

1 **Short title**

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3 Feasibility of scallop-fish integration in south China

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6 **Title**

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8 The feasibility of integrating the noble scallop *Mimachlamys nobilis* with existing fish  
9 monoculture farms in the South China Sea: a bioeconomic assessment from Hong Kong

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11

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37

38 **Abstract**

39

40 The environmental implications of integrated multi-trophic aquaculture (IMTA) have been  
41 well studied in China but few studies have empirically investigated the potential economic  
42 benefits. This study investigated the technical and economic feasibility of physically  
43 integrating the noble scallop *Mimachlamys nobilis* (Reeve 1852) with existing fish  
44 monoculture farms in Hong Kong. Scallops were grown for 201 days from June – December  
45 in lantern nets hung directly from fish farm platforms at treatment depths of 1 m, 3.5 m and 6  
46 m. Only the 1 m treatment attained the target mean height-at-harvest of 80 mm. Fitted von  
47 Bertalanffy growth functions showed significant differences in growth performance between

48 depths. VBGFs projected that the 3.5 m and 6 m treatments would require an additional 26  
49 and 59 days of culture to reach 80 mm. Mortality was significantly lower at 1 m ( $53 \pm 12.5$   
50 %) compared to 3.5 m ( $70 \pm 9.0$  %) and 6 m ( $83 \pm 4.5$  %). The slower growth and higher  
51 mortality at 3.5 m and 6 m were probably caused by periodically low oxygen concentrations  
52 in deeper water which dropped to a minimum of  $1.73 \text{ mg.L}^{-1}$  in mid-summer. Growth,  
53 mortality and financial data from the field trial were used in bioeconomic assessments of two  
54 typical farm sizes; small ( $45 \text{ m}^2$ ) and large ( $315 \text{ m}^2$ ). The initial investment, discounted  
55 payback time and 10-year net present value of the projects was US\$ 5,485.51, three years and  
56 US\$ 20,211.33 for the small farm and US\$ 27,659.03, two years and US\$ 227,406.49 for the  
57 large farm. Sensitivity analysis revealed that the profitability of operations was sensitive to  
58 changes in mortality and sales price. This study has confirmed that physically integrating *M.*  
59 *nobilis* at existing fish farms is technically and economically feasible.

60

## 61 **Keywords**

62

63 Bioeconomic, economic, integrated multi-trophic aquaculture, feasibility, scallop

64

65

## 66 **Introduction**

67

68 Cage and longline aquaculture in the open sea, collectively called suspended aquaculture, has  
69 been expanding to help meet the growing global demand for seafood. A limitation to the  
70 suspended aquaculture of fed species like finfish is that cage systems are essentially open and  
71 so intensive production can pollute the supporting water body (Cao et al. 2007, Chen et al.  
72 2007). In China, at least eighteen adverse impacts including chemical, ecological, physical

73 and socio-economic impacts have been shown to originate from suspended aquaculture  
74 (Wartenberg et al. 2017). If the environmental, economic and social sustainability of  
75 suspended aquaculture is to be insured over the long term, then farming systems that  
76 minimise negative impacts and improve consumer perceptions are needed (Ridler et al.  
77 2007).

78

79 One frequent recommendation for improving suspended aquaculture is Integrated  
80 Multi-Trophic Aquaculture (IMTA). Prototypical IMTA integrates low-trophic-level,  
81 extractive species with fed finfish such that the extractive species can assimilate waste and  
82 produce additional, commercially-valuable secondary products (Chopin et al. 1999, Neori et  
83 al. 2004, Barrington et al. 2009). IMTA research has shown that in some cases macroalgae,  
84 shellfish and echinoderms process dissolved nutrients, suspended particulates and settling  
85 particulates at cage farming areas thereby remediating some of the waste released from fish  
86 farms (Nobre et al. 2010, Shi et al. 2013, Chopin 2015).

87

88 In China, research on IMTA in suspended aquaculture systems has been ongoing  
89 since the mid-1990s but important knowledge gaps remain (Fang et al. 1996, Qian et al.  
90 1996, Nunes et al. 2003). Research has been heavily focussed in northern China and few  
91 studies have quantified the economic implications of IMTA (Shi et al. 2013, Wartenberg et  
92 al. 2017). Due to the wide longitudinal expanse of China (17 - 40°N), research on IMTA  
93 candidate species from all regions is necessary to identify production opportunities and  
94 bottlenecks, and to motivate commercial adoption of engineered IMTA systems. In southern  
95 China, there is only limited information on IMTA and the question of economic viability has  
96 not been addressed (e.g. Yu et al. 2013, 2014a, 2014b, 2016). Quantitative information on the

97 economics of IMTA is essential for the adoption of the technique because unless farmers can  
98 see a direct financial benefit, it is unlikely that IMTA would be implemented commercially.

99

100 One promising candidate species for use in engineered IMTA systems in the South  
101 China Sea is the noble scallop, or huagui scallop, *Mimachlamys nobilis* (Reeve 1852). *M.*  
102 *nobilis* is the primary commercial scallop species from southern China and is commonly sold  
103 at shell heights (SH) of 65 - 80 mm (Guo and Luo 2016). *M. nobilis* is naturally distributed  
104 from 19°N - 22°N and grows faster, and to a larger size, than the zhihong scallop, *Chlamys*  
105 *farreri* (Müller 1776), farmed in northern China and accounts for 60% of China's scallop  
106 production (Guo and Luo 2016). *M. nobilis* spat is produced in hatcheries in Guangdong and  
107 Fujian so there is an established supply of seed. Additionally, one common method of  
108 growing *M. nobilis* is in lantern nets - lantern nets are typically suspended in the water  
109 column using moored longlines but could be suspended from existing fish rafts without  
110 difficulty. Despite the suitability of *M. nobilis* for inclusion in IMTA systems in southern  
111 China, no previous study has attempted to directly integrate this scallop at existing fish farms.

112

113 Hong Kong SAR is a region in the South China Sea that has 29 designated  
114 aquaculture zones that are exclusively occupied by fish monoculture farms. Fish are farmed  
115 in square cages, typically 4 × 4 × 4 m, suspended under floating platforms. Fish cages are  
116 usually accompanied by open deck areas that provide space for husbandry activity. These  
117 collective floating structures are known as fish rafts. This style of aquaculture is used widely  
118 throughout Asia and so research findings from IMTA in Hong Kong could be applied to the  
119 rest of the South China Sea with minimal modifications. Hong Kong is situated directly  
120 adjacent to Daya Bay which, in the past, was reported to have a naturally high abundance of  
121 *M. nobilis* but have been commercially exploited in recent years (Guo and Luo 2016, Lü et al.

122 2017). Preliminary work on IMTA in Hong Kong used the mussel *Perna viridis* (Linnaeus  
123 1758), stable isotope analysis and fatty acid profiling to show that *P. viridis* could assimilate  
124 fish farm waste when cultivated adjacent to fish cages (Gao et al. 2006). However, despite  
125 exhibiting good growth rates in field trials, *P. viridis* remains commercially unutilised in  
126 Hong Kong because it has a low market value (Wong and Cheung 2001). The commercially  
127 valuable *M. nobilis* is therefore a promising candidate species for use in IMTA systems in the  
128 region.

129

130         The aim of this study was to determine if the physical integration of *M. nobilis* at  
131 existing fish monoculture rafts in Hong Kong is technically and economically feasible.  
132 Technical feasibility was assessed by growing *M. nobilis* at a commercial fish raft in lantern  
133 nets suspended from the original raft structure. The 7-month field trial was carried out to  
134 establish the baseline biological, technological and economic factors associated with growing  
135 *M. nobilis* to produce a live product for distribution to local wholesale markets. Economic  
136 feasibility was assessed by coupling growth and mortality functions with empirical economic  
137 data to produce a comprehensive bioeconomic assessment of a potential scallop enterprise.  
138 To forecast the long-term viability of the operations, the bioeconomic assessment was  
139 simulated for two typical farm sizes over a 10-year period.

140

141

## 142 **Methods**

143

### 144 *Site*

145 Scallops were cultivated at Kau Sai fish culture zone (FCZ), one of 29 areas designated for  
146 suspended aquaculture in Hong Kong. Kau Sai FCZ (22°21'N, 114°19'E) lies in a small,

147 semi-enclosed bay within Port Shelter in Hong Kong's eastern waters (Fig. 1). The FCZ has a  
148 total area of 46,200 m<sup>2</sup> and, at the time of the experiment, 13,057 m<sup>2</sup> was licensed for fish  
149 rafts. The fish stock in the culture zone is maintained up to 500 t and stocked at an average  
150 density of 4.5 kg.m<sup>-3</sup>. The maximum depth under the fish raft used for the scallop field trial  
151 was 14 m. Typical tidal amplitudes in the area are 1 to 2 m. The water temperature in Port  
152 Shelter can range from 15°C in winter to 29°C summer while salinity is normally between 28  
153 and 34 depending on rainfall (EPD 2016).

154

155

### 156 *Scallop stock*

157 Scallops (n = 723, SH = 44 ± 5 mm) were dry-transported in polystyrene boxes at a  
158 temperature of approximately 20°C from an open water lantern-net system in Fujian, Peoples  
159 Republic of China. Total transport time from packing to stocking at the study site was  
160 approximately 8 hours. Upon arrival at the farm each box of scallops, containing ~350  
161 individuals, was allocated to an aerated 100 L tank for acclimation. Wild *M. nobilis* occupy  
162 habitats with water temperatures ranging from 8 – 32°C, with 20 - 25°C considered optimal  
163 (Guo and Luo 2016). While the optimal rate of temperature acclimation has not been  
164 determined for *M. nobilis*, relatively large scallops are generally resilient to changes in  
165 temperatures within their optimal range (Shumway and Parsons 2016). The water temperature  
166 of the tanks was therefore increased at a rate of 4°C.hour<sup>-1</sup> by adding ambient seawater until  
167 it matched the temperature of the ambient seawater at 24°C. After temperature acclimation,  
168 scallops were then placed in lantern nets that were suspended directly from the platforms of  
169 the fish raft for a two-week environmental acclimation period. The stocking density of each  
170 net layer was ~ 45% surface area coverage during acclimation. Mortality that may have been

171 caused by transport and the acclimation process was taken as the number of dead scallops at  
172 the end of the two-week acclimation (Sarkis et al. 2005).

173

#### 174 ***Experimental design***

175 Scallops were grown in 14-layer, 2 cm-monofilament, 50 cm-diameter lantern nets in the  
176 central part of fish monoculture farm that had 94 fish cages that were  $4 \times 4 \times 4$  m each.

177 Lantern nets were hung directly from the existing fish raft platform in the space between fish  
178 cages such that normal fish husbandry activities were unaffected by the addition of scallops.

179 The total fish stock maintained on the farm fluctuated around 27 t depending on normal  
180 husbandry activities. *Trachinotus blochii* (Lacépède 1801) was cultured in all cages directly  
181 adjacent to the scallops while various Serranidae and Lutjanidae were cultured in other areas  
182 of the raft.

183

184 Scallops were farmed for a period of 201 days from 29 May – 16 December 2016,  
185 through the peak of summer when water temperatures are warmest, because this has been  
186 identified as the optimal period for *M. nobilis* growth (Guo and Luo 2016). Each lantern net  
187 layer was considered one replicate and scallops were stocked at a density of ~ 45% surface  
188 area coverage ( $42 \text{ scallops} \cdot \text{layer}^{-1}$ ). Scallop farmers in southern China will typically stock  
189 scallops covering an area of 60 – 80 % (Guo and Luo 2006). A stocking density of 45 % was  
190 used as a precautionary measure against the possibility of reduced growth at higher stocking  
191 densities in this baseline study. To avoid potential complications associated with acute  
192 lantern net biofouling, such as the inhibition of food supply to scallops, the nets were  
193 replaced with clean nets during monthly sampling events. Regular net replacement is a  
194 common measure used to reduce biofouling in suspended scallop aquaculture (Qi et al. 2014).

