

This is a post-peer-review, pre-copyedit version of an article published in Adaptive Human Behavior and Physiology. The final authenticated version is available online at:

<https://doi.org/10.1007/s40750-017-0073-0>

1 Facial trustworthiness is associated with heritable aspects of face shape

2

3 Authors:

4 Anthony J. Lee¹, Margaret J. Wright², Nicholas G. Martin², Matthew C. Keller^{3,4}, Brendan P.

5 Zietsch^{2,5}

6

7 Author affiliations:

8

9 ¹ Institute of Neuroscience and Psychology, University of Glasgow, Glasgow, Scotland, United

10 Kingdom.

11 ² QIMR Berghofer Medical Research Institute, Brisbane, Queensland, Australia.

12 ³ Department of Psychology and Neuroscience, University of Colorado Boulder, Boulder, Colorado,

13 United States of America.

14 ⁴ Institute for Behavioral Genetics, University of Colorado Boulder, Boulder, Colorado, United

15 States of America.

16 ⁵ School of Psychology, University of Queensland, Brisbane, Queensland, Australia.

17

18 Corresponding author:

19 Brendan P. Zietsch: zietsch@psy.uq.edu.au

20

21 Word Count: 6193 words

22

23 Keywords:

24 Attractiveness; sexual dimorphism; masculinity; facial width-to-height ratio; behavioural genetics;

25 face perception

Abstract

27
28
29
30
31
32
33
34
35
36
37
38
39
40
41
42

Facial trustworthiness is thought to underlie social judgements in face perception, though it is unclear whether trustworthiness judgements are based on stable facial attributes. If this were the case, we could expect a genetic component of facial trustworthiness. From facial photographs of a large sample of identical and nonidentical twins and siblings (1320 individuals), we tested for genetic variation in facial trustworthiness and genetic covariation with several stable facial attributes, including facial attractiveness, two measures of masculinity, and facial width-to-height ratio. We found a significant genetic component of facial trustworthiness in men (but not women), and significant genetic correlations with the stable morphological facial traits of attractiveness, perceived masculinity, and facial width-to-height ratio. However, there was no significant genetic or shared environmental correlation between facial trustworthiness and an objective masculinity score based on facial landmark coordinates, despite there being a significant phenotypic correlation. Our results suggest that heritable facial traits influence trustworthiness judgements.

43 Facial trustworthiness is associated with heritable aspects of face shape

44

45 Facial trustworthiness has been proposed to be one of the key dimensions that underlie
46 social judgements in face perception (Oosterhof & Todorov, 2008). Indeed, facial trustworthiness
47 judgements has been found to predict outcomes in reality; for instance, convicted murderers with
48 trustworthy faces are less likely to receive the death sentence compared to those with untrustworthy
49 faces (J. P. Wilson & Rule, 2015). In elections, results can be predicted based on the facial
50 trustworthiness of the candidates (Little, Roberts, Jones, & DeBruine, 2012; Mattes et al., 2010).
51 Facial trustworthiness also appears to influence online purchasing decisions, with individuals more
52 likely to choose a vendor with a trustworthy face regardless of the presence of more objective
53 trustworthy indicators such as reviews (Ert, Fleischer, & Magen, 2016). In more controlled settings,
54 participants are more likely to invest in a partner high in facial trustworthiness in various economic
55 games (van 't Wout & Sanfey, 2008).

56 Trustworthiness is thought to underlie social judgements because it conveys pivotal social
57 information (Oosterhof & Todorov, 2008). Accurately assessing the trustworthiness of others is
58 important because trusting an untrustworthy individual could have severe negative consequences,
59 while not trusting a trustworthy individual results in a missed opportunity for cooperation
60 (Cosmides & Tooby, 1992). Such judgements are useful before engaging with an individual, and
61 are dynamically updated with further experience (Chang, Doll, van 't Wout, Frank, & Sanfey,
62 2010). Given the importance of trustworthiness judgements, previous research has proposed that we
63 have evolved a mechanism to evaluate trustworthiness quickly (Oosterhof & Todorov, 2008).
64 Indeed, trustworthy judgements made on faces occur with minimal exposure (less than a second;
65 Todorov, Pakrashi, & Oosterhof, 2009; Willis & Todorov, 2006), has high consensus between
66 individuals (Zebrowitz, Voinescu, & Collins, 1996) and influences behaviour from a young age
67 (Ewing, Caulfield, Read, & Rhodes, 2015).

68 To some degree, trustworthiness judgements are based on dynamic cues, such as emotional
69 expression (i.e., faces expressing happiness is positively associated with trustworthiness, while
70 those expressing anger or sadness are negatively associated; Oosterhof & Todorov, 2009;
71 Verplaetse, Vanneste, & Braeckman, 2007). Indeed, dynamic cues such as authentic smiling (and to
72 a lesser degree, fake smiling) have been associated with trustworthiness judgements (Krumhuber et
73 al., 2007; Oosterhof & Todorov, 2009). Also consistent with this notion, Dotsch and Todorov
74 (2012) identified that highly dynamic areas such as the mouth, eyes, and hair regions are
75 particularly important when making trustworthiness judgements.

76 More controversial is whether trustworthiness judgements are based on stable face traits.
77 Some researchers suggest that dynamic cues are more important for trustworthiness judgements
78 (Hehman, Flake, & Freeman, 2015), while other suggests that ‘unfakeable’, stable traits are more
79 important (Rezlescu, Duchaine, Olivola, & Chater, 2012). Indeed, some studies have found that
80 trustworthiness is associated with face shape from participants adopting a neutral expression
81 (Kleisner, Priplatova, Frost, & Flegr, 2013). One possibility is that judgements of trustworthiness
82 based on stable traits are over-generalisation of subtle cues to emotional states (Todorov, 2008);
83 however, trustworthiness judgements show unique brain activity independent of judgements of
84 emotional expression (Winston, Strange, O'Doherty, & Dolan, 2002).

