C_s$  is the cost of maintaining the wild bee conservation area (mainly providing  
 204 seed and opportunity costs other than growing the crop considered here). If commercial bees are used,

205 there is an additional cost of buying commercial nests which is proportional to the number of commercial  
 206 nests per ha and the area under crop,

$$207 \quad \text{Cost of commercial bees} = C_c \times N_c \times (1 - v)A . \quad (10)$$

208 In strawberry production, the main commercial bees used are bumblebees, which are purchased as  
 209 disposable nests (sometimes called colonies) which last for up to 8 weeks. In other systems, farmers may  
 210 rent honeybee hives for the duration of crop flowering.

211 If pesticides are used, there is additional cost associated with their purchase, assumed to be proportional  
 212 to the area under crop,

$$213 \quad \text{Cost of pesticides} = C_p \times (1 - v)A . \quad (11)$$

214 *Decision making.*

215 Our focus is on the decision the farmer makes over the proportion of on-farm wild bee habitat,  $v$ , which  
 216 is driven by profit maximisation over an extended period of time. We consider two contrasting cases. For  
 217 the main part of the paper we calculate the profit after a long period of time when the wild bee population  
 218 has fully responded to the strategy implemented at  $t=0$  (in practice we use 200 years), thus

$$219 \quad \max_{0 \leq v \leq 1} \left( \lim_{t \rightarrow \infty} \Pi(t) \right) . \quad (12)$$

220 This approach reduces dependency on (arbitrary) initial conditions and is equivalent to taking a long-  
 221 term average without allowance for of any discounting of future costs and benefits. As an alternative we  
 222 also consider an extension in which the profit is again calculated over a long time period, but with  
 223 exponential discounting, so that

$$224 \quad \max_{0 \leq v \leq 1} \left( \sum_{t=0}^{\infty} e^{-dt} \Pi(t) \right) \quad (13)$$

225 where  $d$  is a discount rate. Note that the choice of  $v$  is made at  $t=0$  and not re-evaluated and then changed  
226 afterwards. We analyse how the optimal choice of  $v$  and the resulting profit vary as pesticides are used or  
227 not, whether they affect wild or commercial bees, and whether the farmer decides to use commercial bees.

### 228 *Parameters.*

229 Although our model is generic for a many cropping systems, we calibrated it to soft fruit production in  
230 the UK [33,34]. The numerical values for parameters used are listed in Table 1.  $K$  is calculated from the  
231 likely on-farm nesting densities of wild bumblebees. Nest densities will depend on the landscape type;  
232 around 11 to 15 nests per ha were found in non-linear countryside in a large scale survey in UK habitats,  
233 with higher densities in gardens and around linear features [37]. While actual densities will vary between  
234 locations, we assume that densities of 15 nests per ha can be found in on-farm habitat and that no nesting  
235 can occur within the cropped area. We follow Bryden et al. [32] in describing the effect of pesticide  
236 impairments on the dynamics of wild nests (Table 1). Costs of seeds, pesticides and bumblebee boxes are  
237 taken from a farm survey of 25 soft-fruit farms in Scotland [34]. Other production costs and prices per ha  
238 are taken from farm management data from the Farm Management Pocketbook(2016), [33] ,  
239 corresponding to raised-bed June-bearing strawberries.

### 240 **3. Results**

241 We first analyse the optimal levels of conservation area provision, in the absence of pesticide use or any  
242 use of commercial bees. The effect of pesticide on wild bees in considered next and then provision of  
243 commercial bees is considered, with and without the negative impact of pesticides on their ability to  
244 pollinate. We use equation (12), i.e. the long-term profit maximisation problem without discounting; the  
245 extension, equation (13), is addressed below.

246

247 *RESULT 1: When no commercial bees or pesticides are used, profits are negative without on-farm wild*  
 248 *bee habitat, and peak at low to moderate levels of its provision. Allowing for pesticide use shifts the yield*  
 249 *and therefore the profit upwards, but the peak remains in the same position if pesticides have no adverse*  
 250 *impact on wild bees.*

251 We first consider a case when pollination is provided by wild bees only. If pesticides are not used, or if  
 252 they are used but do not impair the pollination ability of wild bees (so that the wild bee impairment  
 253  $w_w = 0$ ), then profits and the population of wild bees are stable over time (assuming that the initial  
 254 number of nests is  $N(0) = K$ ). Profits peak when the on-farm wild bee habitat proportion is between 10%  
 255 and 20% (Fig. 1a) as profits depend on revenues made from the crop area, balanced against the loss  
 256 through providing wild bee habitat rather than growing crops on the remaining area of land. At low levels  
 257 of on-farm habitat provision, yield is limited by pollination, Fig. 1b, as

258

$$259 \quad \alpha + \beta B(t) < \gamma \Rightarrow Y(t) = Y_{\max} \times (\alpha + \beta F_w (1 - w_w) N_w \nu) \quad (14)$$

260 (where we used the fact that  $B(t) = \frac{F_w (1 - w_w) N(t)}{A} = F_w (1 - w_w) N_w \nu$  with  $N(t) = K = N_w \nu A$ ; see Fig. 1c).

261 Combining equations (6), (8) and (9) we see that for low values of the proportion of farm area under the  
 262 crop,  $\nu$ , the leading term in the profit function is of the form  $\nu(1-\nu)$ , see the left hand side of Fig. 1a. When  
 263  $\nu$  reaches the critical level

$$264 \quad \nu = \frac{\gamma - \alpha}{\beta F_w (1 - w_w) N_w} \quad (15)$$

265 (i.e. when  $\alpha + \beta B(t) = \gamma$ ) then yield becomes independent on the wild bee population, but total production  
 266 and therefore profit decreases as the area under cropping decreases with increasing  $\nu$ , as in figures 1a and  
 267 1b.

268

269 Profits can be negative when there is no area of the farm used for wild bee habitat and yields are low due  
270 to pesticides not being used, Fig. 1a. When pesticides are used (still under the assumption of no adverse  
271 effect on wild bees), the profit function is shifted upwards (thick line in Fig. 1a), but this does not change  
272 the dynamics of wild bee population over time (Fig. 1c) or the optimal allocation of on-farm habitat. We  
273 note that if the initial density of the wild bumblebee nests,  $N(0)$ , is lower than  $K$ , the time projection of  
274  $N(0)$  will increase towards  $K$ . Profits in this case will also increase but in the long term the behaviour is  
275 the same as that discussed above.