195



196           The lantern net method allows farmers to grow scallops across the full depth range of  
197 the water column. In the protected bays of Hong Kong, however, strong water column  
198 stratification is common during the summer monsoon season and areas close to the sea floor  
199 can be anoxic year-round due to sludge build up (Yin 2002, Zhou et al. 2012). To test for  
200 potential differences in scallop production at different depths, three depth treatments were  
201 selected; 1 m (n = 6), 3.5 m (n = 3) and 6 m (n = 6) (Table 1). To afford greater experimental  
202 control and to prevent pseudoreplication between and within treatments, lantern net layers  
203 above and below the depth classes were left empty. The shallowest treatment was set at 1 m  
204 because it was anticipated that this would be shallow enough to test for potential exposure to  
205 low salinities from monsoon rain – it is a common perception amongst local farmers that  
206 animals cultivated near the surface are susceptible to high mortality from monsoon rain, but  
207 no previous study has confirmed this hypothesis. The deepest treatment was set at 6 m  
208 because it was expected that 6 m would be shallow enough to avoid complications associated  
209 with hypoxic conditions periodically associated with the lower few meters of the water  
210 column (Yin 2002), but would be deep enough to provide biological data on the potential 3-  
211 dimensional use of the upper 6 m of water column.

212

### 213 *Environmental parameters*

214 Environmental parameters were measured on 26 occasions over the study period, at least bi-  
215 weekly, at the treatment depths. Temperature, oxygen, salinity and total chlorophyll were  
216 measured using a YSI sonde EXOII (© Xylem) which was deployed at three predetermined,  
217 discrete locations adjacent to the scallop lantern nets at approximately midday. Suspended  
218 particulate matter (SPM) concentrations were determined by using a water sampler to collect  
219 triplicate 1 L water samples from treatment depths. Water samples were immediately filtered

220 using pre-weighed and pre-ashed glass fibre filter papers (GC-50, © Advantec) that were  
221 transported back to the laboratory for freeze drying and weighing.

222

### 223 *Growth and mortality*

224 Scallop shell height, and the number of dead scallops, was assessed monthly. Shell height  
225 was measured to the nearest mm using Vernier callipers. Dead scallops included gapers  
226 (newly deceased with soft tissues present), boxes (shells without soft tissue), and  
227 disarticulated shells (separated valves) that were removed from lantern nets when counted  
228 (Xiao et al. 2005).

229

230 Growth was modelled by fitting a Von Bertalanffy growth function (VBGF) to height-  
231 at-time data for the culture period. Some previous studies have employed variations of the  
232 original VBGF, referred to as the specialized VBGF, to model scallop growth (Taylor et al.  
233 2006, Mendo et al. 2011). To avoid statistical overfitting, the original form of the VBGF was  
234 used in the present study. The VBGF was expressed as  $H_t = H_\infty (1 - \exp(-K(t - t_0)))$ ,  
235 where  $H_t$  is the height at age in mm,  $H_\infty$  is the predicted asymptotic height,  $K$  is a growth  
236 coefficient representing the rate at which individuals approach  $H_\infty$ , and  $t_0$  is the age at zero  
237 length. Curves were fitted by minimizing a negated normal log-likelihood function. A  
238 likelihood ratio test was used to test the null hypothesis that there were no differences in  
239 VBGF parameters between treatments. Parameter variability was calculated using a  
240 parametric bootstrapping procedure with 1000 iterations to determine standard errors (Efron  
241 1982, Buckland 1984). As scallops were harvested before reaching their maximum reported  
242 height of 120 mm (Guo and Luo 2016), the VBGF was first fitted by optimising all  
243 parameters to compare  $H_\infty$  between treatments, and then by fixing  $H_\infty$  at 120 mm to compare  
244 growth coefficients ( $K$ ) between treatments. To facilitate between-study comparisons of

245 growth, the specific growth rate (%.day<sup>-1</sup>) was calculated for the study period as SGR =  
246  $((\ln H_2 - \ln H_1)/t) \times 100$  where  $H_1$  and  $H_2$  are the initial and final shell heights, and  $t$  is the  
247 interval (in days) between  $H_1$  and  $H_2$ .

248

249 Mortality data were used to estimate instantaneous total mortality ( $Z$ ) as the inverse-  
250 variance weighted average of a catch-curve analysis (Ricker 1975). To test for differences in  
251 mortality between treatments, Kaplan-Meier survival curves (Kaplan and Meier 1958) were  
252 compared using log-rank tests (Mantel 1966, Mendo et al. 2011).

253

#### 254 *Shell biofouling index*

255 Although lantern net biofouling was minimised by replacing nets monthly, the fouling on  
256 actual scallop shells was not removed unless it impeded measurements of shell height.

257 Previous work, reviewed by Adams et al. (2011), has shown that shell biofouling can  
258 significantly reduce growth and increase mortality to levels that can undermine operations  
259 entirely. To test if high biofouling may explain the high mortality observed in July and

260 August of the present study, the shells of 30 deceased scallops from each treatment were  
261 transported back to the laboratory after the August sampling. Fouled shells were dried at

262 60°C to constant weight and weighed. The biofouling was then removed with a scraper

263 before weighing the cleaned shells. Biofouling dry weight was calculated as shell weight loss  
264 after biofouling removal. The biofouling index was calculated by dividing the dry weight of  
265 the biofouling by the dry weight of the fouled shell and multiplying by 100.

266

#### 267 *Condition indices*

268 In China, high quality live scallops have a large adductor muscle and full gonad. For the

269 assessment of the condition of these soft tissues additional scallops were held in additional

270 lantern nets suspended at 3.5 m for periodic harvesting. Soft tissue condition was assessed at  
271 the start (29/05, n = 18), middle (03/09, n = 38) and end (16/12, n = 35) of the culture period.  
272 Adductor muscle, gonadosomatic and ‘remaining tissue’ indices were calculated by dividing  
273 the weight of the relevant tissue by the total weight of soft tissue and multiplying by 100  
274 (González et al. 2002, Taylor et al. 2006).

275

276 To test for differences in biofouling and tissue indices between treatments, data  
277 homoscedasticity was tested using Levene’s test and the normality of treatment residuals was  
278 tested using Shapiro-Wilk’s test. ANOVAs were then used to test the null hypothesis that the  
279 treatment means were equal.

280

### 281 *Economic feasibility*

282 A precautionary approach was used when compiling the business model used in the economic  
283 assessment because an integrated scallop-fish farm would be the first of its kind in Hong  
284 Kong. The feasibility assessment was based on empirical growth, mortality and financial data  
285 from the field trial. The assessment assumed that all lantern nets would be suspended at a  
286 depth of 1 m because of the favourable growth and mortality demonstrated by scallops from  
287 that treatment. Potential variations in these key production parameters were evaluated by  
288 sensitivity analysis. The production system was based on a single annual stocking of *M.*  
289 *nobilis* at the beginning June for a final stage of grow out from 45 mm SH. Complete stock  
290 harvest occurred in December when the scallops reached 80 mm mean SH. This simple  
291 system was selected because it does not require substantial additions of equipment or labour  
292 and would be straightforward for farmers to implement as an initial scallop farming  
293 operation.

294

295           The estimated capital and operating expenses that would be incurred were used to  
296 determine the net returns from the scallop enterprise simulated over 10 years. Monetary  
297 values in the assessment were as of September 2017 and have been converted from Hong  
298 Kong dollars to US dollars at a rate of HK\$7.80: US\$1.00 to facilitate international  
299 comparisons. Simulations were run assuming an annual interest rate of 5 % (retrieved  
300 07.20.2017 from HSBC Hong Kong), an annual inflation rate of 3.58% (average annual  
301 inflation in Hong Kong from 2006 – 2016) and a profit tax of 15% (as for unincorporated  
302 businesses in the region). Two representative raft sizes were evaluated; small (45 m<sup>2</sup>, 9 fish  
303 cages, 2.6 t fish standing stock, 48 active lantern nets, 2 existing staff) and large (315 m<sup>2</sup>, 70  
304 fish cages, 20.2 t fish standing stock, 340 active lantern nets, 6 existing staff) based on mean  
305 raft sizes for small and large rafts in fish culture zones in Hong Kong.

306

### 307 *Expenses*

308 It was assumed that all fixed capital and operating expenses were carried by the existing fish  
309 monoculture operation. These included substantial infrastructure items like the raft structure,  
310 moorings, vessels, existing permanent staff and licenses. Costs associated with the scallop  
311 operation were therefore allocated to variable capital expenses, variable operating expenses  
312 and the financing costs associated with a 5-year bank loan to fund the initial expenses  
313 required to establish a scallop enterprise. Precise costing was obtained using the actual  
314 expenses from the growout trial. In cases where additional capital equipment would be  
315 necessary for larger systems, costs were based on actual quotations from relevant suppliers.  
316 For example, the cost of supplementary flotation (200 L HDPE barrels) required to support  
317 the additional weight of full and fouled lantern nets was calculated and included in the cost  
318 assessment. The costs associated with any additional labour was allocated to four tasks;  
319 scallop stocking upon arrival, bimonthly lantern net replacement to limit net biofouling,

320 bimonthly lantern net cleaning to remove net biofouling, and final harvest and shell cleaning  
321 prior to distribution. The additional labour that would be necessary for a full-scale scallop  
322 operation was calculated based on the time taken to complete these tasks during the field trial  
323 and was costed based on the hiring of part-time staff as needed. Animal health and food  
324 safety testing were not included because routine monitoring is coordinated by the  
325 Agriculture, Fisheries and Conservation Department of Hong Kong.

326

### 327 *Revenue*

328 Revenue estimates were made using pricing data from the Hong Kong Fish Market  
329 Organisation (retrieved on 05.22 and 07.21.2017). The standard mass metric used in China's  
330 markets is the *catty*, but the specific mass of one catty can vary by region. In Hong Kong, one  
331 catty is equivalent to 606 g (approximately six 80 mm SH scallops). Total production volume  
332 was estimated by dividing the projected total scallop harvest by one catty. The mean  
333 wholesale market price for scallops over the period was US\$5.76 (HK\$45.00) per catty. A  
334 wholesale mark-up of 30%, typical in local seafood markets, was used to determine the price  
335 received by farmers per catty and was US\$4.03 (HK\$31.50). Annual net revenue was  
336 determined by subtracting total costs from gross revenue.

337

### 338 *Bioeconomic assessment*

339 The bioeconomic assessment was compiled using parameters from the VBGF, the mortality  
340 (*Z*) function, total expenses, and net revenue to evaluate the profitability of the scallop  
341 enterprise (Taylor et al. 2006, Mendo et al. 2011).

342

343 The number of lantern nets that could be integrated at a raft was calculated by  
344 evaluating the number of fish cage sides available for lantern net hanging at a density of 1

345 lantern net.m<sup>-1</sup>. Key parameters used in the assessment are given in Table 2. The initial  
346 scallop stocking density per layer ( $SD_{\text{initial}}$ ) was calculated as  $SD_{\text{initial}} = SD_{\text{harvest}} / (1 - Z)$   
347 where  $SD_{\text{harvest}}$  is the target stocking density at harvest and  $Z$  is the anticipated mortality  
348 based on data from the field trial (Table 2).

349

350 The standard economic valuation metrics Net Present Value (NPV), Internal Rate of  
351 Return (IRR) and the discounted payback time (DPBT) were used to assess the profitability  
352 of the initial investment over a 10-year operation (Penney and Mills 2000). The NPV was  
353 calculated as  $NPV = \sum_{t=0}^n \frac{C_t}{(1+r)^t}$  where  $C_t$  represents the discounted annual cash flows,  $t$  is  
354 the time of the cash flow,  $n$  corresponds to the lifetime of the investment and  $r$  is the discount  
355 rate. The IRR was calculated by solving the NPV equation for  $r$  when the NPV = 0. The  
356 DPBT was calculated by adding the net revenues year-by-year to determine the year in which  
357 the total surpassed the initial investment. The DPBT was restricted to whole numbers,  
358 rounded up, because the business model was structured around a single annual harvest at the  
359 end of the year.