85 Two stable traits that have received attention and are thought to be associated with facial
86 trustworthiness are facial attractiveness and facial masculinity. Attractive faces are perceived as
87 more trustworthy (R. K. Wilson & Eckel, 2006). This could be because we may have evolved to
88 find cues to trustworthiness attractive because trustworthy individuals are evolutionarily beneficial
89 as a mating partner (Gangestad & Simpson, 2000; Little, Cohen, Jones, & Belsky, 2007). However,
90 the available evidence suggests that attractive people are actually less trustworthy (Muñoz-Reyes,
91 Pita, Arjona, Sanchez-Pages, & Turiegano, 2014; Shinada & Tamagishi, 2014; Takahashi,
92 Tamagishi, Tanida, Kiyonari, & Kanazawa, 2006; Zaatari & Trivers, 2007). Alternatively, the
93 association between facial attractiveness and trustworthiness could reflect a halo effect, where

94 attractive individuals are judged higher on positive traits in general (Eagly, Ashmore, Makhijani, &
95 Longo, 1991; Maestripieri, Henry, & Nickels, 2017; Surawski & Ossoff, 2006; Verhulst, Lodge, &
96 Lavine, 2010). Research on whether attractiveness is associated with perceptions of trustworthiness
97 finds a positive relationship for women (Langlois et al., 2000; Zaidel, Bava, & Reis, 2003), and
98 mixed results for men, with some studies finding a positive relationship (Langlois et al., 2000), and
99 others finding no relationship (Zaidel et al., 2003).

100 Facial masculinity is thought to be associated with physical dominance in men. In turn, it
101 may be advantageous for these facially masculine men who are physically dominant to also possess
102 untrustworthy traits (Haselhuhn & Wong, 2011), as this would give them an advantage in contexts
103 such as resource acquisition and intrasexual competition (Little et al., 2007; Puts, 2010). Attempts
104 to investigate this association between actual trustworthiness and facial masculinity have focused
105 mostly on facial width-to-height ratio (fWHR), which is often considered to be a sexually
106 dimorphic trait (Weston, Friday, & Lio, 2007), even though the best evidence suggests negligible
107 sex differences (Kramer, 2017; Kramer, Jones, & Ward, 2012; Lefevre et al., 2012; Özener, 2012).
108 Men with wider faces are more likely to exploit trustworthy partners in an economic game (Stirrat
109 & Perrett, 2010), and are more willing to deceive and cheat for their own financial gain (Haselhuhn
110 & Wong, 2011). Assuming that actual untrustworthiness is associated with masculinity more
111 generally, this appears to follow through to trustworthiness judgements, which are negatively
112 associated with perceived masculinity judgements (Oosterhof & Todorov, 2008), and women are
113 less likely to find a masculine man attractive under conditions where pro-social traits are
114 advantageous in a romantic partner (Little et al., 2007). While much research has been done with
115 men's faces, relatively little has been done investigating the association between masculinity and
116 trustworthiness judgements in women's faces. Also, it is unknown how trustworthiness judgements
117 are associated with objective facial masculinity, as opposed to perceived masculinity or fWHR, the
118 latter of which may be perceived as sexually dimorphic but objectively is not.

119 Here, we aim to further investigate the link between stable facial traits and facial
120 trustworthiness. In a sample of identical and nonidentical twins who had their photos rated and
121 analysed, we test for genetic variation in facial trustworthiness and genetic covariation with facial
122 attractiveness, fWHR, and an objective measure of facial masculinity based on facial landmark
123 coordinates.

124

125 Methods

126

127 *Participants*

128 Participants were 1320 twins and their siblings from 738 families that either took part in the
129 Brisbane Adolescent Twin Study (BATS; Wright & Martin, 2004) or the Longitudinal Twin Study
130 in Boulder Colorado (LTS; Rhea, Gross, Haberstick, & Corley, 2013). Twins from the BATS ($N =$
131 990) had their photographs taken as close as possible to their 16th birthday ($M = 16.03$ years, $SD =$
132 .43 years) while their siblings ($N = 121$) had photographs taken close to their 18th birthday ($M =$
133 17.40 years, $SD = 1.19$ years). Twins from the LTS ($N = 209$) were older than those from the BATS
134 ($M = 21.96$ years, $SD = .95$ years).

135

136 *Photographs*

137 For twins who were part of the BATS, photographs were taken between the years 1996 and
138 2010. For the earliest waves of data collection, photographs were taken using film cameras and then
139 later scanned into a digital format. For later waves, photographs were taken using digital cameras.
140 For twins from the LTS, photographs were taken between 2001-2010. Participants from the LTS
141 were asked to adopt a neutral facial expression, while no instructions were given to participants
142 from the BATS. All photographs were taken under standard indoor lighting conditions.

143 *Facial Trait Ratings.* These photographs were rated on a number of traits, including facial
144 trustworthiness, facial attractiveness, and facial masculinity (for more detail on the rating process,

145 see Mitchem et al., 2015). Seven research assistants rated each photograph on a 7-point scale (1 =
 146 low in a trait, 7 = high in a trait). Between-rater consistency statistics for each trait are reported in
 147 Table 1, including Cronbach's alpha and the intra-class correlation (i.e., the proportion of total
 148 variance in ratings that is between-faces compared to within).

149
 150 Table 1. Between-rater consistency statistics for each rated facial attribute.