276

277 *RESULT 2: When no commercial bees are used and wild bees are impacted by pesticides ( $w_w > 0$ ), profits*  
278 *are lower and peak profits occur at higher level of on-farm bee habitat, as compared to the case without*  
279 *this negative impact.*

280 If the pesticide-induced impairment in pollination by wild bees is relatively small (eg.  $w_w = 0.3$ ), the wild  
281 bee population stays constant over time (assuming  $N(0) = K$ , or increases until  $N(0) = K$  if  $N(0) < K$ ),  
282 Fig. 2a. As a result, the yield is also constant, as in figure 2c. The corresponding profits are lower since  
283 they require a higher proportion of on-farm habitat to peak, see equation (15) and Fig. 3a, as more nests  
284 (and therefore more habitat) are needed to make up for the impairment of wild foragers by pesticides.  
285 These results are summarised in Fig. 4. Thus, with an increasing impact of pesticides on wild bees, there  
286 is a gradual increase in the optimal value of  $v$ , as shown in figure 4a (compared to figure 3a). This is  
287 associated with the gradual decrease in the corresponding maximum profit, as shown in figures. 3a and  
288 4b. Farmers can thus, to a degree, compensate for the adverse impact of pesticides on wild bees by  
289 increasing on-farm bee habitat, albeit it at an opportunity cost since the total land area is fixed.

290

291 Wild bee numbers respond gradually to changes in the impairment as long as:

$$292 \quad w_w \leq 1 - \frac{1}{F_w} \left[ \frac{\mu R}{R-1} - \varphi \right]; \quad (16)$$

293 When (16) is not satisfied, the behaviour of the population of wild bees switches from sustainability over  
294 long periods of time,  $N(t) = K$ , to decline over time, so that  $N(t) \rightarrow 0$  with  $t \rightarrow \infty$ , Fig. 2b. As a result,  
295 there is not enough pollination potential and crop production declines; in our parameterisation this occurs  
296 for  $w_w > 2/3 = 0.666\dots$ , see figure 4. We choose  $w_w = 0.67$  to illustrate this behaviour in Fig. 2b and d.  
297 The resulting profits are significantly lower than for  $w_w < 0.666\dots$  (Figs. 2d and 4b). The optimal  
298 percentage of on-farm habitat changes in time and is initially ca. 50%, higher than when there is no  
299 impact of pesticides on wild bees.

300

301 The qualitative change in the long-term dynamics of wild pollinators results in a threshold-like behaviour  
302 for the optimal proportion of on-farm habitat,  $v$ , Fig. 4a, and the associated maximum profit, Fig. 4b, both  
303 of which drop rapidly at the transition point, cf. equation (16). This points to very high sensitivity of the  
304 results with regard to the effects of pesticides on wild bee population as the threshold of  $w_w = 0.666\dots$  is  
305 approached.

306

307

308 *RESULT 3: The speed at which wild bumblebees decline depends on the balance of nest death relative to*  
309 *nest reproduction.*

310 When wild bees are used as the sole pollination input, the likelihood of wild bee decline depends on the  
311 relationship between the impairment of foragers (and hence nest survival) and the reproductive capacity



312 of the surviving nests each year (Fig. 2b). If the impairment is high enough, the density of nests declines  
313 exponentially in time as

314

$$315 \quad N(t) = N(0) \times \exp(-rt) \quad \text{with} \quad r = -\ln \left[ R \times \left( 1 - \frac{\mu}{\varphi + F_w \times (1 - w_w)} \right) \right]. \quad (17)$$

316 Thus, the characteristic time for the decline, i.e. the time needed for the population to decline from  $N(0)$   
317 to  $e^{-1}N(0)$ , is given by  $r^{-1}$  and sharply decreases when  $w_w$  increases, Fig. 5, independently of  $v$ .

318

319 However, the resulting decline in the profit can initially be slow (see an example in Fig. 6), effectively  
320 masking the decline in nest density (to illustrate this effect better,  $N_w$  is increased by a factor of 5 so that  
321 the resulting  $K$  is higher in Fig. 6 than in other figures). With higher levels of on-farm habitat, there are  
322 more wild bees per area of crop, and so there is a period where farms are over supplied with pollinators  
323 (this may have negative consequences in some crops as it could lead to too many fruits produced, see e.g.  
324 [36]). This continues until the wild bee population drops to a level at which pollination services become  
325 limited, at which point profits begin to drop (Fig. 6). Thus, the farmer might not have an incentive to  
326 reduce pesticide use until wild bee populations are too low to recover.

327

328 *RESULT 4: When commercial bees are used (and unaffected by pesticides), profits remain stable despite*  
329 *declines in wild bees, and are highest when on-farm habitat is low*

330 When commercial bees are used at the same time as wild bees, Fig. 3b and 4b, the highest profit  
331 corresponds to no on-farm habitat, i.e.  $v=0$ . The resulting optimal profit is higher than when pollination  
332 relies on wild bees only. The slight drop in the profit at higher values of  $v$  in Fig. 3b is due to the cost of  
333 buying in commercial bees.

334

335 Profits remain stable throughout the projection period regardless of whether wild bee nests decline or not,  
336 Figs. 3b, 4b and 7a, with highest yields when no farm area is set aside for habitat. Thus, when farmers  
337 can buy-in pollinators which are unaffected by pesticides, and where such commercial bees can provide a  
338 perfect substitute for wild bees in terms of their pollination delivery, this acts as a severe disincentive to  
339 conserving wild bees or to reduce pesticide use.

340

341 *RESULT 5: When commercial bees are used and both these and wild bees are affected by pesticides, the*  
342 *optimal strategy is either to rely completely on commercial bees, or to provide a mixture of commercial*  
343 *bees and on-farm habitat for wild bees, depending on the level of impairment.*

344 When both commercial and wild bees are impaired by pesticides, profits generally change little if the  
345 impairment is low and equation (16) is satisfied, as shown in figure 4. The optimal area of on-farm habitat  
346 is zero, so all pollination is provided by commercial bees. If the impairment is increased (but (16) is still  
347 satisfied) it becomes profitable to invest in a mixture of wild and commercial bees, as shown by the dash-  
348 dot line in Fig. 3b and the intermediate range of  $w_w$  and  $w_c$  in Fig. 4a (here we assume  $w_c = w_w$ ). This  
349 is also associated with a drop in optimal profit as compared to the case when commercial bees are  
350 unaffected by pesticides, Fig. 4b. The wild bee population remains steady for low impairment levels (if  
351 (16) is satisfied) and starts to decline when impairment becomes too high, resulting in the return to  
352 pollination based on commercial bees only, see the drop in Fig. 4a. Profits continue to decline with  
353 increasing impairment, as the reduced number of commercial bee foragers cannot provide the entire  
354 pollination service, leaving crops vulnerable to pollination failure (we assume that farmer does not change  
355 the provision of commercial bees over time: clearly, this assumption can be relaxed). However, the  
356 decline in profits at this point is smaller than if the commercial bees are not used, Fig. 4b, as the

357 commercial bees still manage to moderate the adverse impacts of pesticides on the supply of pollination  
358 services.