360

361 A sensitivity analysis was used to simulate the effect of a  $\pm 30\%$  change in lantern net  
362 prices, seed stock price, transport mortality, growth ( $K$ ), culture mortality ( $Z$ ), minimum  
363 wage, and wholesale market price on the NPV of the investment. In running the assessment,  
364 it was assumed that the demand for live scallops was higher than supply, which is reasonable  
365 considering that this operation would be the first of its kind in Hong Kong and all scallops  
366 currently sold locally are imported.

367

368

369 **Results**

370

371 ***Environmental parameters***

372 The water column at Kau Sai fish culture zone exhibited clear temperature, oxygen and  
373 salinity stratification from the start of the culture period in June until mid-September (Fig. 2).  
374 From mid-September to the end of the culture period in December these parameters were  
375 homogenous across depth classes. The warmest daytime water temperature was 29.13°C and  
376 was observed at 1 m in August. All treatments dropped to a low of 21.28 °C in December.  
377 The lowest salinity of 30.61 was observed at 1 m on 15 July following heavy monsoon rain  
378 which was the same day that the minimum oxygen concentration of 1.73 mg.L<sup>-1</sup> was  
379 observed at 6 m (Table 3). There was no correlation between chlorophyll and SPM  
380 concentrations at 1 m (r = -0.13), 3.5 m (r = 0.31) and 6 m (r = 0.05).

381

382 ***Growth and mortality***

383 When VBGFs were fitted to the data by optimising  $H_{\infty}$ ,  $K$  and  $t_0$  the growth curves were  
384 significantly different between the 1 m and 6 m treatments ( $X^2 = 17.460$ , 3 *d.f.*,  $P = 0.001$ ),  
385 but the 3.5 m curve was not significantly different from the curves for 1 m ( $X^2 = 4.085$ , 3  
386 *d.f.*,  $P = 0.252$ ) or the 6 m ( $X^2 = 2.451$ , 3 *d.f.*,  $P = 0.484$ ).  $H_{\infty}$  was highest for the 1 m  
387 treatment ( $128 \pm 21.52$  mm) but also generated the lowest growth coefficient ( $K = 1.00 \pm$   
388 0.28) (Table 4). When the VBGF was fitted with  $H_{\infty}$  fixed at 120 mm, the VBGFs were still  
389 significantly different between the 1 m and 6 m treatments ( $X^2 = 13.717$ , 2 *d.f.*  $P = 0.001$ ),  
390 and the 3.5 m growth curve was still not significantly different from the curves for 1 m ( $X^2 =$   
391 4.187, 2 *d.f.*  $P = 0.123$ ) or 6 m ( $X^2 = 2.272$ , 2 *d.f.*  $P = 0.321$ ). The difference, however, was  
392 that the 1 m treatment produced the highest growth coefficient ( $K = 1.14$ ), compared to 3.5 m  
393 ( $K = 1.07$ ) and 6 m ( $K = 0.97$ ) (Fig. 3, Table 4). Shell height gain for the 1 m, 3.5 m and 6 m



394 treatments was  $35.9 \pm 2.4$ ,  $32.7 \pm 4.8$  and  $31.6 \pm 3.7$  mm over the 201-day culture period  
395 representing mean specific growth rates of 0.29, 0.27 and 0.26 %·day<sup>-1</sup> (Table 4).

396

397 Only scallops from the 1 m treatment attained a mean shell height of 80 mm, the  
398 target size-at-harvest in this study. Projections of the VBGFs estimated that scallops in the  
399 3.5 m treatment would require a further 26 days of cultivation to reach 80 mm SH while  
400 scallops in the 6 m treatment would require a further 59 days (Table 4).

401

402 Mortality caused by transport was 12.59 %. Catch curve analysis for the culture  
403 period estimated total mortality (Z) as 0.13, 0.21, and 0.28 for the 1 m, 3.5 m and 6 m  
404 treatments, respectively (Fig. 4). Survival at 1 m ( $47 \pm 12.5$  %) and 3.5 m ( $30 \pm 9$ %) were not  
405 significantly different from each other ( $X^2 = 1.64$ , 1 *d.f.*,  $P = 0.2$ ) but survival at 6 m ( $17 \pm$   
406  $4.5$  %) was significantly lower than at 1 m ( $X^2 = 11.39$ , 1 *d.f.*,  $P = 0.001$ ) or 3.5 m ( $X^2 =$   
407  $5.79$ , 1 *d.f.*,  $P = 0.02$ ). The highest mortality occurred between the June (day 33) and August  
408 (day 90) sampling events which showed a proportional mortality of  $32.6 \pm 12.1$ ,  $45.9 \pm 4.0$   
409 and  $65.7 \pm 12.6$  % at 1 m, 3.5 m and 6 m.

410

#### 411 *Shell biofouling index*

412 The shell biofouling index for scallops collected from the August mortality event was  
413 significantly higher at 1 m ( $36.45 \pm 9.02$  %), than at 3.5 m ( $33.55 \pm 7.47$  %) and 6 m ( $25.65 \pm$   
414  $9.84$  %) ( $F_{2,87} = 12.01$ ,  $p < 0.001$ ).

415

#### 416 *Condition indices*

417 Soft tissue condition indices were similar in June and September but changed significantly in  
418 December (Fig. 5, Table 5). In December, the gonadosomatic index doubled from  $11.18 \pm$

419 3.58 % in June to  $22.32 \pm 3.79$  % ( $F_{2,88} = 85.75$ ,  $p < 0.001$ ) while the adductor muscle index  
420 decreased from  $44.86 \pm 4.64$  % to  $34.39 \pm 3.58$  ( $F_{2,88} = 85.07$ ,  $p < 0.001$ ) (Fig. 5, Table 5).  
421 There was a statistically significant drop in the condition index for remaining tissue in  
422 September ( $F_{2,88} = 3.67$ ,  $p = 0.03$ ), but proportionally the contribution of these tissues  
423 changed only slightly (Fig. 5).

424

## 425 *Economic feasibility*

### 426 *Expenses*

427 The total expenses that would be incurred prior to the generation of revenue at the end of the  
428 first year would be US\$5,485.51 for the small farm and US\$27,659.03 for the large farm.  
429 These figures represented the value of the bank loans necessary to initiate a scallop enterprise  
430 at existing fish monoculture rafts.

431

432 Capital expenses in year 0 were US\$4,573.21 and US\$23,269.03 for the small and  
433 large farm (Table 6). The purchase of lantern nets represented the bulk of total capital  
434 expenses, 40.6 % (US\$1,856.00) for the small farm and 56.1 % (US\$13,056.00) for the large  
435 farm.

436

437 Annual operating expenses were US\$912.31 for the small farm and US\$4,390.00 for  
438 large farm in year 0 and increased to US\$1297.00 and US\$6241.00 in year 10 because of  
439 inflation (Table 7). The largest proportion of operating expenses consisted of labour which  
440 accounted for 67.9% (US\$619.23) and 68.4% (US\$3,003.85) of total operating expenses for  
441 the small and large farm. The largest labour expense on the small farm was the manpower  
442 required to support the annual harvest event (US\$442.31, 48.5 %) and on the large farm it

443 was the manpower necessary to support the bimonthly replacement of lantern nets with an  
444 annual cost of US\$1,990.38 (45.3%).

445

446 As part of the assessment, the bank loans for the small and large farm, and their 5 %  
447 annual interest, were paid off from year 1 to 5 at a rate of US\$1,267.02 and US\$6,388.54 per  
448 year.

449

#### 450 *Revenue*

451 Revenue was generated from the end of year 1 following the first harvest. Annual harvest  
452 volumes were 1,680 catties (1,018 kg) and 11,900 catties (7,211 kg) for the small and large  
453 farm.

454

#### 455 *Bioeconomic assessment*

456 Cash flow projections from the 10-year simulation predicted positive results for both farm  
457 sizes (Fig. 6). The largest annual expenses were incurred in year 0 and year 6 because of the  
458 initial purchase of lantern nets and the need to replace them after 5 years of use (Fig. 6, Table  
459 6). Gross revenue increased slightly over the 10-year period (Fig. 6).

460

461 The 10-year NPV for the small farm was US\$20,211.33, which represented a 52% IRR and a  
462 DPBT of 3 years. The 10-year NPV for the large farm was US\$227,406.49, which  
463 represented a 103% IRR and a DPBT of 2 years.

464

465 The sensitivity analysis of key variables showed that the NPV of the operations was  
466 robust to changes in seed price, minimum wage, lantern net price, mortality during transport,  
467 and growth rates (Fig. 7). The NPVs were most sensitive to changes in total mortality during

468 growout and changes in sales price. A 30% increase in the total mortality at the small farm  
469 was the only simulation that resulted in a negative NPV<sub>10</sub> (Fig. 7).

470

471

## 472 **Discussion**

473

### 474 *Environmental parameters*

475 Water column stratification is commonly observed in inshore areas of the South China Sea  
476 through the mid-summer monsoon season (Mao et al. 2011, Zhou et al. 2012). The  
477 temperature, salinity and oxygen stratification of the water column observed at Kau Sai FCZ  
478 until mid-September is therefore typical for the region. The recession of stratification from  
479 mid-September onwards was probably related to improved water column mixing during  
480 winter conditions (Yin 2002). The generally homogenous SPM and chlorophyll  
481 concentrations between treatment depths suggests that scallop food availability was not  
482 different between treatments and so food availability probably did not cause the observed  
483 differences in growth and mortality between treatments. The slightly higher chlorophyll  
484 concentrations observed at 6 m compared to 1 m and 3.5 m over the full study was due to  
485 periodically higher chlorophyll concentrations at 6 m on days 27, 53, 110 and 153 (Fig. 2,  
486 Table 3). This could have been caused by feeding in the surface layers or the vertical  
487 migration of phytoplankton in the water column (Smayda 1997, Park et al. 2001, Tan et al.  
488 2004). Monthly monitoring data from a government monitoring site ~1.5 km away from any  
489 fish farming showed that SPM ranged from 0.6 – 8.1 mg.L<sup>-1</sup> and chlorophyll-a ranged from  
490 0.15 – 18 µg.L<sup>-1</sup> from May – December 2016 (Site PM9, EPD 2016). This is in line with the  
491 SPM concentrations of 0.35 – 7.07 mg.L<sup>-1</sup> and total chlorophyll concentrations of 0.40 –

492 12.81  $\mu\text{g.L}^{-1}$  from Kau Sai and suggests that fish farming activity did these parameters at the  
493 culture zone.

494

495 By December the minimum temperature of 21.28°C was reached and coincided with  
496 the planned harvest time (Fig. 2). The reported optimum temperature for *M. nobilis* growth is  
497 20 – 25°C and so the decreasing temperatures through December and January may not favour  
498 *M. nobilis* production (Guo and Luo 2016). By the start of January 2017, the mean surface  
499 water temperature in Port Shelter dropped to ~19°C (Wartenberg, unpublished). An *a priori*  
500 hypothesis, therefore, is that Mid-December is the optimal time to harvest *M. nobilis* farmed  
501 in Hong Kong, but this should be confirmed by empirical work combined with assessments  
502 of market demand in the future.

503

#### 504 ***Growth and mortality***

505 High mid-summer mortality has been accepted as a normal event during open water scallop  
506 growout in China (Guo et al. 1999, Xiao et al. 2005, Yu et al. 2010). *M. nobilis* in the present  
507 study showed good growth and low mortality in comparison to *Chlamys farreri*, the primary  
508 aquaculture scallop species in China. Xiao et al. (2005) farmed *C. farreri* at three sites in  
509 Shandong through the peak of summer and found that the SGR of *C. farreri* ranged from 0.15  
510 to 0.91  $\%.\text{day}^{-1}$ , depending on the culture site and month. These results are comparable to the  
511 SGRs of *M. nobilis* which ranged from 0.26 – 0.29  $\%.\text{day}^{-1}$  over the entire culture period at  
512 Kau Sai. The mortality of *C. farreri* reported by Xiao et al. (2005) was at least 85% at all  
513 sites, comparable to the 83 % mortality of *M. nobilis* in the 6 m treatment. Total mortality of  
514 the 1 m *M. nobilis* treatment was significantly lower at only 53%.