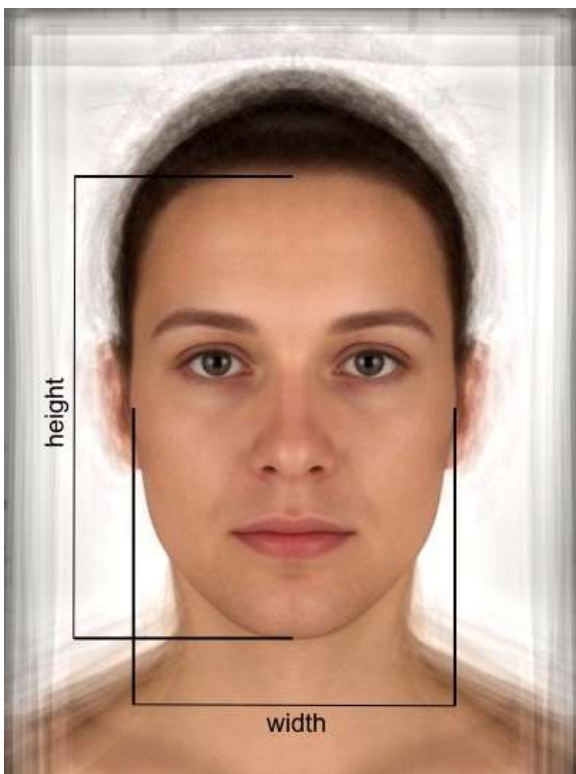
Photo Rating	Cronbach's Alpha [95% CI]	Intra-Class Correlation
Facial Trustworthiness	.56 [.53, .56]	.14
Facial Attractiveness	.87 [.86, .88]	.44
Facial Masculinity	.67 [.65, .70]	.20

151
 152 *Facial Width-to-Height Ratio.* Two research assistants identified 31 facial landmarks for
 153 each photograph after training. For each landmark, the mean pixel coordinates of the two research
 154 assistants were used as the coordinates for that landmark. A Generalised Procrustes Analysis (GPA)
 155 was conducted using these landmark coordinates, which standardises the landmark configurations
 156 by removing non-shape information (i.e., translation, rotation, and scale effects). From these
 157 Procrustes coordinates, facial width-to-height ratio was calculated as the width of the face (between
 158 the outer edges of the most prominent part of the cheekbones) divided by the height of the face
 159 (between the centre of the hairline to the centre of the chin; see Figure 1.).

160 *Objective Facial Masculinity Score.* A data-driven facial masculinity score was calculated
 161 for each participant using geometric morphometrics, which is the statistical analysis of shape.
 162 Similar to Lee et al. (2014), we did not include landmarks around the mouth to limit the influence
 163 of facial expression on the masculinity score. The Procrustes coordinates from the GPA were
 164 transformed into shape variables via principal components analysis, which are a decomposition of
 165 the Procrustes coordinates that completely maintains the shape information and can be used in
 166 conventional statistical techniques. To compute an objective score for facial masculinity, these

167 shape variables were entered into a discriminant-function-analysis (DFA) with sex as the grouping
168 variable (0 = Female, 1 = Male). The DFA produces a discriminant function that is the linear
169 combination of the shape variables that best discriminates between male and female landmark
170 configurations. Effectively, the discriminant function represents the sexual dimorphism dimension.
171 As such, where individual participants score on this function represent their objective facial
172 masculinity. The point-biserial correlation between the discriminant function score and participant
173 sex was .67, and the correct classification rate was .82, which is in line with previous research that
174 has used related methods to compute objective masculinity scores (Gangestad, Thornhill, & Garver-
175 Apgar, 2010; Scott, Pound, Stephen, Clark, & Penton-Voak, 2010). For more information on the
176 objective facial masculinity score, see Lee et al. (2014).

177



178

179 Figure 1. Dimensions used to calculate facial width-to-height ratio.

180

181

182

184 Identical twins share all their genes, while nonidentical twins only share on average 50% of
185 their segregating genes, and all twins completely share family environment. Therefore, through
186 structural equation modelling we can partition the variance of any given trait into three sources:
187 additive genetic sources (A), shared environmental sources (C) such as familial upbringing, and
188 residual sources (E), which includes unique environmental factors and measurement error. As is
189 standard for twin-family designs, we conducted maximum-likelihood modelling, which determines
190 the combination of A, C, and E that best matches the observed means, variances, and twin-pair or
191 sibling correlations in the data (for more information, see Neale & Cardon, 1992; Posthuma et al.,
192 2003). Differences among the means and correlations of different zygosity groups were tested by
193 equating the relevant parameters in the model and testing the change in model fit against the change
194 in the degrees of freedom (which is distributed as χ^2). To test whether there is a genetic association
195 between facial trustworthiness and the stable facial traits, we used a common factors bivariate
196 model, which estimates the correlations between the A, C, and E components between two traits
197 (Loehlin, 1996; Neale & Cardon, 1992). Similar to the partitioning of variance in the univariate
198 model (described above), we can use the cross-twin cross-trait correlation (in this instance, the
199 perceived facial trustworthiness of one twin and the other stable facial trait of the other twin) to
200 partition the covariance between traits into genetic correlation (r_A), common environmental
201 correlation (r_C), and residual correlation (r_E). For more detail on the common factors bivariate
202 model, see the supplementary materials. These analysis has previously been used to test for genetic
203 correlation between facial traits (Lee et al., 2014, 2016). All analyses were conducted in OpenMx
204 package in the R statistical software (Boker et al., 2011).

205

206

207
208
209
210
211
212
213
214
215

Facial Trustworthiness

Visualisation of shape differences in trustworthiness are shown in Figure 2. A key area that appears to influence trustworthiness judgements in our sample is the shape of the mouth, with upturns in the corners of the mouth being associated with trustworthiness (i.e., a smile). This is in-line with previous work that suggests subtle cues to emotional states of happiness are associated with trustworthiness ratings.