359  
360 When the impairment is high and both commercial and wild bees are affected, profit declines over time  
361 unless  $v=0$ , Fig. 7b. Initially, when there is still sufficient number of wild bee nests, the optimal strategy is  
362 to invest in a mixture of wild and commercial bees, Fig. 7b. As wild bee nests die due to pesticide  
363 impairment, the farmer starts to rely on commercial bees only, even though they are also affected by  
364 pesticides.

365  
366 *RESULT 6: If the decision maker discounts the future costs and benefits (i.e. follows equation (13) rather*  
367 *than (12)) in presence of current sufficient pollination supply by wild bees (i.e.  $N(0) \approx K$ ), there is a*  
368 *region of the impairment values for which it is optimal to continue investing in the on-farm habitat, even*  
369 *if in the long term wild bees can become locally extinct.*

370 So far, we have assumed that the decision maker concentrates on the long-term outcome of the strategy,  
371 i.e. plans her use of pesticides, land allocation and the purchase of commercial bees according to equation  
372 (12). Very similar results are obtained if instead the decision maker uses the total profit over time without  
373 discounting future costs and benefits, that is optimises according to equation (13) with  $d=0$ ; in this case  
374 the total profit is dominated by the long-term behaviour of  $N(t)$  and consequently  $Y(t)$ . In the more  
375 usual case where  $d>0$ , the outcome depends on the transient dynamics of  $N(t)$ . The optimal choice of  $v$   
376 is in this case similar to the case with no discounting for a wide range of  $w_w$ , figure 8(a), except just  
377 above the local extinction threshold (16). If wild bees are initially present,  $N(0) \approx K$ , it might take a long  
378 time until their population decays. Thus, rather than reducing their number outright by setting  $v=0$  (as is  
379 the case for  $d=0$ ), it is more profitable (in net present value terms) to allocate some area of the farm to

380 temporarily keep the wild population even if it is declining over time due to pesticide effects. The danger  
381 of this solution is that in the long-term it still leads to the wild bee population extinction, even though this  
382 might take a long time to come about (as discussed above: figure 8(b)).

383

384

### 385 **Discussion and Conclusions.**

386 Pollination inputs are valued by farmers as they increase the quality and quantity of a range of important  
387 crops [38]. Using an ecological-economic model, we show that it can be rational for a farmer to allow  
388 wild bee populations on their land to decline, since this reflects a trade-off with the benefits of increased  
389 pesticide use. Moreover, the availability of commercial bees as a substitute for wild bees can effectively  
390 mask declines in wild bees approaching a local extinction threshold, and reduces the private value of wild  
391 bee conservation on farms. Whilst not considered directly here, there may also be lags in the response of  
392 insect pollinators to pesticide use, meaning that the market signal to farmers to change their management  
393 practice arrives “too late” to stop a permanent decline in pollinators. Since wild pollinators also generate  
394 ecosystem benefits for a wide range of wild plants beyond the farm from which society derives value  
395 [39], these three factors can all drive the supply of wild bees below the social optimum.

396

397 In the modelling presented above, we consider the pollination services provided by a mix of wild and  
398 commercial bees which are inputs to a commercial crop. Farmers can “produce” more wild bees by  
399 allocating land to bee habitat, but this comes at an opportunity cost in terms of foregone profits from land  
400 allocated to cropping. Use of a third input, pesticides, contributes positively to profits through its effect on  
401 output, but negatively through any effects on bees. Farmers thus face a trade-off in the costs and benefits  
402 of pesticide use, where these costs go beyond the price paid for pesticides.

403

404 If commercial bees are unaffected by pesticides, their small cost relative to other inputs (in our model  
405 parameterisation) means that profits are highest when commercial bees are used and little of the farm area  
406 is converted to on-farm habitat for wild bees. If wild bee numbers decline under pesticide pressure,  
407 profits can remain positive as commercial bee numbers can deliver the required pollination level to  
408 maintain yields and thus farm incomes. This is in contrast to the situation when wild bees alone are used  
409 for pollination and there is no option to use commercial bees. When only wild bees provide pollination, it  
410 is optimal for farmers to convert some of their crop land to wild bee habitat, a results which is in  
411 accordance with other studies [28,29]. How big an area of land is allocated to bee habitat will depend on  
412 crop prices and the productivity of land, both for wild bees and for crops.

413

414 The outcome changes when commercial bees are impaired by pesticides along with wild bees. In this  
415 case, agricultural yields can be stable and high for a number of years and then fall suddenly, as wild  
416 pollinators decline past a particular threshold. High yields are maintained when there is an “over-supply”  
417 of pollinators, but fall after wild pollinators numbers decline to a level where overall pollinator numbers  
418 (the total supply of pollination services to the farm) limits yields.

419

420 In practice, the relative impact of pesticides on commercial and wild bees will depend on farm  
421 management practices. Farmers can reduce the impact on commercial bees by shutting the hives or nest  
422 boxes when spraying takes place, although systemic pesticides, by design, are likely to persist within the  
423 plant for weeks after application meaning that bees will still be exposed through the ingestion and  
424 transport of contaminated nectar and pollen [7]. Wild pollinators cannot be shut inside nests while  
425 spraying takes place and so are more vulnerable, though some action can still be taken to avoid direct  
426 impact on wild pollinators such as spraying when wild bees are not active.

427

428 If declines in wild pollinators are irreversible (e.g. as species become extinct), and if there is uncertainty  
429 over whether wild pollinators will be more beneficial in the future (e.g. as new crop varieties, more  
430 dependent on insect pollinators, are bred), then there is an option value to maintaining this natural capital  
431 for future use [40,41]. This option value is an additional economic rationale for conserving wild  
432 pollinators, even when there are commercial pollinators present. This value, however, will depend on the  
433 time-horizon and risk-aversion of the farmer, as farm profits may be stable for years before declines are  
434 evident. If farmers are present-bias, then there may be little private benefit to conserving wild pollinators  
435 for future crop production, implying that government interventions may be required to incentivise the  
436 creation of wild bee habitat, given the wide range of economic and ecological benefits which wild  
437 pollinators deliver [39,42].

438

439 The wild bee population modelled here will often in practice be made up of multiple populations of bee  
440 and non-bee pollinators such as hover-flies, wasps and beetles [11]. The presence of multiple pollinator  
441 groups can buffer the system from extinction [43,44], and we have not modelled this buffering capacity  
442 here. While different pollinators groups may respond in different ways to external pressure such as  
443 pesticide use, the effects are likely to be negative on all groups, and may be stronger on solitary bees and  
444 non-bee pollinators as these are often smaller in size and they are not buffered by living in a social colony  
445 with numerous expendable workers [21,45]. There is a benefit from maintaining multiple groups of  
446 ecosystem service providers as insurance against a fluctuating environmental conditions [46], implying a  
447 role for commercial bees in providing “financial insurance” against wild bee declines. On the other hand,  
448 commercial bees may contribute to wild bee decline, e.g. by introducing or spreading disease.