515

516           The treatment-specific VBGFs for *M. nobilis* showed that the 1 m treatment exhibited  
517 significantly better growth performance than 3.5 m or 6 m. It is well known that food  
518 availability can affect the growth of bivalves cultured in open water (Wong and Cheung  
519 1999, Hawkins et al. 2002). In the present study, however, there was no apparent difference  
520 in SPM and chlorophyll concentrations between depth treatments which suggests that  
521 differences in growth were probably not related to food supply. One possibility for the  
522 inferior growth at 6 m could have been the generally suboptimal environmental conditions in  
523 deeper water during mid-summer stratification (Fig. 2, Table 3). In particular, the periodically  
524 low oxygen levels could have imposed substantial physiological stress on *M. nobilis* in the 6  
525 m treatment. Oxygen concentrations were generally lower at 6 m and reached a minimum of  
526 1.73 mg.L<sup>-1</sup> in mid-July. This coincided with the peak overall mortality. The daytime low  
527 oxygen concentrations at Kau Sai could have resulted from the resuspension of fine sediment  
528 during monsoons and microbial respiration in lower layers of the water column (Gao et al.  
529 2006, Zhou et al. 2006). It is also likely that the observed low oxygen concentrations would  
530 have fallen even lower at night during algal respiration. It is therefore possible that the culture  
531 environment for *M. nobilis* at 6 m was suboptimal and resulted in the slower growth and  
532 higher mortality. These findings have important implications for industry because the VBGF  
533 projections estimated that the 3.5 m and 6 m scallop treatments would require up to two  
534 additional months to reach an 80 mm SH. The additional time required for growout would  
535 impose additional operating expenses on farmers and may necessitate the continued  
536 cultivation of *M. nobilis* through mid-winter when water temperatures fall below the optimal  
537 range for growout.

538

539           The high mid-summer mortality of scallops farmed in open water was first observed  
540 in *Chlamys farreri* in 1994 and has since been accepted as a normal part of bivalve husbandry

541 in China (Guo et al. 1999, Xiao et al. 2005, Yu et al. 2010). Relatively high mortality of *M.*  
542 *nobilis* was observed during mid-summer in all treatments in the present study. No abnormal  
543 mortality of the fish observed at any of the fish farms at Kau Sai during this time. No  
544 previous study has been able to pinpoint the causes of these annual mortality events but it has  
545 been hypothesised that they could result from a combination of generally adverse  
546 environmental conditions including high temperature, water body overuse, scallop raft  
547 overcrowding, reduced scallop immunity in summer, opportunistic predators or pathogens  
548 and reproductive stress (Zhang and Yang 1999, Xiao et al. 2005, Yu et al. 2010). The  
549 measures that have been recommended for minimising annual mortality have included  
550 maintaining responsible stocking densities, maintaining healthy seed stock, improving scallop  
551 germ plasm, and extending culture to areas with depths greater than 20 m but the benefits of  
552 these measures remain undemonstrated at any large scale (Yang et al. 1999, Zhang and Yang  
553 1999). Until further research can identify practical methods to minimise mortality, high stock  
554 losses in summer must be accepted as a normal part of *M. nobilis* husbandry and should be  
555 accounted for when calculating seed stock requirements to ensure that target harvest volumes  
556 are met.

557

558 In the present study there as a significant increase in the mortality of *M. nobilis* with  
559 increasing culture depth from 1 m to 6 m. Lodeiros et al. (1998) found that mortality in the  
560 tropical scallop *Lyropecten nodusus* (Linnaeus 1758) was significantly different between  
561 treatments cultivated at 8, 21, and 36 m and hypothesised that differences were due to a  
562 combination of shell biofouling, reproductive stress, temperature differences and differences  
563 in the density of toxic dinoflagellates. Although the magnitude of depth was much larger in  
564 the *L. nodusus* study compared to the present study, Lodeiros et al. (1998) concluded that the  
565 overall growth environment was different between depths. In the present study there were

566 substantial differences in temperature, salinity and oxygen between depths from May to  
567 September suggesting that the different growth and mortality between-treatments was  
568 probably caused by different growth environments during mid-summer stratification. While  
569 the *M. nobilis* environmental and mortality data from this study cannot be used to pinpoint  
570 the exact causes of the observed mortality differences, one important observation can be  
571 made - the inflow of fresh water during heavy summer monsoons did not cause higher  
572 mortality at 1 m. This is relevant because the perception amongst fish farmers in Hong Kong  
573 is that it is not possible to farm sedentary species like *M. nobilis* because monsoon rain is  
574 likely to cause total stock loss. Previous experimental trials with *M. nobilis* have shown that  
575 the species is tolerant to a wide range of salinities from 24.3 to 37.2 (Zhang et al. 2008).  
576 Therefore, the high survival of *M. nobilis* at 1 m compared to 3.5 m and 6 m shows that  
577 mortality was not overly influenced by surface water salinity flux caused by mid-summer  
578 monsoons during this study.

579

### 580 ***Shell biofouling index***

581 The settlement of fouling organisms on shells and culture gear is a problem for scallop  
582 farmers because fouling can decrease growth and product marketability while increasing  
583 mortality and the labour required to process scallops prior to distribution (Adams et al. 2011,  
584 Qi et al. 2014). Previous work has shown that decreased growth and increased mortality have  
585 occurred because severe fouling inhibits food and oxygen supply, serves as a habitat for  
586 predatory invertebrates like crabs, and could act as a vector for pathogens (Lesser et al. 1992,  
587 Freites et al. 2000, Wu et al. 2003, Sievers et al. 2013). In the present study, the 1 m  
588 treatment exhibited the highest level of biofouling but this was also the treatment that had the  
589 best growth and survival. This suggests that biofouling was not the root cause of the lower  
590 production performance observed in the 6 m treatment. The higher biofouling load in the 1 m



591 treatment could be due to generally better environmental conditions in the upper water  
592 column and associated higher settlement rates by fouling organisms (Claereboudt et al. 1994,  
593 Taylor et al. 2006). In the USA ,fouling of cultured bivalves is accepted as part of normal  
594 husbandry practices - the average farm-level cost of biofouling was estimated by countrywide  
595 surveys at 14.7% of farm revenue and was spent on husbandry efforts to reduce fouling and  
596 measures to remove fouling during processing (Adams et al. 2011). In this study, fouling was  
597 not a major financial concern for the small or large farm because it was removed as part of  
598 processing during harvest. This could be handled by existing farm labour and the help of two  
599 part-time workers on each harvest day (Table 6). As fouling was not the cause of increased  
600 *M. nobilis* mortality, and was not associated with high costs, fouling can be accepted as a  
601 normal part of *M. nobilis* husbandry until cost-effective methods to reduce or eliminate  
602 fouling can be developed. Future work could investigate temporal and depth-related patterns  
603 in fouling abundance and composition to help optimise scallop production cycles.

604

#### 605 ***Condition indices***

606 The doubling of the gonadosomatic index of *M. nobilis* in December, and the ~25% decrease  
607 of the adductor index, coincided well with the planned harvest time. Gonad maturation  
608 through periods of decreasing temperature has been reported for the bivalve *Atrina maura*  
609 because decreasing temperatures allow for a longer vitellogenic phase (Rodríguez-Jaramillo  
610 et al. 2001). The decrease in the proportional contribution of the adductor muscle observed in  
611 *M. nobilis* in December is typical in scallops because of the disproportionately large  
612 contribution of ripe gonads to soft tissue indices and because of the high energy demands of  
613 gamete production (Pazos et al. 1997, Mendo et al. 2011). A full gonad is necessary to insure  
614 good product marketability in China and so the favourable soft tissue indices of *M. nobilis*  
615 confirm that December a good month for harvest.

616

617 *Economic feasibility*

618 This study showed that physically integrating *M. nobilis* at existing fish rafts in Hong Kong is  
619 technically feasible because the scallops grew to optimal market size (80 mm SH) from June  
620 to December with sufficiently low mortality to warrant a comprehensive economic feasibility  
621 assessment. Cost calculations from Port Shelter in Hong Kong showed that it would cost  
622 US\$5,485.51 to initiate scallop farming at a small fish farm (45 m<sup>2</sup>) and US\$27,659.03 at a  
623 large fish farm (315 m<sup>2</sup>). The economic simulations showed that, despite high mid-summer  
624 mortality, start-up capital could be recovered within three years (Fig. 6).

625

626 *Expenses*

627 The scallop farming enterprise benefitted from the existing infrastructure of the fish  
628 monoculture operation and so the start-up expenditure was low compared to studies that  
629 established entirely new operations (e.g. Taylor et al. 2006, Mendo et al. 2011). Ongoing  
630 annual operating expenses were also low because scallops are filter feeders, which eliminates  
631 any expenses related to feed input. The requirements for supplementary labour were low  
632 because the most frequent husbandry activity was the routine replacement and cleaning of  
633 fouled lantern nets which can occur bimonthly based on observed biofouling loads at Kau Sai  
634 FCZ. On the small farm, which integrated only 48 active lantern nets at any given time, net  
635 cleaning and replacement could be covered by existing farm labour. On the large farm, only  
636 45 worker days were required per year to cover the additional labour associated with this  
637 task, representing a relatively small expense in comparison to the revenue generated (Table  
638 6).

639

640 *Revenue*

641 From the end of year 1 the scallop enterprises generated positive net revenues with an annual  
642 present value ranging from \$1,852.00 to \$3,365.00 for the small farm and from \$18,142.00 to  
643 \$28,611.00 for the large farm (Table 7). These values represent a considerable annual inflow  
644 of capital to relatively small-scale fish farms that are traditional family-based operations.  
645 Given that the weight of the fish farmed in Hong Kong in 2014 accounted for only 2% of the  
646 weight of fish consumed, it is possible that the industry needs additional sources of income to  
647 help sustain operations and promote progress towards more modern approaches (Lai et al.  
648 2016). The additional revenue from an integrated scallop enterprise could help provide the  
649 capital necessary to achieve this. Additionally, the simulations in this study did not increase  
650 the total scallop production volume over the 10-year assessment period. This was a  
651 precautionary measure because a scallop enterprise would be a first for Hong Kong and so  
652 the effects of more intensive production are not predictable (Shi et al. 2013). The apparent  
653 increase in gross revenue over the 10 years resulted from the 3.58 % inflation rate. Some  
654 measures that could be tested to directly increase harvest volumes in the future could be to  
655 increase the number of lantern nets integrated at fish rafts, increase the stocking density of  
656 scallops within lantern nets, establish multiple stocking rotations or stock scallops  
657 continuously (Choi et al. 2006).

658

### 659 *Bioeconomic assessment*

660 The 10-year bioeconomic simulation returned favourable NPV and IRR values, and short  
661 DPBTs, partly because existing farm infrastructure and labour substantially reduced the  
662 expenditure necessary to initiate a scallop enterprise. Over the 10-year operation the largest  
663 expenses were incurred in year 0 and year 6 due to the initial purchase and subsequent  
664 replacement of scallop lantern nets at the end of their useful life.