216
217 Figure 2. Visualisations of low (left) and high (right) shape differences on facial trustworthiness (\pm
218 3 *SD* from the mean face shape).

219
220
221
222
223

There were significant differences between twins and siblings in means and variance for rated facial trustworthiness such that the siblings were rated as more trustworthy compared to twins ($\chi^2(2) = 6.44, p = .040$ and $\chi^2(2) = 7.54, p = .023$ for means and variances respectively); therefore, models were run with the estimated means for twins and siblings both equated and not equated.

224 This did not influence the pattern of results, so we report models where sibling means were equated
225 to those of twins. We also found significant differences in covariance between men and women of
226 the same zygosity ($\chi^2(2) = 10.52, p = .005$). Indeed, as indicated by the twin-pair correlations
227 reported in Table 2, male twin pairs had smaller twin-pair correlations on facial trustworthiness
228 compared to female twin-pairs of the same zygosity. As a result, we estimated separate parameters
229 for males and females.

230 Twin-pair correlations for facial trustworthiness are reported in Table 2. The overall MZ
231 twin pair correlation was significantly larger than the DZ twin pair correlation ($\chi^2(1) = 10.65, p =$
232 $.001$), indicating a genetic influence on the trait. Variance components from the ACE model are
233 presented in Table 3. For women, shared environmental sources had a larger influence than genetic
234 sources, though variation in facial trustworthiness was not significant for either. For men, or when
235 sexes are pooled, variation in facial trustworthiness was significantly attributable to genetic sources.

236

237

238 Table 2. Twin-Pair correlations (r and 95% CI) for facial trustworthiness.

Zygosity Group	Facial Trustworthiness
All identical twins	.42 [.29, .54]
Identical female twins	.47 [.31, .64]
Identical male twins	.34 [.13, .55]
All non-identical twins	.26 [.15, .38]
Non-identical female twins	.41 [.25, .62]
Non-identical male twins	.05 [-.16, .28]
Non-identical opposite-sex twins	.22 [.03, .43]
All non-identical twins + siblings	.19 [.09, .29]
Non-identical female twins + female siblings	.36 [.21, .50]
Non-Identical Male Twins + male siblings	.03 [-.14, .22]
Non-identical opposite-sex twins + opposite-sex siblings	.11 [-.04, .25]

239

240 Table 3. Proportions of variance of facial trustworthiness accounted for by A (additive genetic), C
 241 (shared environmental), and E (residual) influences.

	Facial Trustworthiness		
	A	C	E
Females	.18 [.00, .52]	.28 [.00, .49]	.54 [.42, .67]
Males	.27 [.05, .43]	.00 [.00, .18]	.73 [.52, .92]
Overall	.39 [.18, .49]	.00 [.00, .15]	.61 [.51, .71]

242

243 *Trustworthiness and Attractiveness*

244 Phenotypic correlations (controlling for the non-independence of twins) between facial
 245 trustworthiness and other facial traits are reported in Table 4. There was a significant phenotypic

246 correlation between ratings of trustworthiness and attractiveness for both males and females. In
 247 order to determine if facial trustworthiness and attractiveness share a genetic component, we ran a
 248 common factors bivariate model. In the sex-specific model, none of the genetic, shared
 249 environmental, or residual correlations were significant. However, when the sexes were analysed
 250 together, we found a significant correlation between genetic components of facial trustworthiness
 251 and facial attractiveness ($r_A = .42$, 95% CI = .09, .70). There was no significant shared
 252 environmental correlation in the sex-pooled model $\chi^2(1) = 1.46$, $p = .230$. Full models are reported
 253 in the supplementary materials.

254

255 Table 4. Phenotypic correlations (and corresponding 95% CI) between all facial traits. Correlations
 256 for males ($N = 718$) are in the upper corner, while those for females ($N = 602$) are in the lower
 257 corner.

258

MALES $N = 718$

	Trustworthiness	Attractiveness	Objective Masculinity	Perceived Masculinity	fWHR
Trustworthiness		.26 [.18, .33]	-.19 [-.25, -.14]	-.25 [-.33, -.17]	-.20 [-.28, -.12]
Attractiveness	.34 [.27, .41]		-.02 [-.11, .06]	-.17 [-.25, -.08]	-.12 [-.20, -.05]
Objective Masculinity	-.22 [-.30, -.14]	-.21 [-.28, -.13]		.21 [.13, .28]	-.11 [-.19, -.03]
Perceived Masculinity	-.30 [-.37, -.23]	-.69 [-.73, -.65]	.28 [.21, .35]		-.05 [-.13, .03]
Width-to-height ratio	-.12 [-.20, -.05]	-.06 [-.14, .01]	-.07 [-.15, .01]	-.03 [-.11, .04]	

259

FEMALES $N = 602$

260

261 *Trustworthiness and Masculinity*

262 Phenotypic correlations between facial trustworthiness and all three masculinity measures
 263 are reported in Table 4. For both men and women, there was a significant negative correlation
 264 between facial trustworthiness and both rated masculinity and objective masculinity. fWHR
 265 (purportedly representing a masculine facial trait) was also, to a lesser extent, significantly

266 negatively associated with trustworthiness ratings, but there was no significant positive correlation
267 between perceived masculinity and fWHR in either men or women, or between objective
268 masculinity and fWHR for women. There was a significant negative association between objective
269 masculinity and fWHR in men, but this is the opposite direction to what would be expected if
270 fWHR reflected masculinity as per the assumption in prior research. Indeed, women in our sample
271 had significantly wider faces compared to men $t(1227) = 2.45, p = .014$. Together, these results
272 further discredit fWHR as an appropriate index of masculinity.