449

450 Several simplifications made in the modelling procedure should be noted. We have assumed that all  
451 factors are deterministic. In reality key processes like pollination or bee reproduction and death will be

452 stochastic. We assumed that all nests which reproduce produce a set number of queens which survive  
453 until the next year, since this simplifies the actual process which will rely on perhaps a larger number of  
454 queens being produced by successful colonies, who then may or may not mate, survive until the next year  
455 and establish a nest themselves. Overall success is likely to depend on other factors such as weather  
456 conditions and the level of disturbance, so the failure rate will vary substantially between years [32].  
457 There is also evidence that pesticides can interact synergistically with diseases, poor nutrition and other  
458 chemicals, but this is not modelled either [22,35,47]. Moreover, if commercial bee keepers find that their  
459 bees are being adversely affected by pesticides, then supply may decline, leading to a future rise in the  
460 prices charged for commercial pollinator services.

461 Our model describes a static permanent crop system which is grown every year with no change to  
462 agricultural practices over time. While this might be suitable for crops like strawberries which are grown  
463 every year, in many arable systems rotation will affect the year-to-year demands for services and  
464 resources available for pollinators. We also ignore feedbacks between the changes to yield and therefore  
465 profit and farm management strategies. In reality, farmers may respond to the decrease in availability of  
466 pollination services by changing the density of commercial nests or lowering the use of pesticides.

467 We consider the bee population on the farm in isolation. Migration from outside will affect the rate at  
468 which the population changes over time; for example queens of wild bees are mobile so that farms with  
469 low or zero bee populations are likely to receive net immigration of nesting queens in spring. This may  
470 fill gaps in the resident population and protecting against local extinction, though the farm would then be  
471 acting as a sink, reducing the bee population on the surrounding farms. Similarly, foraging bees may fly  
472 several kilometres from their nest, spilling out from farms which have taken measures to provide habitat  
473 for them, and pollinating crops on neighbouring farms which have deployed no such measures.  
474 Discouraging such free riding may require financial incentives which reward those farmers who act to  
475 increase the stock of wild pollinators at the landscape level, whoever benefits.

476 Our model also considers only two species, wild and commercial bees. In practice, different species will  
477 have different life patterns, different pollination ability, and will differ in their response to pesticides. The  
478 model presented here can be extended to multiple species, but will be even more difficult to parameterise.  
479 Moreover, other insect pollinator species could be more variable in their tolerance of weather conditions  
480 than the two species considered (commercial and wild bumblebees). If the commercial bees were honey  
481 bees, then these are less tolerant of certain weather conditions than (wild) bumblebees. In that case, a  
482 portfolio approach to management of pollinator resources on a farm would be more in favour of  
483 maintaining a mix of wild and commercial bees as a way of managing risk [48].

484 We have based model parameters on a specific crop, strawberries. As Keitt [28] concluded, the actual  
485 form of the production relationship between pollinators and profits is likely to vary across and within  
486 crops, depending on the yield response to both pesticides and bees, and the landscape in which the  
487 farmers are working. However, our model is applicable for a range of crops with similar or higher  
488 dependency on bees which also benefit from applications of pesticides, and which are grown within  
489 intensive agricultural environments, including other soft-fruits and almonds.

490

491 We show that pesticide use is not only an externality, affecting wild bees in the vicinity of the farm, but  
492 part of an internal trade-off decision for farmers of insect pollination-dependent crops. In the presence of  
493 commercial bees, farmers have little incentive to support wild bees around their farms; although bees are  
494 important to crop yields, the availability of cheap substitutes means that high profits can be maintained in  
495 the short-term. This is despite a longer term risk of declining profits which can threaten the ability of  
496 farmers to maintain profits over time. Safeguarding farmland pollinators may therefore require monetary  
497 incentives to encourage the creation of on-farm habitat so that future pollination options are not reduced.  
498 The economic case for such incentives is strengthened when one also considers the non-market benefits  
499 of wild pollinators [39].



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506

507

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- 674

675 Table 1: Key parameters in the model (modelled after soft fruit production).

Parameter	Interpretation	Value	Source/comments
$v$	Proportion in conservation area	0-0.7	Key variable
$A$	Farm area	100ha	Assumed
$R$	Nest reproduction ratio	4	Incorporates the relatively small chance of queens mating and overwintering
$N_w$	Wild bees nesting density	15	[37]
$N_c$	Commercial bees nesting density	4	[20] gives estimates of 0.32-8.75 imported boxes per ha per year
$\mu$	Nest death parameter	55	[32]
$\phi$	Nest death parameter	40	[32]
$F_w$	Avg. number of wild foragers per nest	100	[34]
$F_c$	Avg. number of commercial foragers per nest	100	Same as $F_w$
$w_w$	Impairment due to pesticides, wild bees	0 if no impairment; variable	Key variable
$w_c$	Impairment due to pesticides, commercial bees	0 if no impairment; variable	Key variable
$Y_{max.nop}$	Maximum attainable yield when pesticides are not used	11.5 tonne per ha	Estimated from [33] as 50% of max yield
$Y_{max.p}$	Maximum attainable yield when pesticides are used	23 tonne per ha	Max yield in [33]
$\gamma$	maximum proportion of good	0.9	[34]

	quality fruits		
$\alpha$	proportion of good quality fruits without bees	0.35	[34]
$\beta$	incremental effect of bee visitation	0.0024	Combined visitation and efficiency in [34]
$p$	Price per tonne	3445	[33]
$c_m$	Commission	0.09	[33]
$C_h$	Cost per tonne (harvesting and packaging)	£1650 per tonne	[33]
$C_a$	Cost per crop area (planting structures, fieldwork)	£18700 per ha	[33]
$C_f$	Fixed cost per area (land lease)	£150 per ha	[33]
$C_s$	Cost of maintaining the conservation area (mainly seed)	£100 per ha	[33]
$C_c$	Cost of commercial nests, per nest	£60 per nest	[33]
$C_p$	Cost of pesticide use, per ha of crop area	£10 per ha	[33]