665

666           The positive NPV for both farms suggests that it is worth proceeding with integrated  
667 scallop farming at existing fish monoculture rafts in Hong Kong and so further research and  
668 development is warranted (Engle 2010). This is supported by the high IRRs for both farms  
669 which suggest that a 10-year scallop operation would be profitable because IRR values are  
670 substantially higher than the opportunity cost of capital, typically taken as 10% (Engle 2010).  
671 The IRRs of 52% for the small farm and 103% for the large farm are higher than the IRRs  
672 calculated in similar studies with scallops. Penney and Mills (2000) reported IRRs from -9.9  
673 % to 39.4 % for a *Placopecten magellanicus* operation in Newfoundland, Canada. Taylor et  
674 al. (2006) reported IRRs of 21.6 – 27.0 % for the scallop *Nodipecten subnodosus* cultivated  
675 on the Baja California peninsula. The comparatively lower IRRs from their studies is  
676 probably because they had to construct their culture systems without any existing  
677 infrastructure or staff. However, it is important to interpret IRRs from aquaculture operations  
678 with caution - one implicit limitation of the IRR is that it assumes that any annual net returns  
679 from year-to-year can be reinvested to earn a return equal to the IRR and so the final result is  
680 an inflated IRR value (Engle 2010). Under the business model proposed in the present study  
681 revenue is not reinvested to expand production and so the IRR is overestimating the actual  
682 rate of return. However, if interpreted correctly, the IRR is a valuable assessment tool that is  
683 well understood by investors and lenders and can be used to compare returns between similar  
684 operations (Engle 2010). The DPBTs estimated that the time to recoup the initial investments  
685 was three years for the small farm and two years for large farm, about half the time required  
686 to recoup the initial investment in an *Atrina maura* (Sowerby 1786) farm in Mexico which  
687 was estimated at 6 – 7 years (Mendo et al. 2011). The shorter DPBT of the large farm  
688 compared to the small farm is due to economies of scale; there is a proportionate saving in  
689 costs gained from an increased level of production. The large farm is approximately seven  
690 times larger than the small farm but has an NPV that is approximately 10 times higher.

691 Economies of scale is common in aquaculture and has been demonstrated previously for  
692 bivalves (Penney and Mills 2000, Mendo et al. 2011).

693

694         The sensitivity analysis showed that the scallop enterprise was robust to changes in  
695 lantern net price, seed stock price, transport mortality and growth rates but was more  
696 sensitive to changes in mortality and market price (Fig. 7). Changes in growth rate made no  
697 apparent change to the NPV of the small farm and had only a slight influence on the NPV of  
698 the large farm. The month-to-month husbandry expenses for *M. nobilis* are small in  
699 comparison to the revenue generated and so a decrease in growth, that would extend the  
700 culture duration, changes the NPV only slightly. However, it is important to consider that the  
701 water temperature after December usually drop below the optimal conditions for *M. nobilis*  
702 growth which would extend the culture duration even further - this possibility is not assessed  
703 as part of the sensitivity analysis. The enterprise was robust to changes in the minimum wage  
704 because the additional labour requirements of the scallop operations were minor. Changes to  
705 transport mortality and the price of growout seed stock had a very small impact on the NPV  
706 because the annual purchase of seed, and the transport of that seed, contributed only a small  
707 proportion to the overall cost of the business (Table 6). In the event of considerably higher  
708 mortality during transport, it would be cost-effective to add more seed to a shipment, or to  
709 order an additional shipment of seed to mitigate any large mortality events due to transport.  
710 Despite the high capital cost of the lantern nets, and their large contribution to cash outflow  
711 in year 0 and year 6, the operation was relatively robust to changes in lantern net price  
712 because the depreciation of the nets was spread across the full 5 years of useful life.

713

714         The 10-year NPV was most sensitive to changes in sales price and mortality, probably  
715 because these parameters directly impacted the bottom line of the enterprise. This is a

716 common finding in aquaculture businesses that are dependent on producing a critical biomass  
717 to insure farm profitability (Stirling and Okumus 1995, Taylor et al. 2006). A 30% increase in  
718 mortality over the 10-year simulation of the small farm was the only variation that resulted in  
719 a negative NPV. In any farm situation a 30% increase in mortality would be critical. In this  
720 study, the existing farm infrastructure absorbed some of the major costs of the scallop  
721 enterprise which helped to buffer the impact of mortality on profitability. Still, it should be  
722 noted that the scallop systems were somewhat sensitive to changes in mortality which is an  
723 important consideration when assessing whether to proceed with integrated scallop farming.  
724 This is of concern in our study because relatively small changes in depth from 1 to 6 m  
725 caused a significant increase in mortality and the causes of mortality cannot be easily  
726 controlled. There are, however, measures which could be taken to minimise the financial  
727 risks associated with mortality. One measure would be to increase the initial stocking from 32  
728 scallops·layer<sup>-1</sup> (33% surface area), which was used in the economic assessment based on  
729 anticipated mortality and the target harvest volumes, to 42 scallops·layer<sup>-1</sup> (45% surface  
730 area), which was used in the field trial. Future work could look to increase scallop stocking  
731 densities as high as 60% - 80% surface area. These higher densities are commonly used in  
732 scallop farming in China and could offer some insurance against mid-summer and depth-  
733 related mortality given the low cost of scallop seed and the low sensitivity of these operations  
734 to changes in seed price (Fig. 7). If higher than anticipated mortality occurs, then the higher  
735 stocking density would help to buffer losses. If higher mortality does not occur, then farmers  
736 could opt to redistribute surplus scallops to nearby farms, sell surplus scallops at suboptimal  
737 sizes, accept potentially reduced growth rates from overcrowding, or cull surplus scallops.

738

739 *Study limitations*

740 The advantages and limitations of bioeconomic studies in aquaculture have been reviewed  
741 (Llorente and Luna 2016). The primary limitation of the present study is that pilot scale data  
742 has been used to simulate the outcomes of larger-scale implementation. While it is possible to  
743 make assumptions about some variables, like additional costs associated with increasing  
744 scale, other parameters cannot be predicted. For example, in the case of the large farm from  
745 the present study, it is not possible to predict the effect of 340 lantern nets on farm  
746 hydrodynamics – reduced flow rates could adversely affect all stock at the farm (Han et al.  
747 2013, Lin et al. 2016). This study has proposed a conservative lantern net density of 1 net.m<sup>-1</sup>  
748 of platform, but it is important to note that factors like hydrodynamics must be considered in  
749 future research or when making management decisions to expand scale. On the economic  
750 front, financial extrapolation using data from cost-effective pilot studies is a necessary first  
751 step in aquaculture that helps to understand potential costs and benefits of operations (Di  
752 Trapani et al. 2014, Fonseca et al. 2017, Martínez-Cordero et al. 2017). Bioeconomic  
753 assessments of this sort also help to secure the funding that supports the expansion of  
754 operations. Numerous previous investigations have assessed the feasibility of open water  
755 bivalve aquaculture using pilot trials (e.g. Choi et al. 2006, Taylor et al. 2006, Mendo et al.  
756 2011). It is important, however, to use a precautionary approach when making management  
757 decisions based pilot-scale results. The precautionary approach was applied in the present  
758 study by using conservative values for scallop stocking, lantern net density, and the number  
759 of production cycles conducted per year. In addition, it is important to apply the  
760 precautionary approach going forward; the next step is to modestly increase the scale of  
761 scallop aquaculture used in the present study and to fill some of the remaining knowledge-  
762 gaps. In particular, the relationship between relatively small changes in depth, the culture  
763 environment and scallop mortality must be examined in detail prior to widespread adoption  
764 of integrated scallop aquaculture.

765

766 ***Conclusions***

767 This baseline study has shown that physically integrating *M. nobilis* at existing fish  
768 monoculture farms in Hong Kong is technically and economically feasible. Despite the low  
769 stocking densities used as a precautionary measure in the field trial, the bioeconomic  
770 assessment showed that the operations were profitable because *M. nobilis* grew well and  
771 showed sufficient survival to size-at-harvest. The different growth and mortality observed  
772 between depth treatments suggests that changes in the growth environment from 1 m to 6 m  
773 could significantly impact production. As the fish rafts in Hong Kong have operated under a  
774 monoculture model for more than 50 years, the alternative to an integrated scallop enterprise  
775 would be the ‘do nothing’ option. Integrated scallop farming is therefore recommended  
776 because the simulation of a 10-year operation produced high NPVs and IRRs, and short  
777 DPBTs for the two farm sizes assessed. The sensitivity analysis showed that the proposed  
778 scallop enterprises were robust to changes in most key variables and were moderately  
779 sensitive to changes in sales price and stock mortality. The sensitivity analysis identified that  
780 there is some inherent risk in the proposed scallop operation because changes to sales price  
781 and stock mortality cannot be easily controlled. However, integrating scallops would add a  
782 new trophic level to farm operations that would help to increase farm output and diversify  
783 production, thereby reducing risk at the farm level.

784

785 Further work could attempt to quantify the bioremediation capacity of *M. nobilis* for  
786 mitigating the negative environmental impacts of aquaculture. Predictive models should be  
787 used to simulate environmental impacts and key financial data associated with cultivating *M.*  
788 *nobilis* at larger scales (Ferreira et al. 2009, Shi et al. 2011, 2013, Zhao et al. 2013). The  
789 potential uptake of adverse contaminants, including pollutants that may be associated with



790 fish aquaculture, should be investigated; if contaminant levels are high, then depuration prior  
791 to distribution may be necessary. While this study has shown the financial advantage of  
792 integrating *M. nobilis* from the perspective of fish monoculture operations, future studies  
793 could investigate the potential growth and production advantages experienced by scallops  
794 integrated at fish farms compared to scallops produced at scallop monoculture sites.

795

796

## 797 **Acknowledgements**

798

799 This work was supported by the Sustainable Fisheries Development Fund of the Hong Kong  
800 Agriculture Fisheries and Conservation Department (SFDF-0016), the Shenzhen Key  
801 Laboratory Program of Science, Technology and Innovation Commission of the  
802 Shenzhen Municipality, China (ZDSYSY20140509155229806), and the Sustainable  
803 Ecological Aquaculture project of the City University of Hong Kong (No. 9610320). We  
804 thank Prof. Caihuan KE from Xiamen University for supplying the scallops used in this  
805 study. We thank Mr. Likun WEI and Mr. Feng ZHANG, City University of Hong Kong, for  
806 their assistance in the field.

807

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1020 **Tables**

1021 **Table 1** Experimental design for *Mimachlamys nobilis* cultivated at an existing fish  
1022 monoculture raft at Kau Sai fish culture zone in Hong Kong. For statistical comparisons each  
1023 layer of a lantern net as one replicate.

1024

1025

| Treatment | Stocking density<br>(scallops.layer <sup>-1</sup> ) | No. of scallops | No. of layers | No. of lantern nets |
|-----------|---|-----------------|---------------|---------------------|
| 1 m       | 42  | 252             | 6             | 2                   |
| 3.5 m     | 42  | 126             | 3             | 1                   |
| 6 m       | 42  | 252             | 6             | 2                   |

1026 **Table 2** Baseline parameters used in the bioeconomic assessment of integrated noble scallop  
 1027 *Mimachlamys nobilis* farming at existing small and large fish monoculture rafts in Hong  
 1028 Kong.