273 As with facial attractiveness, we conducted common factors bivariate models with facial
274 trustworthiness and each facial masculinity measure. Similar to the results for facial attractiveness,
275 no genetic or shared environmental correlations were significant in the sex-specific models, with
276 the exception of a significant genetic correlation between rated masculinity and facial
277 trustworthiness in men. When considering sex-pooled models, results were inconsistent across the
278 different masculinity measures. For the model with objective masculinity, there was no significant
279 genetic correlation between facial trustworthiness and the objective masculinity score ($rA = -.35,$
280 $95\% CI = -.77, .10$). However, there was a significant overall genetic correlation in the models that
281 included rated masculinity ($rA = -.50, 95\% CI = -.75, -.30$) and fWHR ($rA = -.28, 95\% CI = -.70, -$
282 $.02$). The C correlation was not significant in any of the sex-pooled masculinity models. Full
283 models are reported in the supplementary materials.

284

285 Discussion

286

287 Overall, our results suggest that stable facial traits may be important when making
288 trustworthiness judgements. We found a significant genetic component of facial trustworthiness in
289 men and in the overall sample, and significant genetic correlations with stable morphological facial
290 traits such as attractiveness, perceived masculinity, and fWHR. However, there was no significant

291 genetic or shared environmental correlation between facial trustworthiness and objective
292 masculinity, despite there being a significant phenotypic correlation.

293 When estimating parameters for each sex separately, neither genetic nor shared
294 environmental sources significantly explain variation in facial trustworthiness for women. This
295 likely due to a lack of power to adequately detect a significant effect, as the familial effect (i.e.
296 genetic plus shared environment) is significant in both sexes, and also the genetic component by
297 itself is significant when sexes are pooled. For nonidentical female twins, the twin-pair correlation
298 was similar to that of identical twins, while virtually no correlation in facial trustworthiness existed
299 between nonidentical male twins. This could suggest that genetic sources play a more important
300 role in determining facial trustworthiness in men, but common environmental sources are more
301 important in women. Indeed, we found that there was a significant genetic component of facial
302 trustworthiness for men. This is consistent with previous research that has implied that making
303 judgements of trustworthiness based on stable facial traits is particularly important in male targets
304 (e.g., Stirrat & Perrett, 2010). Inaccurate trustworthiness judgements of men potentially carry higher
305 costs compared to judgements of women in several contexts. For instance, when considering a
306 mate, women overall face higher potential costs with choosing an untrustworthy partner due to
307 minimal parental investment (Gangestad & Simpson, 2000). Also, trusting an untrustworthy male
308 introduces higher physical risk, as men are more likely to have higher levels of aggression and
309 strength (Zaatari & Trivers, 2007).

310 For both men and women, we found a significant positive phenotypic correlation between
311 facial attractiveness and perceived trustworthiness, consistent with previous research (Langlois et
312 al., 2000; Zaidel et al., 2003). We also contributed the novel finding that genetic sources associated
313 with facial trustworthiness are also associated with facial attractiveness. If perceived
314 trustworthiness reflected actual trustworthiness, this would support the evolutionary model where
315 genes that influence facial trustworthiness are also found attractive since it is advantageous to
316 choose a trustworthy mate for long-term relationships (Gangestad & Simpson, 2000). However,

317 given previous work has found a negative association between actual trustworthiness and
318 attractiveness (Muñoz-Reyes et al., 2014; Shinada & Tamagishi, 2014; Takahashi et al., 2006;
319 Zaatari & Trivers, 2007), the positive association between perceived trustworthiness and
320 attractiveness more likely reflects a halo effect (Maestripieri et al., 2017). One might expect that
321 any perceptible stable trait associated with untrustworthiness would be selected against, but such an
322 association could evolve if the stable trait is highly desirable or advantageous in another domain
323 (Haselhuhn & Wong, 2011). In a mating context, having a facially attractive partner is
324 advantageous in various domains, such as potential genetic benefits to offspring health (Rhodes et
325 al., 2001). As a result, there may be a positive net benefit in choosing an attractive partner despite
326 them being less trustworthy; this may motivate individuals to in fact over-estimate positive
327 attributes of facially attractive individuals (Maestripieri et al., 2017).

328 We also found a significant negative phenotypic correlation between facial trustworthiness
329 and all three masculinity measures. This is consistent with previous findings that perceived facial
330 masculinity is negatively associated with facial trustworthiness (Oosterhof & Todorov, 2008), and
331 is the first demonstration of a significant association between trustworthiness and an objective facial
332 masculinity score. Such a score entirely avoids the issue of fWHR not representing a sexually
333 dimorphic trait (Kramer, 2017; Kramer et al., 2012; Lefevre et al., 2012; Özener, 2012).
334 Interestingly, the association between perceived facial trustworthiness and fWHR in our data is in
335 line with previous found association between actual trustworthiness and fWHR (Haselhuhn &
336 Wong, 2011; Stirrat & Perrett, 2010). Given that fWHR does not reflect masculinity, it is
337 theoretically unclear why wide faces are seen as less trustworthy. We also found the association
338 between trustworthiness judgements and masculinity with both men and women. Given that
339 previous work investigating actual trustworthiness and facial attributes has focused on men (e.g.,
340 Haselhuhn & Wong, 2011; Stirrat & Perrett, 2010), our results indicate that future investigation
341 should also consider women.

342 Bivariate quantitative genetic models including facial trustworthiness and masculinity were
343 inconsistent between masculinity measures. While models that included either rated masculinity or
344 fWHR revealed that these traits had a significant shared genetic component with facial
345 trustworthiness, this genetic association was not significant for objective masculinity (though it was
346 in the same direction). Previous work has theorised that sexually dimorphic men are less likely to be
347 cooperative as they have an advantage in situations requiring physical strength and aggression
348 (Stirrat & Perrett, 2010; Zaatari & Trivers, 2007). Our data suggests that this may also be reflected
349 in trustworthiness judgements, but given the inconsistent results further investigation is needed.