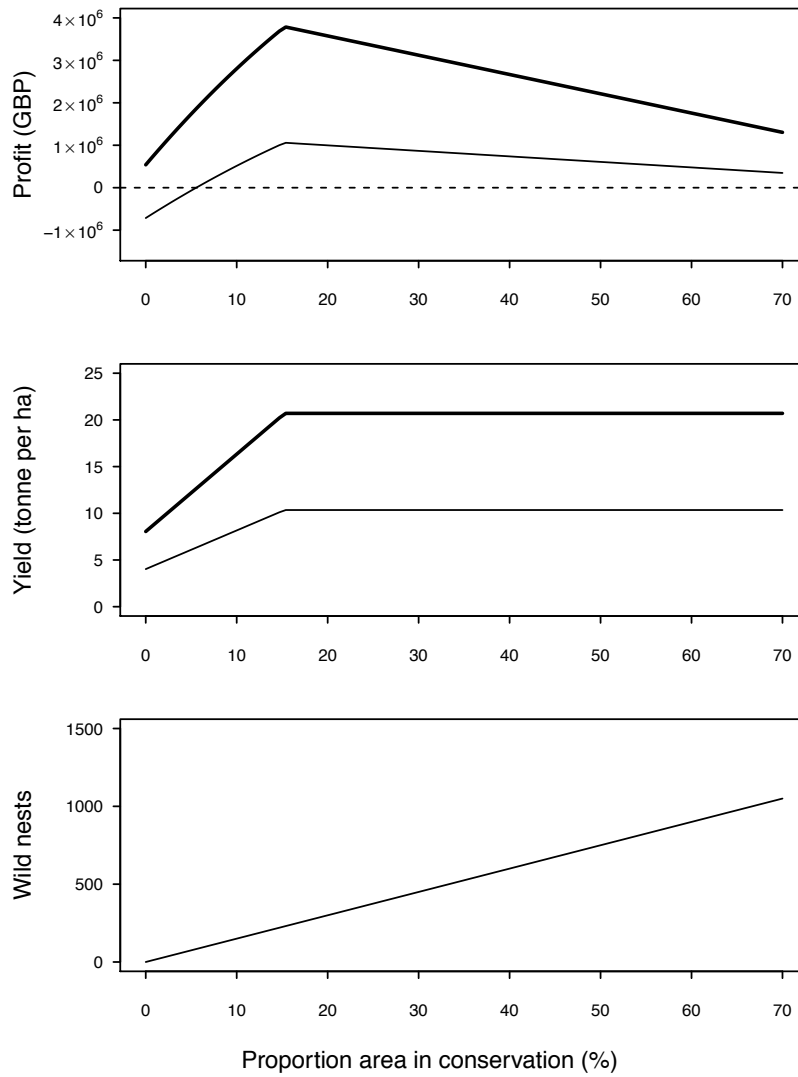
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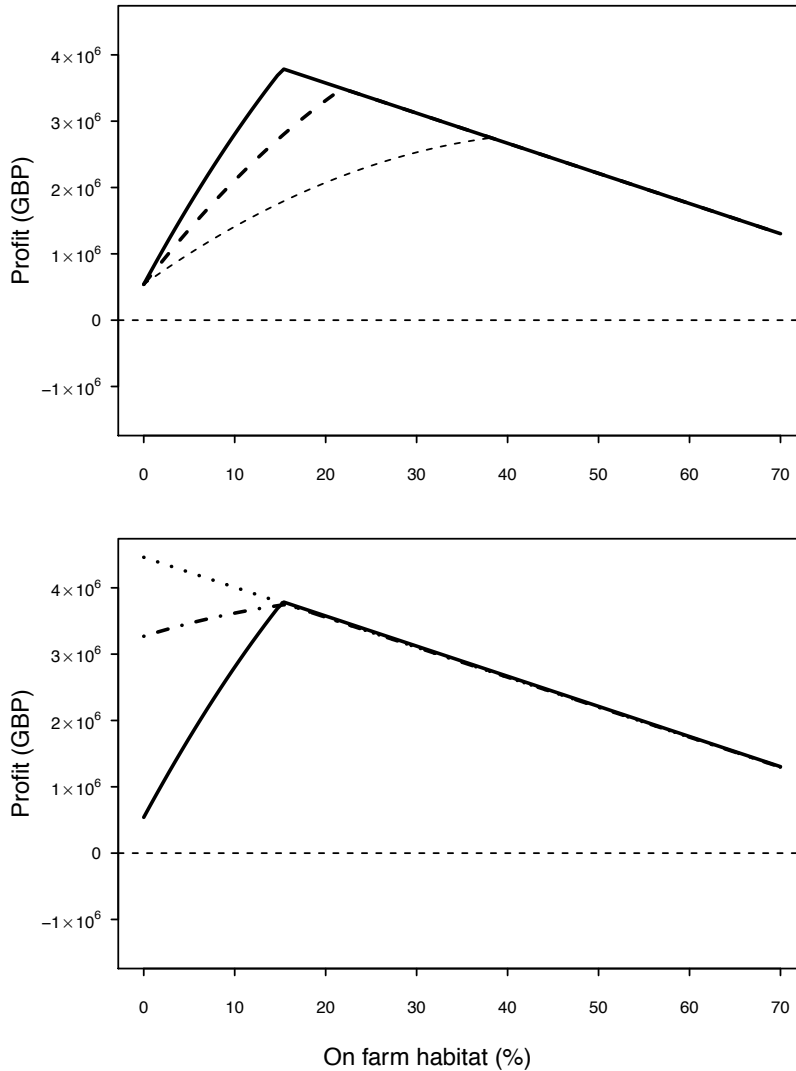




681

682 Figure 1: Total profit (a), yield (b), and the number of wild bee nests,  $N$  as functions of the proportion of  
 683 on-farm habitat proportion,  $v$ . Thin line: no pesticides; thick line: with pesticides. No commercial bees are  
 684 used and when pesticides are used, they do not affect wild bees. Parameters as in Table 1.