1029

| Parameter                                | Unit     | Value | Description   |
|--|----------|-------|---|
| Growth (VBGF $K$ )                       | VBGF $K$ | 1.00  | Data from field trial, 1-m treatment (Table 3)                |
| Growout duration                         | months   | 7     | Based on field trial and VBGF $K$                             |
| Mortality                                | %        | 53    | Data from field trial, 1-m treatment (Fig. 3)                 |
| Size-at-stocking                         | mm       | 45    | Representing scallops ready for the final stage of growout    |
| Size-at-harvest                          | mm       | 80    | Common market size (Guo and Luo 2016)                         |
| Scallops·layer <sup>-1</sup> at stocking | pcs      | 32    | Back-calculated from anticipated mortality (33% surface area) |
| Scallops·layer <sup>-1</sup> at harvest  | pcs      | 15    | Reach maximum stocking density of 50 % by harvest             |

1030 **Table 3** Summary statistics of environmental parameters recorded from the *Mimachlamys nobilis* culture area at Kau Sai fish culture zone, Hong  
 1031 Kong, from 29 May to 16 December 2016. Reference data from 12 m are included to show environmental conditions near the sea floor.  
 1032 Suspended particulate matter (SPM) were not monitored at 12 m (nd = no data).

|   | Mean $\pm$ SD    |                  |                  |                  | Max   |       |       |       | Min   |       |       |       |
|---|------------------|------------------|------------------|------------------|-------|-------|-------|-------|-------|-------|-------|-------|
|   | 1 m              | 3.5 m            | 6 m              | 12 m             | 1 m   | 3 m   | 6 m   | 12 m  | 1 m   | 3 m   | 6 m   | 12 m  |
| Temperature ( $^{\circ}$ C)             | 26.64 $\pm$ 2.22 | 25.96 $\pm$ 2.11 | 25.37 $\pm$ 2.21 | 24.82 $\pm$ 2.11 | 29.13 | 28.77 | 28.48 | 28.47 | 21.28 | 21.28 | 21.28 | 21.28 |
| Oxygen (mg.L <sup>-1</sup> )            | 6.46 $\pm$ 0.95  | 5.98 $\pm$ 1.27  | 5.49 $\pm$ 1.48  | 4.63 $\pm$ 1.58  | 9.64  | 9.10  | 8.14  | 8.12  | 4.96  | 3.08  | 1.73  | 1.73  |
| Salinity                                | 31.89 $\pm$ 3.75 | 32.65 $\pm$ 2.50 | 33.52 $\pm$ 2.10 | 33.72 $\pm$ 1.44 | 35.13 | 35.46 | 35.77 | 35.73 | 30.61 | 31.59 | 31.58 | 31.58 |
| Chlorophyll ( $\mu$ g.L <sup>-1</sup> ) | 2.04 $\pm$ 1.48  | 2.44 $\pm$ 1.81  | 2.94 $\pm$ 3.04  | 0.35 $\pm$ 0.28  | 6.54  | 7.25  | 12.81 | 1.11  | 0.40  | 0.49  | 0.46  | 0.07  |
| SPM (mg.L <sup>-1</sup> )               | 2.19 $\pm$ 1.12  | 2.23 $\pm$ 1.32  | 2.91 $\pm$ 1.37  | nd               | 5.90  | 6.97  | 7.07  | nd    | 0.35  | 0.60  | 1.37  | nd    |

1033

1034 **Table 4** Von Bertalanffy growth model parameter estimates (mean  $\pm$  SD) for *Mimachlamys nobilis* cultivated at Kau Sai fish culture zone in  
 1035 Hong Kong. Common superscripts depict statistically homogenous von Bertalanffy growth functions ( $\alpha = 0.05$ ) determined by between-  
 1036 treatment likelihood ratio tests.

1037

| Treatment          | Height at harvest<br>(mm) | SGR<br>(%.day <sup>-1</sup> ) | $H_{\infty}$<br>(mm) | $K$             | $t_0$             | Days to reach 80 mm<br>(VBGF projection) | $K$ when<br>$H_{\infty} = 120$ |
|--------------------|---------------------------|-------------------------------|----------------------|-----------------|-------------------|--|--------------------------------|
| 1 m <sup>a</sup>   | 80.66 $\pm$ 2.51          | 0.29                          | 128.01 $\pm$ 21.52   | 1.00 $\pm$ 0.28 | - 0.44 $\pm$ 0.05 | 0  | 1.14                           |
| 3.5 m <sup>b</sup> | 78.01 $\pm$ 4.80          | 0.27                          | 96.96 $\pm$ 17.58    | 1.83 $\pm$ 0.65 | - 0.34 $\pm$ 0.08 | 26                                       | 1.07                           |
| 6 m <sup>b</sup>   | 77.10 $\pm$ 4.20          | 0.26                          | 90.89 $\pm$ 8.98     | 2.02 $\pm$ 0.50 | - 0.35 $\pm$ 0.06 | 59                                       | 0.97                           |

1038 **Table 5** Condition indices (mean  $\pm$  SD) of soft tissues and Analysis of Variance (ANOVA)  
 1039 results for *Mimachlamys nobilis* cultivated at 1 m, 3.5 m and 6 m at Kau Sai fish culture zone  
 1040 in Hong Kong. Common superscripts depict statistically homogenous results ( $\alpha = 0.05$ )  
 1041 determined by one-way ANOVA.

| Soft tissue index | June (n = 18)                 | September (n = 38)            | December (n = 35)              | ANOVA results                 |
|-------------------|-------------------------------|-------------------------------|--------------------------------|-------------------------------|
| Adductor          | 44.86 $\pm$ 4.64 <sup>a</sup> | 45.07 $\pm$ 3.49 <sup>a</sup> | 34.39 $\pm$ 3.58 <sup>b</sup>  | $F_{2,88} = 85.07, p < 0.001$ |
| Gonadosomatic     | 11.18 $\pm$ 3.58 <sup>a</sup> | 13.41 $\pm$ 3.06 <sup>a</sup> | 22.32 $\pm$ 3.79 <sup>b</sup>  | $F_{2,88} = 85.75, p < 0.001$ |
| Remaining tissue  | 43.96 $\pm$ 4.90 <sup>a</sup> | 41.52 $\pm$ 3.29 <sup>b</sup> | 43.29 $\pm$ 3.03 <sup>ab</sup> | $F_{2,88} = 3.67, p = 0.03$   |

1042

1043 **Table 6** Capital, operating and financial expenses associated with initiating integrated scallop  
 1044 *Mimachlamys nobilis* aquaculture at existing small (45 m<sup>2</sup>) and large (315 m<sup>2</sup>) fish  
 1045 monoculture rafts in Hong Kong.  
 1046

| Expense                                   | Description  | Unit                         | Lifespan (Years) | Small farm |                  | Large farm |                  |
|---|--|------------------------------|------------------|------------|------------------|------------|------------------|
|   |  |                              |                  | Quantity   | Total cost (USD) | Quantity   | Total cost (USD) |
| <b>Capital expenses (Year 0)</b>          |  |                              |                  |            |                  |            |                  |
| <b>Equipment</b>                          |  |                              |                  |            |                  |            |                  |
| Lantern net (50 cm)                       | 14-layer, 2 cm monofilament mesh                               | Nets                         | 5                | 58         | 1,856.00         | 408        | 13,056.00        |
| Lantern net droplines                     | Two 3 m droplines per net                                      | Meters                       | 3                | 348        | 89.23            | 2448       | 627.69           |
| Supplementary flotation                   | One float per two active nets                                  | Floats                       | 5                | 10         | 193.58           | 68         | 1,316.41         |
| Scallop acclimation tanks                 | Incl. aeration hoses   | Set                          | 3                | 47         | 903.85           | 111        | 2,134.62         |
| <b>Scallops</b>                           |  |                              |                  |            |                  |            |                  |
| Scallop growout stock                     | 520 scallops per box   | Box                          | 1                | 47         | 379.61           | 332        | 2,681.54         |
| Scallop road freight                      | Supplier to pier   | Truck                        | 1                | 1          | 1,092.32         | 3          | 3,276.92         |
| Scallop sea freight                       | Pier to farm   | Boat                         | 1                | 1          | 58.62            | 3          | 175.85           |
| <i>Total capital expenses</i>             |  | Farm                         |                  |            | 4573.21          |            | 23,269.03        |
| <b>Operating expenses (Year 0)</b>        |  |                              |                  |            |                  |            |                  |
| <b>Labour</b>                             |  |                              |                  |            |                  |            |                  |
| Scallop stocking                          | Acclimation & stocking over 1 day                              | Workers .day <sup>-1</sup>   | -                | 4          | 176.92           | 21         | 928.85           |
| Lantern net replacement                   | Bi-monthly. 20% of nets replaced per day.                      | Workers .day <sup>-1</sup>   | -                | 0          | 0.00             | 45         | 1,990.38         |
| Lantern net cleaning                      | 20% of nets cleaned on per day.                                | Workers .day <sup>-1</sup>   | -                | 0          | 0.00             | 0          | 0.00             |
| Harvesting & shell biofouling removal     | Harvest period:<br>Small farm = 5 days<br>Large farm = 10 days | Workers .day <sup>-1</sup>   | -                | 10         | 442.31           | 20         | 884.62           |
| <b>Harvest</b>                            |  |                              |                  |            |                  |            |                  |
| Boat trip to deliver harvest              | Small farm: 5 trips<br>Large farm: 10 trips                    | trips                        | -                | 5          | 293.08           | 10         | 586.15           |
| <i>Total operating expenses</i>           |  | Farm                         | -                |            | 912.31           |            | 4,390.00         |
| <i>Total operating + capital expenses</i> |  | Farm                         | -                |            | 5,485.51         |            | 27,659.03        |
| <b>Financial expenses (Year 1 – 5)</b>    |  |                              |                  |            |                  |            |                  |
| Annual payment of 5-year bank loan        | Paid off in year 1 – 5.  | Payments .year <sup>-1</sup> | -                | 1          | 1,267.02         | 1          | 6,388.54         |
| <i>Total financial expenses</i>           |  | Farm                         | -                |            | 1,267.02         |            | 6,388.54         |

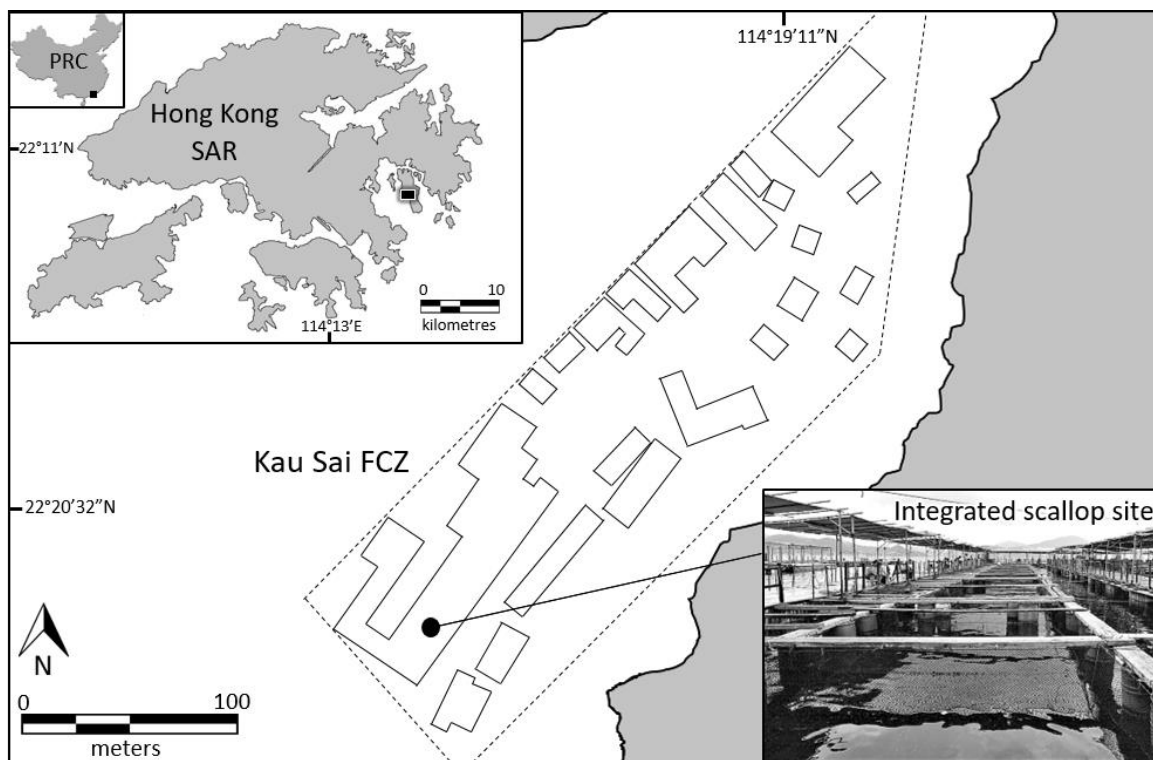


1047 **Table 7** Annual cash flow (USD ‘000) for a *Mimachlamys nobilis* farming operation  
 1048 integrated at existing small (45 m<sup>2</sup>) and large (315 m<sup>2</sup>) fish monoculture farms in Hong Kong.  
 1049 Capex = capital expenses, Opex = operating expenses, Finex = Finance expenses. Values are  
 1050 not cumulative, and are adjusted for a 3.58% annual inflation. A 15% profit tax has been  
 1051 deducted from net revue values. The present value (PV) of net revenue was calculated using a  
 1052 5% discount rate.