350 While we focus the discussion on the influence of stable facial cues on trustworthiness
351 judgements, our data does not exclude the possibility that dynamic cues are also important. Indeed,
352 landmark configurations between trustworthy and untrustworthy faces suggest highly dynamic
353 areas, such as the mouth, are important with trustworthiness judgements. In particular, upturned
354 corners of the mouth were associated with greater trustworthiness ratings, lending support to the
355 notion that trustworthiness judgements are influenced by emotional expression (Oosterhof &
356 Todorov, 2009; Verplaetse et al., 2007), or may represent overgeneralisations of emotional state
357 (Todorov, 2008).

358 Limitations of our study include those inherent to the classical twin design. This includes the
359 inability to simultaneously estimate shared environmental (C) and non-additive genetic (D)
360 variance, which may be particularly useful given the inconsistencies in twin-pair correlations for
361 facial trustworthiness between non-identical men and women. This could be overcome by including
362 other family members (e.g., parents) in the analysis. Also, previous research has indicated that there
363 is high consensus in trustworthiness judgements (Zebrowitz et al., 1996), but there was
364 comparatively low inter-rater consistency in our sample. Previous research has found that
365 trustworthiness judgements are influenced by conditions of the perceiver, such as family
366 composition (DeBruine et al., 2011), self-resemblance with the target (DeBruine, 2005), or sex
367 (Wincenciak, Dzhelyova, Perrett, & Barraclough, 2013). Our analyses do not account for individual

368 differences in ratings of facial trustworthiness judgements, which could help explain the relatively
369 low levels of inter-rater consistency for ratings of facial trustworthiness. Heritability estimates can
370 be no more than the Cronbach's alpha because error contributes to the residual variance; therefore,
371 improving the inter-rater consistency of facial trustworthiness may lead to higher heritability
372 estimates. We could also expect that low consistency of facial trustworthiness judgements between
373 raters would introduce noise to the analysis and reduce any detectable association between facial
374 trustworthiness and other facial attribute.

375 Overall, our data suggests that both dynamic and stable cues may influence facial
376 trustworthiness judgements. We note that here we solely investigate whether perceptions of
377 trustworthiness are correlated with facial traits, and do not investigate the accuracy of those
378 perceptions. Future research could investigate the association between facial characteristics and
379 objective measures of trustworthiness, such as choices in economic games.

380

381 Acknowledgements

382

383 AJL has received funding from the European Union's Horizon 2020 research and innovation
384 programme under the Marie Skłodowska-Curie grant agreement No 705478. This work was further
385 supported by grants from the Australian Research Council (A79600334, A79801419, DP0212016,
386 FT160100298) and the National Institute of Mental Health (MH085812 and MH63207). Thanks to
387 Marlene Grace, Ann Eldridge, Daniel Park, David Smyth, Kerrie McAloney, Natalie Garden, and
388 Reshika Chand; to Courtney Hibbs and Tess Adams for help with data collection; to the
389 professional research assistants at the Center on Antisocial Drug Dependence for their work with
390 the Longitudinal Twin Study; and to the volunteer research assistants who assigned trait ratings.
391 And, thanks to the Queensland Twin (QTwin) Registry and Colorado Twin Registry twins and their
392 families for their continued participation.

393

References

- 395
396
- 397 Boker, S., Neale, M. C., Hermine, M., Wilde, M., Spiegel, M., Brick, T., . . . Fox, J. (2011).
398 OpenMx: An open source extended structural equation modeling framework. *Psychometrika*,
399 76(2), 306-317.
- 400 Chang, L., Doll, B. B., van 't Wout, M., Frank, M. J., & Sanfey, A. G. (2010). Seeing is believing:
401 Trustworthiness as a dynamic belief. *Cognitive Psychology*, 61, 87-105.
- 402 Cosmides, L., & Tooby, J. (1992). Cognitive adaptations for social exchange. In J. H. Barkow, L.
403 Cosmides, & J. Tooby (Eds.), *The adapted mind: Evolutionary psychology and the*
404 *generation of culture* (pp. 163-228): Oxford University Press.
- 405 DeBruine, L. M. (2005). Trustworthy but not lust-worthy: context-specific effects of facial
406 resemblance. *Proceedings of the Royal Society B-Biological Sciences*, 272(1566), 919-922.
407 doi:10.1098/rspb.2004.3003
- 408 DeBruine, L. M., Jones, B. C., Watkins, C. D., Roberts, S. C., Little, A. C., Smith, F. G., & Quist,
409 M. (2011). Opposite-sex siblings decrease attraction, but not prosocial attributions, to self-
410 resembling opposite-sex faces. *Proceedings of the National Academy of Sciences*, 108(28),
411 11710-11714.
- 412 Dotsch, R., & Todorov, A. (2012). Reverse correlating social face perception. *Social Psychological*
413 *and Personality Science*, 3(5), 562-571.
- 414 Eagly, A. H., Ashmore, R. D., Makhijani, M. G., & Longo, L. C. (1991). What is beautiful is good,
415 but...: A meta-analytic review of research on the physical attractiveness stereotype.
416 *Psychological Bulletin*, 110(1), 109-128.
- 417 Ert, E., Fleischer, A., & Magen, N. (2016). Trust and reputation in the sharing economy: The role of
418 personal photos in Airbnb. *Tourism Management*, 55, 62-73.
- 419 Ewing, L., Caulfield, F., Read, A., & Rhodes, G. (2015). Perceived trustworthiness of faces drives
420 trust behaviour in children. *Developmental Science*, 18(2), 327-334.