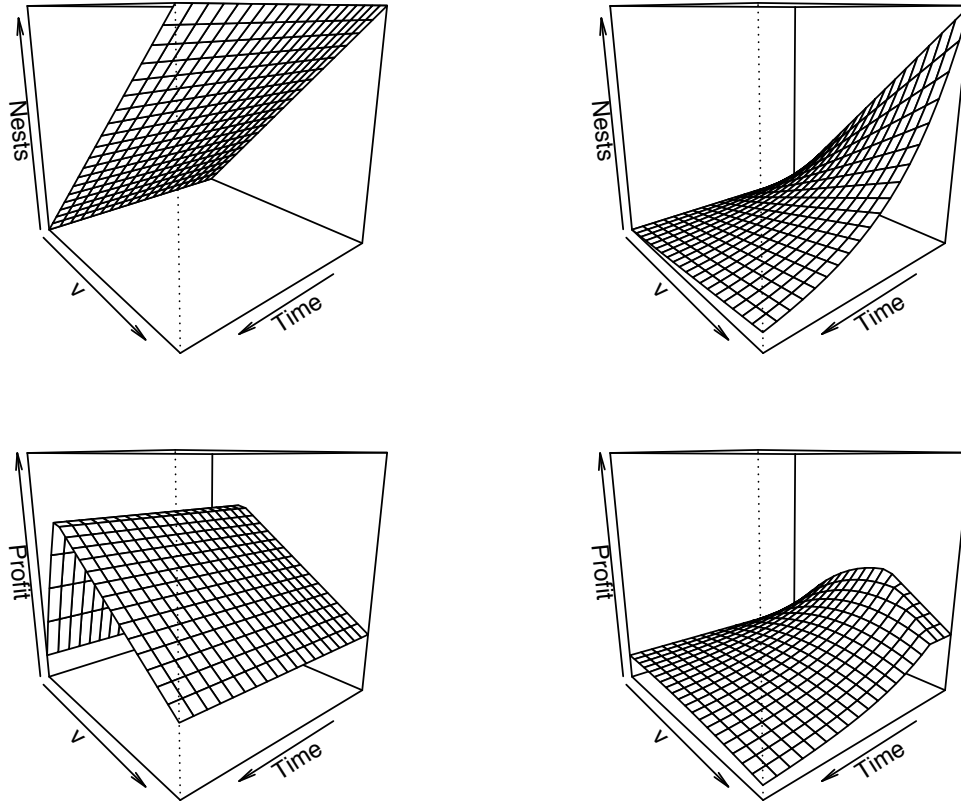
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686

687 Fig. 2: Total profit as a function of the on-farm habitat proportion,  $\nu$ , for (a) no commercial bees, (b) with  
 688 commercial bees but with small impact of pesticides, and (c) with commercial bees but with large impact  
 689 of pesticides. Horizontal line represents zero profit. In (a), solid line corresponds to  $w_w = 0$ , dashed line to  
 690  $w_w = 0.3$  and dotted line to  $w_w = 0.6$ . In (b) dotted line corresponds to no impact of pesticides on wild or  
 691 commercial bees ( $w_w = w_c = 0$ ), and dash-dot line corresponds to  $w_w = w_c = 0.6$  (solid line from (a) is  
 692 redrawn for comparison). All other parameters as in Table 1.

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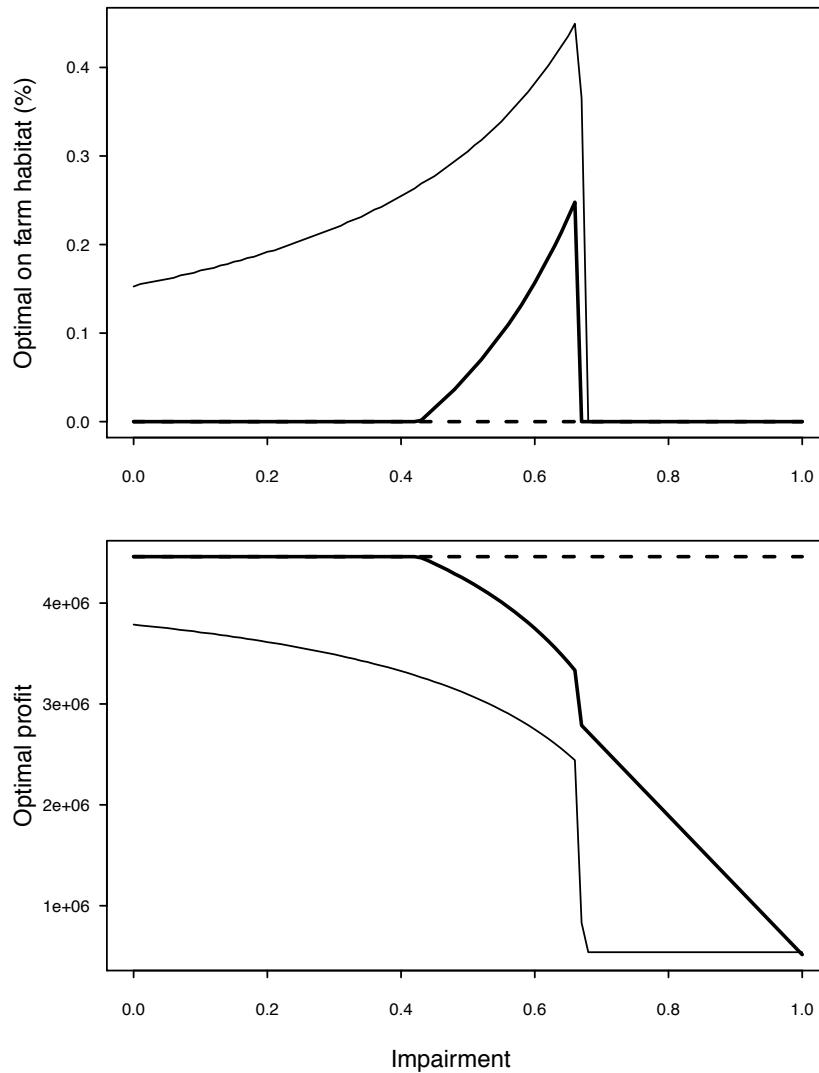


694

695 Fig. 3: Dependence of (a) and (b): the number of wild bee nests  $N(t)$  , and (c) and (d): total profit, on the  
 696 on-farm habitat proportion,  $v$  and time (between 0 and 200 years), when pesticides are used but  
 697 commercial bees are not. In (a) and (c), there is no effect of pesticides on wild bees,  $w_w = 0$  , and in (b)  
 698 and (d),  $w_w = 0.67$  . Other parameters as in Table 1.