1053

| Year | Small farm |      |       |             |                  | Large farm |      |       |             |                  |
|------|------------|------|-------|-------------|------------------|------------|------|-------|-------------|------------------|
|      | Capex      | Opex | Finex | Net revenue | Net revenue (PV) | Capex      | Opex | Finex | Net revenue | Net revenue (PV) |
| 0    | 4.57       | 0.91 | 0.00  | -5.49       | -5.49            | 23.23      | 4.39 | 0     | -27.66      | -27.66           |
| 1    | 1.59       | 0.95 | 1.27  | 2.75        | 2.62             | 6.35       | 4.55 | 6.93  | 27.62       | 26.30            |
| 2    | 1.64       | 0.98 | 1.27  | 2.88        | 2.62             | 6.58       | 4.71 | 6.93  | 28.80       | 26.12            |
| 3    | 1.70       | 1.01 | 1.27  | 3.02        | 2.61             | 6.82       | 4.88 | 6.93  | 30.02       | 25.94            |
| 4    | 2.91       | 1.05 | 1.27  | 2.19        | 1.81             | 10.24      | 5.05 | 6.93  | 28.59       | 23.52            |
| 5    | 1.83       | 1.09 | 1.27  | 3.32        | 2.60             | 7.31       | 5.23 | 6.93  | 32.61       | 25.55            |
| 6    | 4.42       | 1.13 | 0.00  | 2.41        | 1.80             | 25.32      | 5.42 | 0     | 24.31       | 18.14            |
| 7    | 3.23       | 1.17 | 0.00  | 3.64        | 2.59             | 11.38      | 5.62 | 0     | 37.81       | 26.87            |
| 8    | 2.03       | 1.21 | 0.00  | 4.89        | 3.31             | 8.13       | 5.82 | 0     | 42.27       | 28.61            |
| 9    | 2.10       | 1.25 | 0.00  | 5.07        | 3.27             | 8.42       | 6.03 | 0     | 43.78       | 28.22            |
| 10   | 3.59       | 1.30 | 0.00  | 4.05        | 2.48             | 12.65      | 6.24 | 0     | 42.01       | 25.79            |

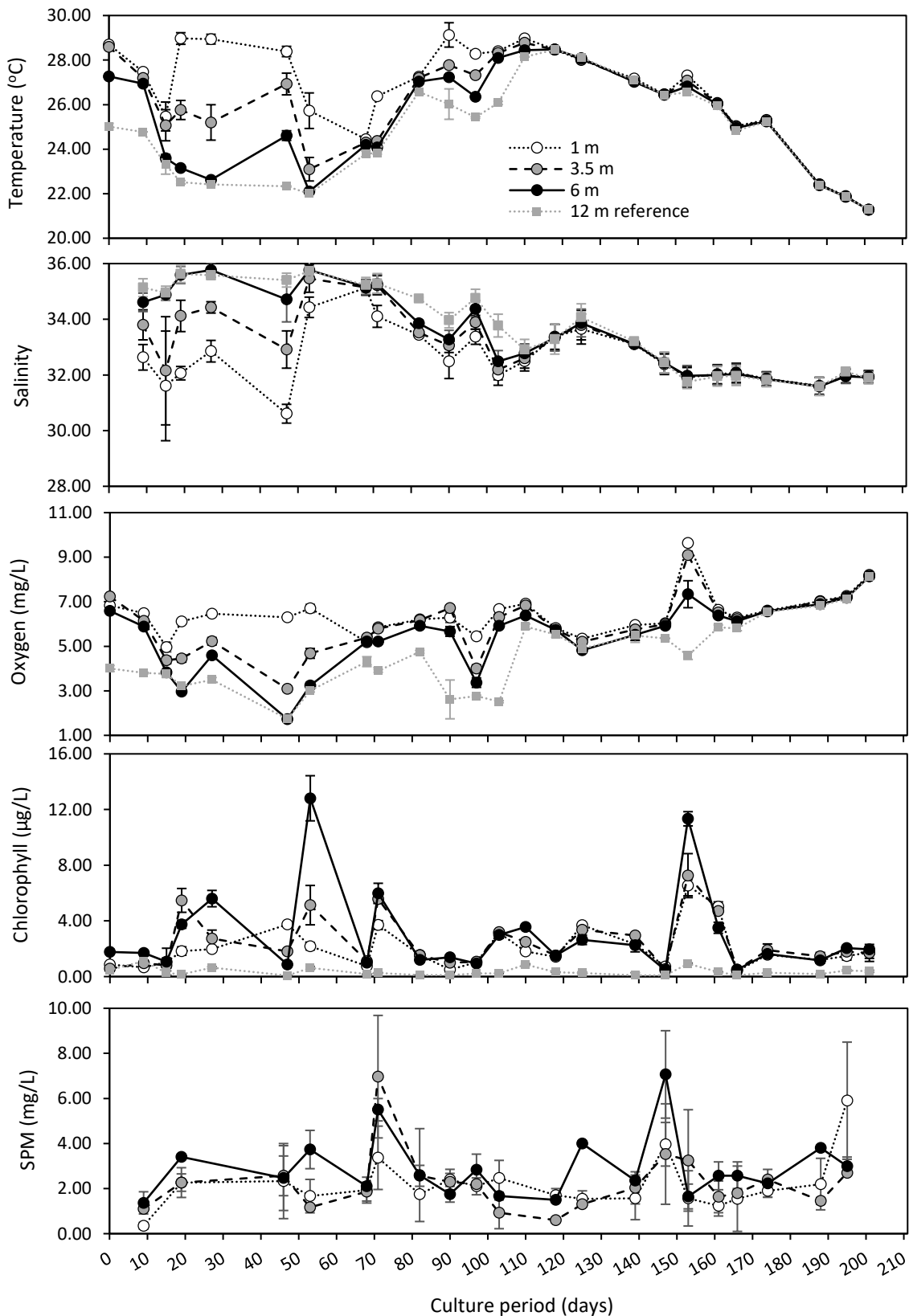
1054 **Figures**



1055

1056 **Fig. 1** Map of Kau Sai fish culture zone (FCZ) in Hong Kong SAR indicating the site used  
1057 for the integrated scallop growout experiment. PRC = People's Republic of China.

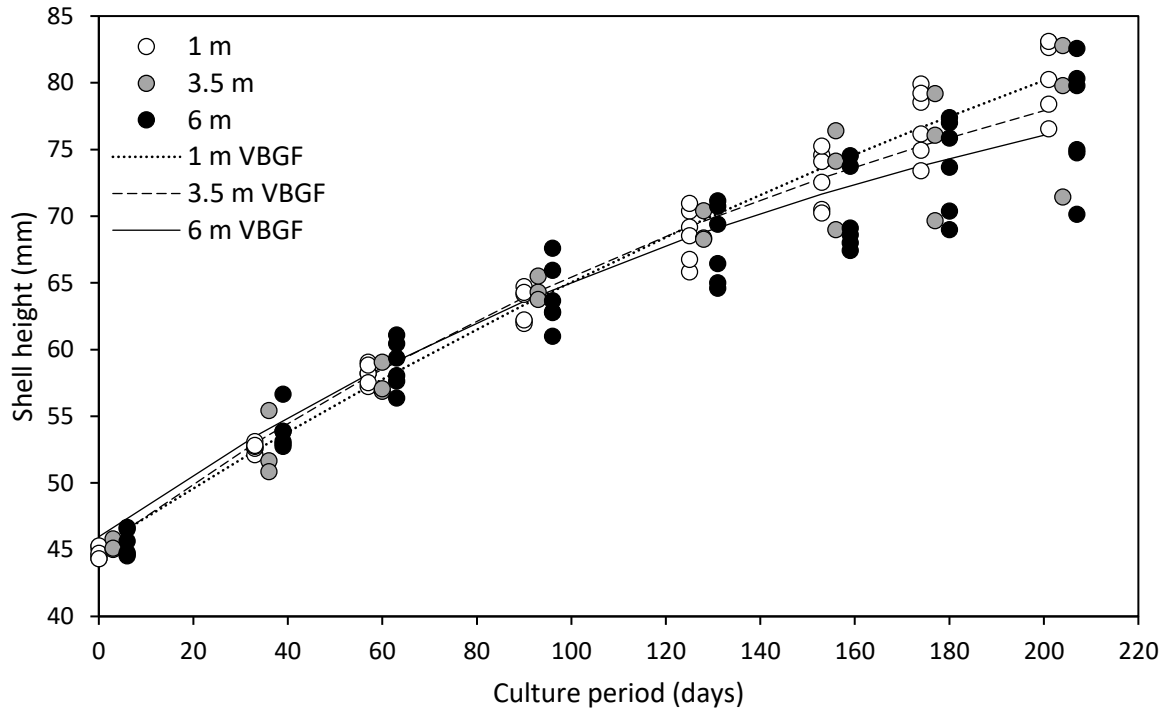
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1059

1060 **Fig. 2** Temperature, salinity, oxygen, total chlorophyll and suspended particulate matter (SPM)  
 1061 recorded at *Mimachlamys nobilis* treatments depths of 1 m, 3.5 m and 6 m at Kau Sai fish  
 1062 culture zone from 29 May – 16 December 2016. Reference data from 12 m are included to  
 1063 show environmental conditions near the sea floor.