- 421 Gangestad, S. W., & Simpson, J. A. (2000). The evolution of human mating: Trade-offs and
422 strategic pluralism. *Behavioural and Brain Sciences*, 23, 573-644.
- 423 Gangestad, S. W., Thornhill, R., & Garver-Apgar, C. E. (2010). Men's facial masculinity predicts
424 changes in their female partners' sexual interests across the ovulatory cycle, whereas men's
425 intelligence does not. *Evolution and Human Behavior*, 31(6), 412-424.
- 426 Haselhuhn, M. P., & Wong, E. M. (2011). Bad to the bone: facial structure predicts unethical
427 behaviour. *Proceedings of the Royal Society B-Biological Sciences*.
- 428 Hehman, E., Flake, J., & Freeman, J. B. (2015). Static and dynamic facial cues differentially affect
429 the consistency of social evaluations. *Personality and Social Psychology Bulletin*, 41(8),
430 1123-1134.
- 431 Kleisner, K., Priplatova, L., Frost, P., & Flegr, J. (2013). Trustworthy-looking face meets brown
432 eyes. *PLoS ONE*, 8(1), e53285.
- 433 Kramer, R. S. S. (2017). Sexual dimorphism of facial width-to-height ratio in human skulls and
434 faces: A meta-analytical approach. *Evolution and Human Behavior*, 38(3), 414-420.
- 435 Kramer, R. S. S., Jones, A. L., & Ward, R. (2012). A lack of sexual dimorphism in width-to-height
436 ratio in white european faces using 2D photographs, 3D scans, and anthropometry. *PLoS*
437 *ONE*, 7(8), e42705.
- 438 Krumhuber, E., Manstead, A. S. R., Cosker, D., Marshall, D., Rosin, P. L., & Kappas, A. (2007).
439 Facial dynamics as indicators of trustworthiness and cooperative behavior. *Emotion*, 7(4),
440 730-735.
- 441 Langlois, J. H., Kalakanis, L., Rubenstein, A. J., Larson, A., Hallam, M., & Smoot, M. (2000).
442 Maxims or myths of beauty? A meta-analytic and theoretical review. *Psychological Bulletin*,
443 126(3), 390-423.
- 444 Lee, A. J., Mitchem, D. G., Wright, M. J., Martin, N. G., Keller, M. C., & Zietsch, B. P. (2014).
445 Genetic factors increasing male facial masculinity decrease facial attractiveness of female
446 relatives. *Psychological Science*, 25(2), 476-484.

447 Lee, A. J., Mitchem, D. G., Wright, M. J., Martin, N. G., Keller, M. C., & Zietsch, B. P. (2016).
448 Facial averageness and genetic quality: testing heritability, genetic correlation with
449 attractiveness, and the paternal age effect. *Evolution and Human Behavior*, *37*, 61-66.

450 Lefevre, C. E., Lewis, G. J., Bates, T. C., Dzhelyova, M., Coetzee, V., Deary, I. J., & Perrett, D. I.
451 (2012). No evidence for sexual dimorphism of facial width-to-height ratio in four large adult
452 samples. *Evolution and Human Behavior*, *33*(6), 623-627.

453 Little, A. C., Cohen, D. L., Jones, B. C., & Belsky, J. (2007). Human preferences for facial
454 masculinity change with relationship type and environmental harshness. *Behavioral Ecology*
455 *and Sociobiology*, *61*, 967-973.

456 Little, A. C., Roberts, S. C., Jones, B. C., & DeBruine, L. M. (2012). The perception of
457 attractiveness and trustworthiness in male faces affects hypothetical voting decisions
458 differently in wartime and peacetime scenarios. *The Quarterly Journal of Experimental*
459 *Psychology*, *65*(10), 2018-2032.

460 Loehlin, J. C. (1996). The Cholesky Approach: A Cautionary Note. *Behavior Genetics*, *26*(1), 65-
461 69.

462 Maestripieri, D., Henry, A., & Nickels, N. (2017). Explaining financial and prosocial biases in favor
463 of attractive people: Interdisciplinary perspectives from economics, social psychology, and
464 evolutionary psychology. *Behavioural and Brain Sciences*, *40*, e19.

465 Mattes, K., Spezio, M., Kim, H., Todorov, A., Adolphs, R., & Alvarez, R. M. (2010). Predicting
466 election outcomes from positive and negative trait assessments of candidate images.
467 *Political Psychology*, *31*(1), 41-58.

468 Mitchem, D. G., Zietsch, B. P., Wright, M. J., Martin, N. G., Hewitt, J. K., & Keller, M. C. (2015).
469 No relationship between intelligence and facial attractiveness in a large, genetically
470 informative sample. *Evolution and Human Behavior*, *36*, 240-247.

471 Muñoz-Reyes, J. A., Pita, M., Arjona, M., Sanchez-Pages, S., & Turiegano, E. (2014). Who is the
472 fairest of them all? The independent effect of attractive features and self-perceived
473 attractiveness on cooperation among women. *Evolution and Human Behavior*, 35, 118-125.

474 Neale, M. C., & Cardon, L. R. (1992). *Methodology for genetic studies of twins and families*.
475 Boston: Kluwer.

476 Oosterhof, N. N., & Todorov, A. (2008). The functional basis of face evaluation. *Proceedings of the*
477 *National Academy of Sciences*, 105(32), 11087-11092.

478 Oosterhof, N. N., & Todorov, A. (2009). Shared perceptual basis of emotional expressions and
479 trustworthiness impressions from faces. *Emotion*, 9(1), 128-133.