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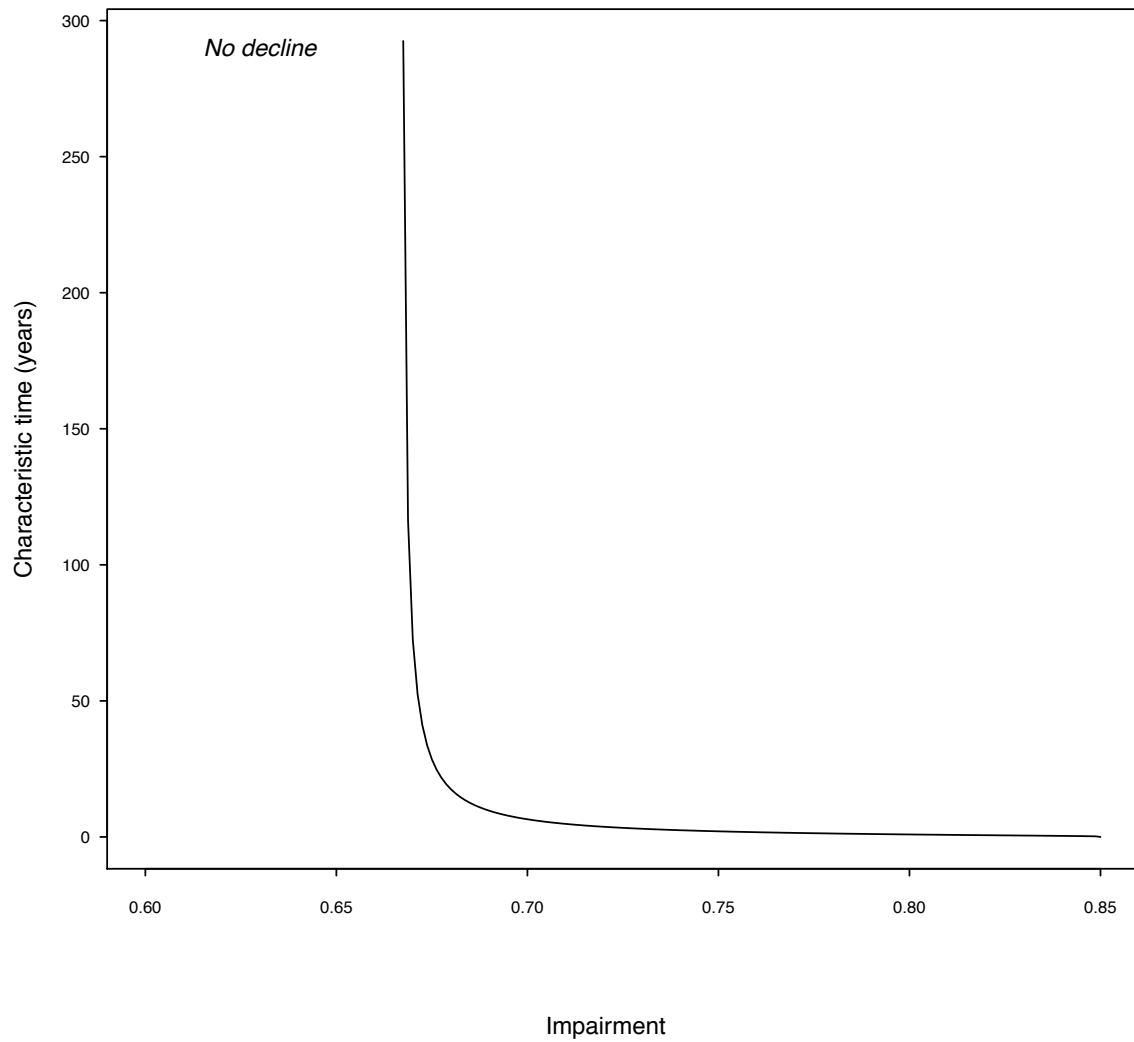
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701

702 Fig. 4: Dependence of the optimal on-farm habitat proportion (a) and the corresponding total profit (b) on  
 703 the wild and commercial bee impairment due to pesticides. Thin solid line corresponds to the case without  
 704 commercial bees; dashed line corresponds to the case with commercial bees, but with no impairment of  
 705 their performance,  $w_c = 0$ . For the thick solid line, commercial bees are used and affected by pesticides in  
 706 the same way as wild bees,  $w_c = w_w$ . Other parameters as in Table 1.

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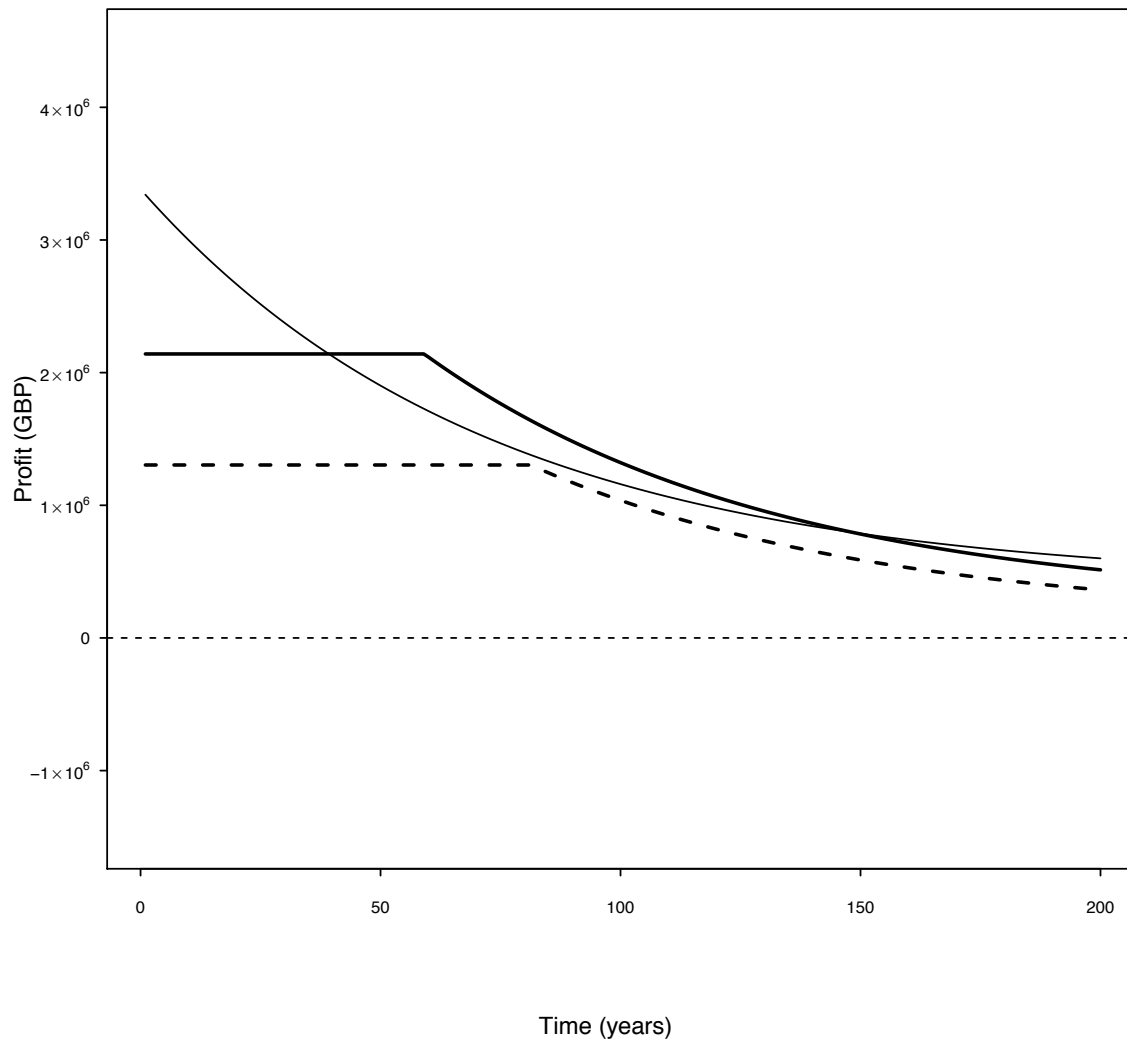
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709 Fig. 5: Dependence of the characteristic time of decay for the wild bee nests,  $r^{-1}$  (i.e. time needed for the

710 population to decrease by a factor of  $e^{-1}$ , in response to the impairment,  $w_w$ .