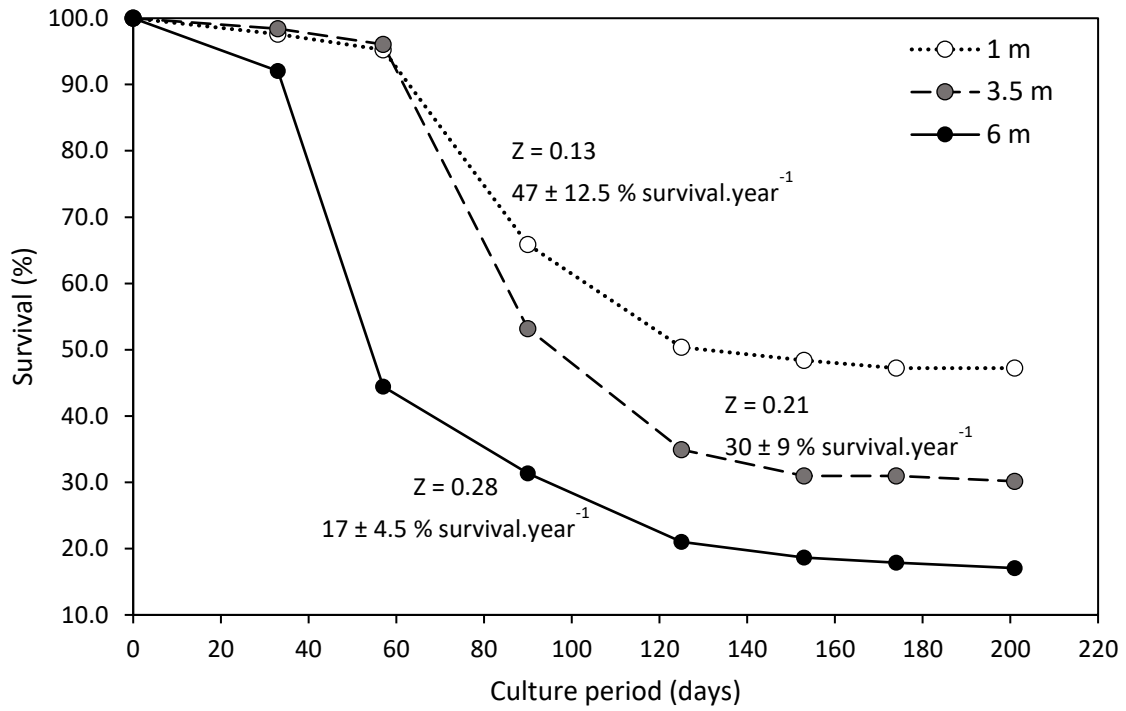
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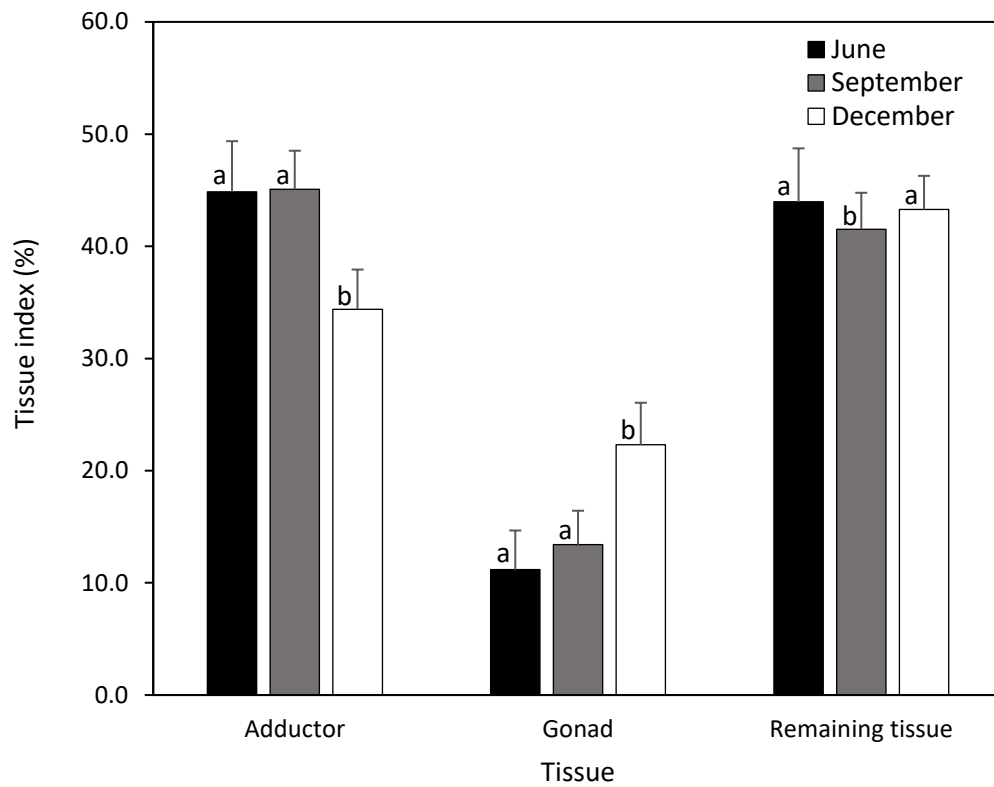
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1066 **Fig. 3** Observed and von Bertalanffy growth function (VBGF) predicted height-at-time for  
 1067 *Mimachlamys nobilis* cultivated at Kau Sai fish culture zone in Hong Kong for 201 days from  
 1068 29 May – 16 December 2016.

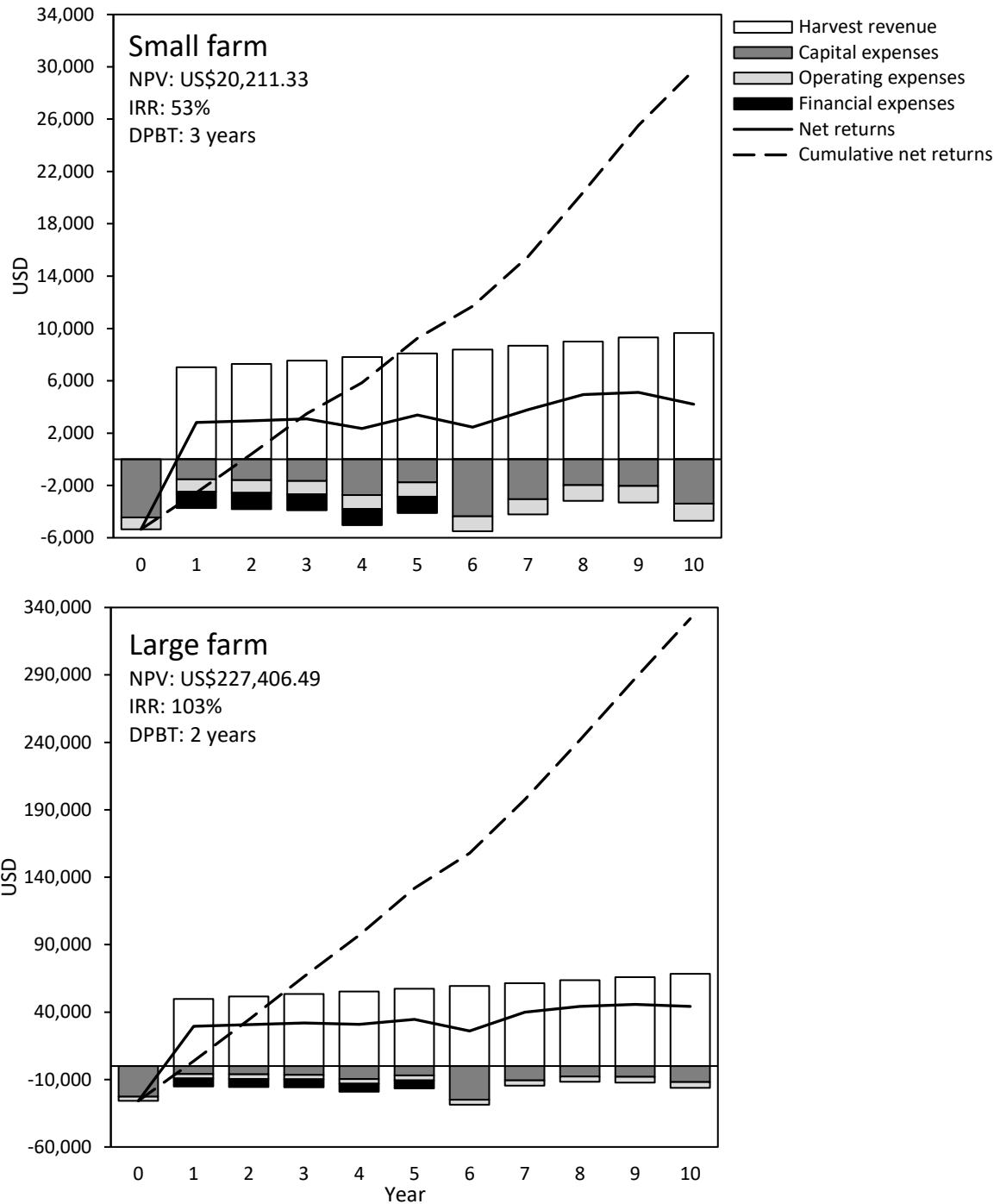
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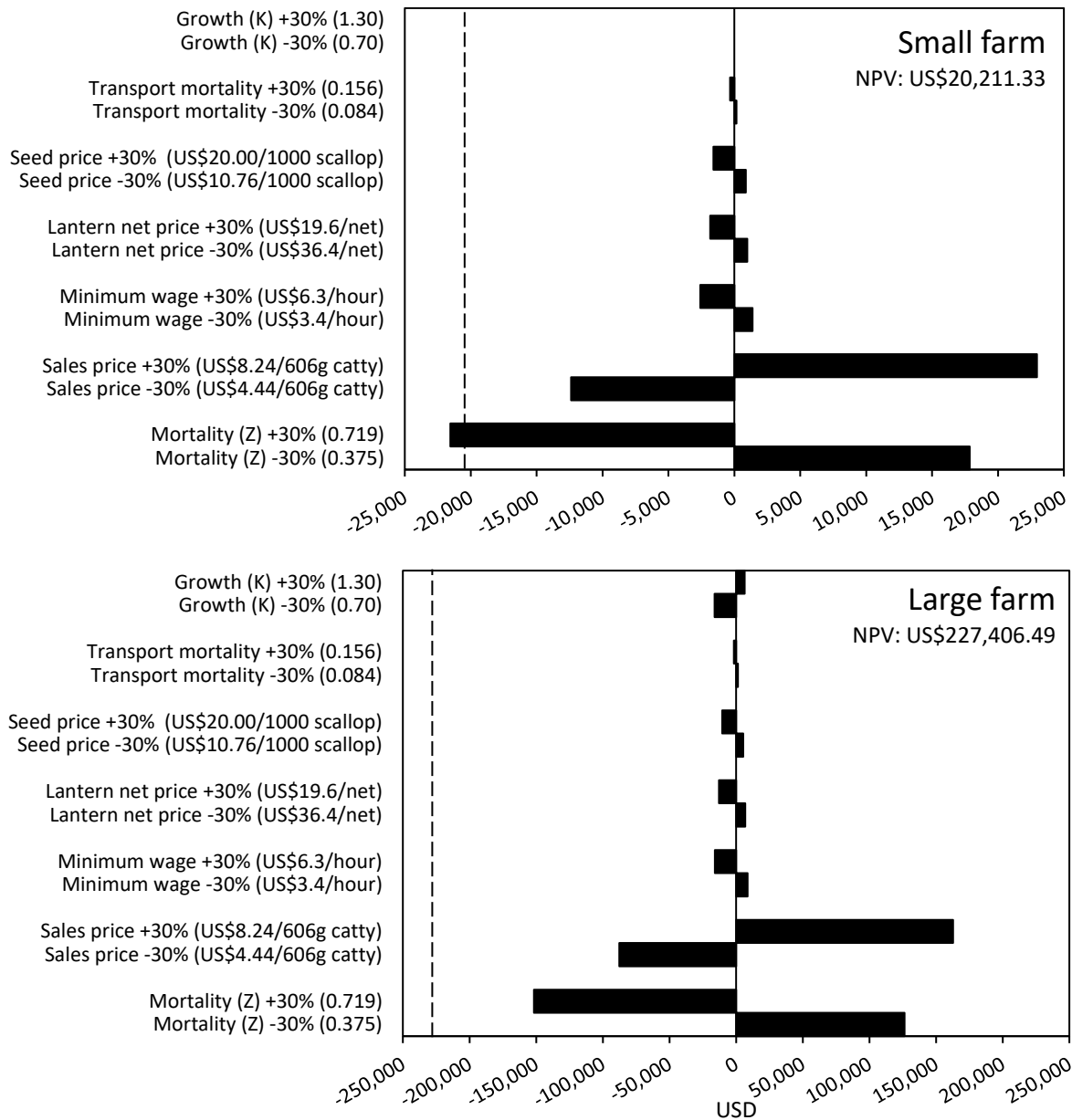
1070 **Fig. 4** Survival (%) and corresponding instantaneous rate of total mortality ( $Z$ ) for  
 1071 *Mimachlamys nobilis* cultivated at Kau Sai fish culture zone, Hong Kong for 201 days from  
 1072 29 May – 16 December 2016.



1073  
 1074 **Fig. 5** Adductor, gonadosomatic and remaining soft tissue condition indices for  
 1075 *Mimachlamys nobilis* cultivated at Kau Sai fish culture zone in Hong Kong for 201 days from  
 1076 29 May – 16 December 2016. Common superscripts depict statistically homogenous results  
 1077 ( $\alpha = 0.05$ ) determined by one-way ANOVA.  
 1078



1079 **Fig. 6** 10-year cash flows (US dollar), Net Present Values (NPV), Internal Rates of Return  
 1080 (IRR) and the Discounted Payback Time (DPBT) results for the integration of the scallop  
 1081 *Mimachlamys nobilis* at existing small (45m<sup>2</sup>) and large (315m<sup>2</sup>) fish monoculture rafts in  
 1082 Hong Kong.



1083 **Fig. 7** Sensitivity analysis of the US dollar change in the Net Present Value (NPV<sub>10</sub>) for a 10-  
 1084 year integrated *Mimachlamys nobilis* operation at existing fish monoculture farms in Hong  
 1085 Kong. The dashed line depicts the point at which the NPV<sub>10</sub> would be negative.  
 1086 Journal of Marine Systems 59:143–158.

1087