480 Özener, B. (2012). Facial width-to-height ratio in a Turkish population is not sexually dimorphic
481 and is unrelated to aggressive behavior. *Evolution and Human Behavior*, 33(3), 169-173.

482 Posthuma, D., Beem, A. L., de Geus, E. J. C., van Baal, G. C. M., von Hjelmborg, J. B., Lachine, I.,
483 & Boomsma, D. I. (2003). Theory and practice in quantitative genetics. *Twin Research*, 6,
484 361-376.

485 Puts, D. A. (2010). Beauty and the beast: mechanisms of sexual selection in humans. *Evolution and*
486 *Human Behavior*, 31(3), 157-175.

487 Rezsescu, C., Duchaine, B., Olivola, C. Y., & Chater, N. (2012). Unfakeable facial configurations
488 affect strategic choices in trust games with or without information about past behavior.
489 *PLoS ONE*, 7(3), e34293.

490 Rhea, S., Gross, A. A., Haberstick, B. C., & Corley, R. P. (2013). Colorado Twin Registry - An
491 update. *Twin Research and Human Genetics*, 16(1), 351-357.

492 Rhodes, G., Zebrowitz, L. A., Clark, A., Kalick, S. M., Hightower, A., & McKay, R. (2001). Do
493 facial averageness and symmetry signal health? *Evolution and Human Behavior*, 22(1), 31-
494 46.

- 495 Scott, I. M. L., Pound, N., Stephen, I. D., Clark, A. P., & Penton-Voak, I. S. (2010). Does
496 Masculinity Matter? The Contribution of Masculine Face Shape to Male Attractiveness in
497 Humans. *PLoS ONE*, 5(10), e13585.
- 498 Shinada, M., & Tamagishi, T. (2014). Physical attractiveness and cooperation in a prisoner's
499 dilemma game. *Evolution and Human Behavior*, 35, 451-455.
- 500 Stirrat, M., & Perrett, D. I. (2010). Valid facial cues to cooperation and trust: Male facial width and
501 trustworthiness. *Psychological Science*, 21(3), 349-354.
- 502 Surawski, M. K., & Ossoff, E. P. (2006). The effects of physical and vocal attractiveness on
503 impression formation of politicians. *Current Psychology*, 25(1), 15-27.
- 504 Takahashi, C., Tamagishi, T., Tanida, S., Kiyonari, T., & Kanazawa, S. (2006). Attractiveness and
505 cooperation in social exchange. *Evolutionary Psychology*, 4, 315-329.
- 506 Todorov, A. (2008). Evaluating faces on trustworthiness: An extension of systems for recognition
507 of emotions signaling approach/avoidance behaviors. *Annals of The New York Academy of*
508 *Sciences*, 1124, 208-224.
- 509 Todorov, A., Pakrashi, M., & Oosterhof, N. N. (2009). Evaluating faces on trustworthiness after
510 minimal time exposure. *Social Cognition*, 27(6), 813-833.
- 511 van 't Wout, M., & Sanfey, A. G. (2008). Friend or foe: The effect of implicit trustworthiness
512 judgments in social decision making. *Cognition*, 108, 796-803.
- 513 Verhulst, B., Lodge, M., & Lavine, H. (2010). The attractiveness halo: Why some candidates are
514 perceived more favorably than others. *Journal of Nonverbal Behavior*, 34, 111-117.
- 515 Verplaetse, J., Vanneste, S., & Braeckman, J. (2007). You can judge a book by its cover: the sequel.
516 A kernel of truth in predictive cheating detection. *Evolution and Human Behavior*, 28, 260-
517 271.
- 518 Weston, E. M., Friday, A. E., & Lio, P. (2007). Biometric evidence that sexual selection has shaped
519 the hominin face. *PLoS ONE*(8), e710.

- 520 Willis, J., & Todorov, A. (2006). First impressions: Making up your mind after 100-ms exposure to
521 a face. *Psychological Science*, *17*(7), 592-598.
- 522 Wilson, J. P., & Rule, N. O. (2015). Facial trustworthiness predicts extreme criminal-sentencing
523 outcomes. *Psychological Science*, *26*(8), 1325-1331.
- 524 Wilson, R. K., & Eckel, C. C. (2006). Judging a book by its cover: Beauty and expectations in the
525 trust game. *Political Research Quarterly*, *59*(2), 189-202.
- 526 Wincenciak, J., Dzhelyova, M., Perrett, D. I., & Barraclough, N. E. (2013). Adaption to facial
527 trustworthiness is different in female and male observers. *Vision Research*, *87*, 30-34.
- 528 Winston, J. S., Strange, B. A., O'Doherty, J., & Dolan, R. J. (2002). Automatic and intentional brain
529 responses during evaluation of trustworthiness of faces. *Nature Neuroscience*, *5*(3), 277-
530 283.
- 531 Wright, M. J., & Martin, N. G. (2004). Brisbane adolescent twin study: Outline of study methods
532 and research projects. *Australian Journal of Psychology*, *56*(2), 65-78.
- 533 Zaatari, D., & Trivers, R. (2007). Fluctuating asymmetry and behavior in the ultimatum game in
534 Jamaica. *Evolution and Human Behavior*, *28*(4), 223-227.
- 535 Zaidel, D. W., Bava, S., & Reis, V. A. (2003). Relationship between facial asymmetry and judging
536 trustworthiness in faces. *Laterality: Asymmetries of Body, Brain and Cognition*, *8*(3), 225-
537 232.
- 538 Zebrowitz, L. A., Voinescu, L., & Collins, M. A. (1996). "Wide-eyed" and "crooked-faced":
539 Determinants of perceived and real honesty across the life span. *Personality and Social
540 Psychology Bulletin*, *22*(12), 1258-1269.

541