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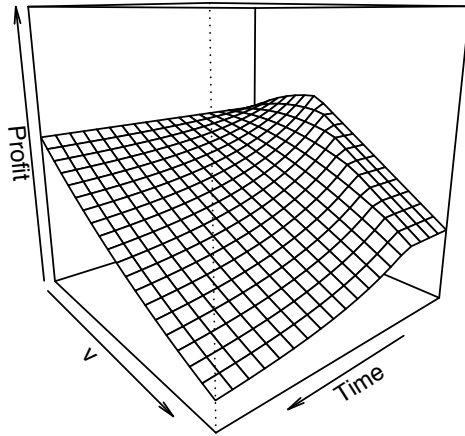
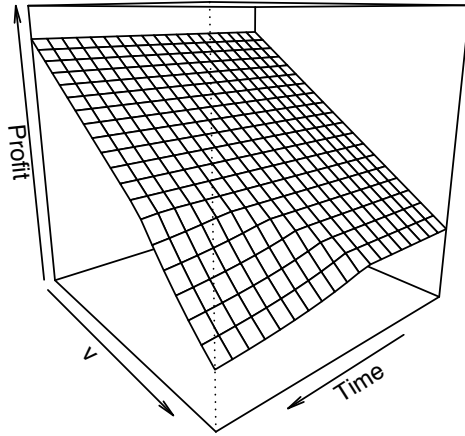


713

714 Fig. 6: Examples of time projections for profit over 200 years. Pesticides are used, but no commercial  
 715 bees; high impact of pesticides on wild bees ( $w_w = 0.67$ ). For illustration, the carrying capacity for wild  
 716 bees is doubled so that the effect of overpollination is more pronounced. Solid line:  $\nu=0.22$  (optimal),  
 717 thick line:  $\nu=0.52$ , dashed line:  $\nu=0.7$ . Other parameters as in Table 1.

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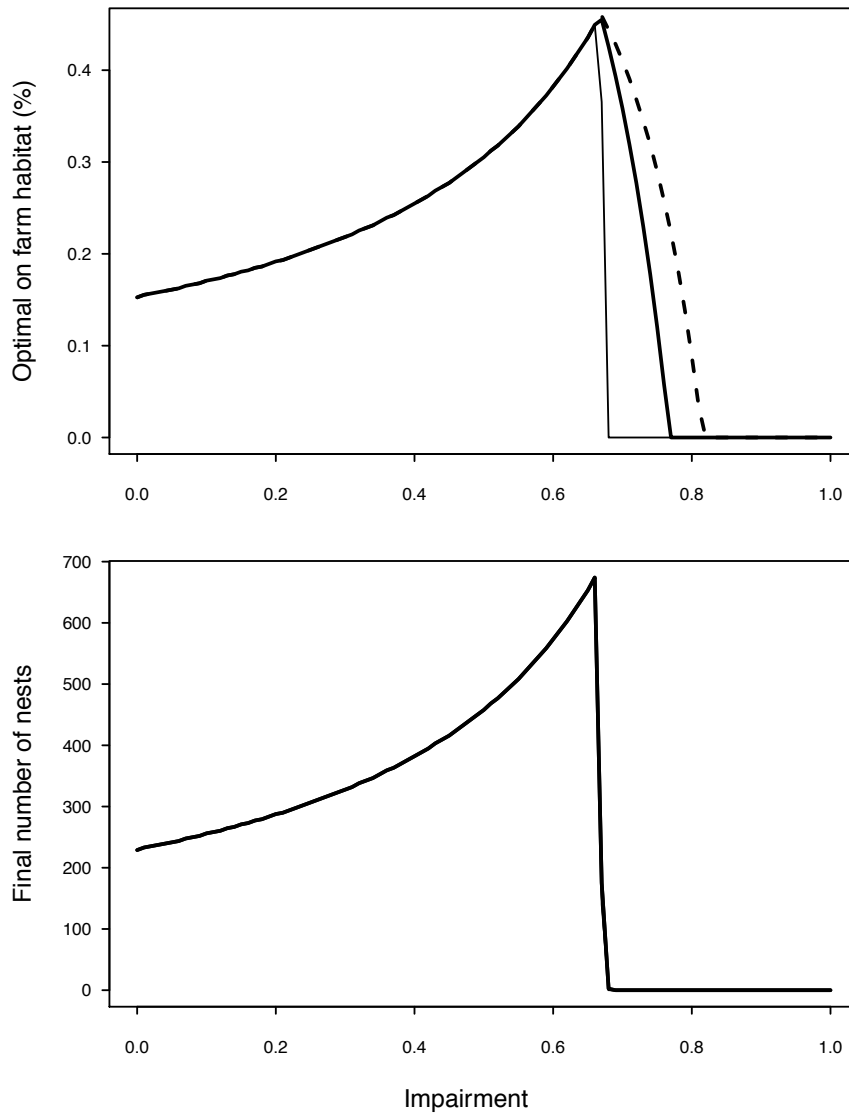
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720

721 Fig. 7: Comparison of dependence of the profit on time and on-farm habitat proportion for the case when  
 722 pesticides and commercial bees are used and pesticides strongly affect (a) wild bees only ( $w_w = 0.67$ ,  
 723  $w_c = 0$ ) and (b) both wild and commercial bees ( $w_w = w_c = 0.67$ ). Other parameters as in Table 1.

724



725

726

727 Fig. 8: Dependence of the optimal on-farm habitat proportion (a) and the corresponding long-term  
 728 number of wild bee nests,  $\lim_{t \rightarrow \infty} N(t)$ , (b), on the wild bee impairment due to pesticides, for different  
 729 values of the discounting factor,  $d$ . Thin line: long-term optimal solution, using equation (12); thick line:  
 730 model with discounting, equation (13), with  $d=0.05$ ; dashed line: equation (13) with  $d=0.1$ . Only the case  
 731 with no commercial bees is considered. Other parameters as in Table 1.

732